



**Pakistan's
Largest Film
Manufacturer**



I P A K 

INTERNATIONAL PACKAGING FILMS LIMITED



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Key Facts

14th Aug, 1947
Independence Day

5
Provinces

Language
Urdu, English

241.49
million Population (digital census of Pakistan 2023)

USD 348.3
billion GDP

About the Country

The Islamic Republic of Pakistan, a welcoming nation steeped in culture and history. Situated in South Asia, it is home to some of the highest mountain peaks in the world, two Nobel Prize winners, six UNESCO World Heritage Sites, the largest contiguous irrigation system in the world, and the Karakoram Highway, the highest paved international road in the world.

Karachi and Lahore are the country's two largest cities, with Karachi's GDP estimated to be \$164 billion (as of 2019) and Lahore's at almost \$60 billion.



Vision

To be the global leaders in innovative packaging solutions.

Mission

Build IPAK as an international brand with recognition for its quality, service and innovations in offering sustainable packaging solutions to its customers.





Muhammed Amin | Chairman

Mr. Muhammed Amin is a Chartered Accountant. He has over 30 years of experience with reputed FMCGs at senior management positions.

“We love what we do because we are passionate about it”. As a manufacturer in Pakistan, in terms of quality and service, we now aim to establish IPAK brand in International market.

Bridging

Innovation

Naveed Godil | CEO

“Passion is the key force that drives our success. It determines everything that we think and we are lucky to have been able to build our team on this concept vertically and across the board.”

Mr. Naveed Godil is an inspirational leader with over 15 years of experience in business leadership and all aspects of business. He is a visionary entrepreneur with deep knowledge of research and analytics.



About the IPAK group

Headquartered in Karachi, IPAK was founded in 2017 as a green field project to manufacture “BOPP” packaging films. The company’s state-of-the-art manufacturing facility is spanning over an area of ~7 acres land, where the major machinery has been acquired from the world’s top class engineering firms such as Bruckner Maschinenbau (Germany), BOBST (United Kingdom), KAMPF (Germany), etc.

IPAK is a budding yet high growth potential company with a focus to develop and deliver excellent quality packaging films to the local as well as international markets.

Staying committed to its unwavering strategic objectives, the company decided to expand its business footprint, by incorporating three new subsidiaries which will enable the group to become the only flexible packaging group of Pakistan, offering a one-window solution for all three kinds of commonly used packaging films known as BOPP, BOPET and CPP.

Forecast

2023-24

USD 300 Million
Turn over growth

2 Production
sites

1000+
Employees

150,000T
Name plate capacity

3 Product
Lines



**FAST GROWING
FILMS
MANUFACTURER
IN PAKISTAN**



**PIONEER
OF 5-LAYERS
FILM IN
PAKISTAN**



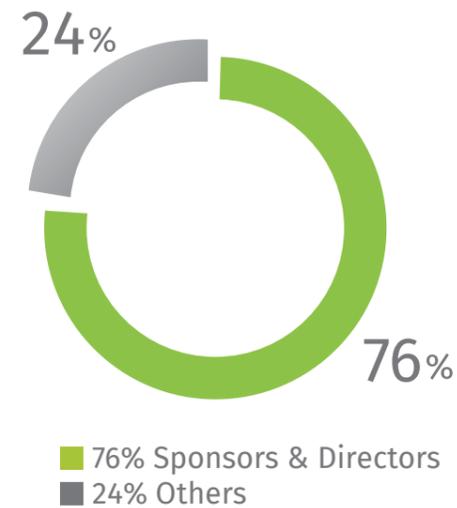
**LARGEST
PACKAGING FILM
MANUFACTURER
BY FY 2024**



BOPP Films

IPAK is currently the second largest BOPP film manufacturer in Pakistan. In terms of product quality and customer services, it has been rated as the highest amongst other market participants.

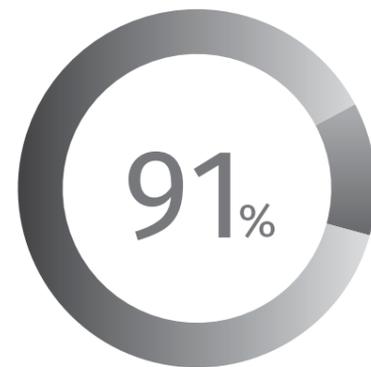
Shareholding Pattern



BOPP Films 5 Layers Technology

Installed Capacity
40,000 tons p.a

Capacity Utilization
FY 2021



Premium Technology Pioneer of 5 Layer BOPP Technology in Pakistan

Founded in 2017.
Facility in Lahore.

PKR 14,000Mn+
Average Annual Sales

PKR 15,000Mn+
Asset base
PKR 18,000Mn+
Average Npat



Company Overview – At a Glance

Leading Packaging Companies Primary Users



Leading FMCGs End Users



Company Overview – At a Glance

Premium Technology Pioneer of 5 Layer BOPP Technology in Pakistan

BOPP Production Line



Vacuum Metalizers



Slitting Machines



Handling Systems



Power Generation



Slitting Machines



CPP Line



Key Milestones



2015 Incorporation

International Packaging Films Limited was incorporated in Pakistan as a private limited company.



2017 COD

Import & Installation of 8.7m BOPP plant was completed. IPAK commenced operations & BOPP films were exported to Macedonia & Sri Lanka.



2018 PEPSICO

IPAK qualified as PepsiCo's approved supplier and achieved ISO 9001, 14001, 18000 & 22000 Certifications.



2019 BAT

IPAK successfully qualified for British American Tobacco's supplier qualification program.



2020 New High

IPAK achieved its highest ever production on film line of 2,648 tons in any given month.



2020 Incorporation

Cast Packaging Films (Pvt.) Limited & Petpak Films (Private) Limited were incorporated in Pakistan.



2021 Incorporation & COD

CPP commenced commercial operations of CPP Films. Global Packaging Films (Private) Limited was incorporated in Pakistan.



Subsidiary Companies – New Entities

IPAK Group

IPAK is geared up to become the largest packaging films manufacturer in Pakistan by FY 2024. Apart from IPAK, which is the parent company, there are three major subsidiary companies:

 <p>CPAK CAST PACKAGING FILMS (PVT.) LIMITED</p>	 <p>PETPAK PETPAK FILMS (PVT.) LIMITED</p>	 <p>GPAK GLOBAL PACKAGING FILMS (PVT.) LIMITED</p>
<p>CAST PACKAGING FILMS LIMITED</p> <p>100% OWNED SUBSIDIARY</p>	<p>PETPAK FILMS LIMITED</p> <p>52% OWNED SUBSIDIARY</p>	<p>GLOBAL FILMS LIMITED</p> <p>100% OWNED SUBSIDIARY</p>
<p>MANUFACTURING OF</p> <p>CPP FILMS</p>	<p>MANUFACTURING OF</p> <p>BOPET FILMS</p>	<p>MANUFACTURING OF</p> <p>BOPP FILMS</p>
<p>INSTALLED CAPACITY</p> <p>7,200 TONS P.A</p>	<p>INSTALLED CAPACITY</p> <p>41,000 TONS P.A</p>	<p>INSTALLED CAPACITY</p> <p>60,000 TONS P.A</p>
<p>COMMENCEMENT OF COMMERCIAL OPERATIONS</p> <p>APR'21</p>	<p>EXPECTED COD</p> <p>OCT'23</p>	<p>EXPECTED COD</p> <p>FEB'24</p>
<p>65D 100% EQUITY FINANCED</p> <p>ENTITY</p> <p>100% TAX CREDIT AVAILABLE</p> <p>FY25</p>	<p>SEZ SPECIAL ECONOMIC ZONE</p> <p>ENTITY</p> <p>TAX CREDIT AVAILABLE TILL</p> <p>FY33</p>	<p>SEZ SPECIAL ECONOMIC ZONE</p> <p>ENTITY</p> <p>TAX CREDIT AVAILABLE TILL</p> <p>FY33</p>



IPAKCONNECT
BRIDGING INNOVATION

In June 2023, our company made an exciting announcement: the establishment of IPAK's new subsidiary, "IPAK Connect," based in Dubai. This strategic move is driven by several key factors: the ease of traveling to and from Dubai, the availability of top-notch infrastructure for conducting business, and the high service level standards prevalent in the region.

The primary objective behind IPAK Connect is to forge strong connections with international markets and foster fruitful partnerships. Acting as a vital link, this subsidiary will facilitate seamless order execution, expand our customer base, and serve as a distribution hub in the future. By capitalizing on Dubai's strategic location, we can effectively tap into international trade opportunities and take our business to new heights.

Collaborating with partners from diverse regions is a driving force behind industry innovation, empowering our company to develop cutting-edge packaging solutions. Our ultimate aim is to strengthen our position as a global leader in film manufacturing, delivering exceptional products and services to customers worldwide. With a strong presence in Dubai, IPAK is well-positioned to penetrate the market more effectively, establish new alliances, and pave the way for our continued growth and success at an international level.



Product Portfolio

Types of Films Uses/Application

Revenue Contribution



Transparent Films

Range includes films with high transparency and gloss, low SIT, wide seal range, modified slip and primarily used for printing and lamination.



Metallized Films

Are used in lamination for single and two-ply packaging structures for chips/snack foods, biscuits, confectionery and bakery products.



White Films

Due to high gloss, milky white appearance and better stiffness, these films are highly demanded for Biscuit, Confectionery, Chocolate and Ice Cream packaging



Cavitated/Pearlized Films

Beside improved aesthetics and light barrier, these films being low density, thus, high yield, provides significant cost advantage to the brand owners



Matt Films

High haze/matt effect reduce light reflection improving product visibility from any angle on the shelf and premium look. It is used for printing, web lamination, lamination of printed papers, boards, posters, book covers, etc.



Our Products – BOPP

Market Segments



Food

Transparent:

THo, TNo, THoW, TNb-PL. TNn

Solid White:

WSo

Matt:

Matt-WL, Matt-PL

Metallized:

MZ, MZ-111, MZ-HB, MZ-UHB

White Voided:

PRL, PRL-LD



Labels

Transparent WAL:

THo, TNo, THoW, TNb-PL. TN

White Voided WAL:

PWL



Industrial

Transparent:

CG44H, THoSG, TNoT, PRL-SG



Our Certifications – Industrial/Commercial

Critical Success Factors

IPAK has established QMS, Environmental, OHSE, GMP and aim to acquire BRC in due course.



Under Certification



Our Partners – Regional

Associated Companies

The Group in Pakistan and outside is involved into diverse business activities ranging from Converting, Coating facilities in Karachi to Carton manufacturing in Ras Al Khaimah, UAE and on BOD of various businesses.



AdPak (Private) Limited



JAFFER





Circular Economy – Sustainability

Sustainability Our Way

IPAK is pleased to be a part of the circular economy drive in order to promote the packaging sector and offer products that are worthwhile and sustainable for the environment. We planned our new investments on sustainable operations with reduced carbon footprint and renewable energy base. Production at the new plant will be powered partly with a Solar plant, evidence of Group’s commitment to sustainability.

Since the beginning, we have worked with governments, businesses, and brand owners to develop our films with the environment in mind and to be able to adhere to the goals that place an emphasis on minimizing plastic consumption, pledging to recycle plastic, and supporting systemic improvements. IPAK also emphasizes and focus on optimizing the operational processes in such a way to reduce our impact on the environment by ensuring sustainable practices in all our operations by minimizing the environmental pollution and ensure the sustainable manufacturing

of the films. Energy conservation in IPAK is also one of prime concerns and is efficiently managing its energy load through rational use of natural resources by making responsible choices. Emphasis on stopping the excess use of water and minimize the paper usage through digitalization. We also invest in our employees through training and education, enabling improved levels of quality and production.



Downgauging

- 10mic BOPP film for printing & lamination
- 15mic HB metallized BOPP film
- 15mic CPP films

New Offerings

- AlOx coated BOPP Heat sealable BOPET
- PCR, bioPP based



New Capabilities – Coming Soon

Our Future Prospects

Management has invested into an state-of- the-art facility in Shekhupura, Lahore to host it’s new BOPP, BOPET lines and Metallizer.



Source: IPAK

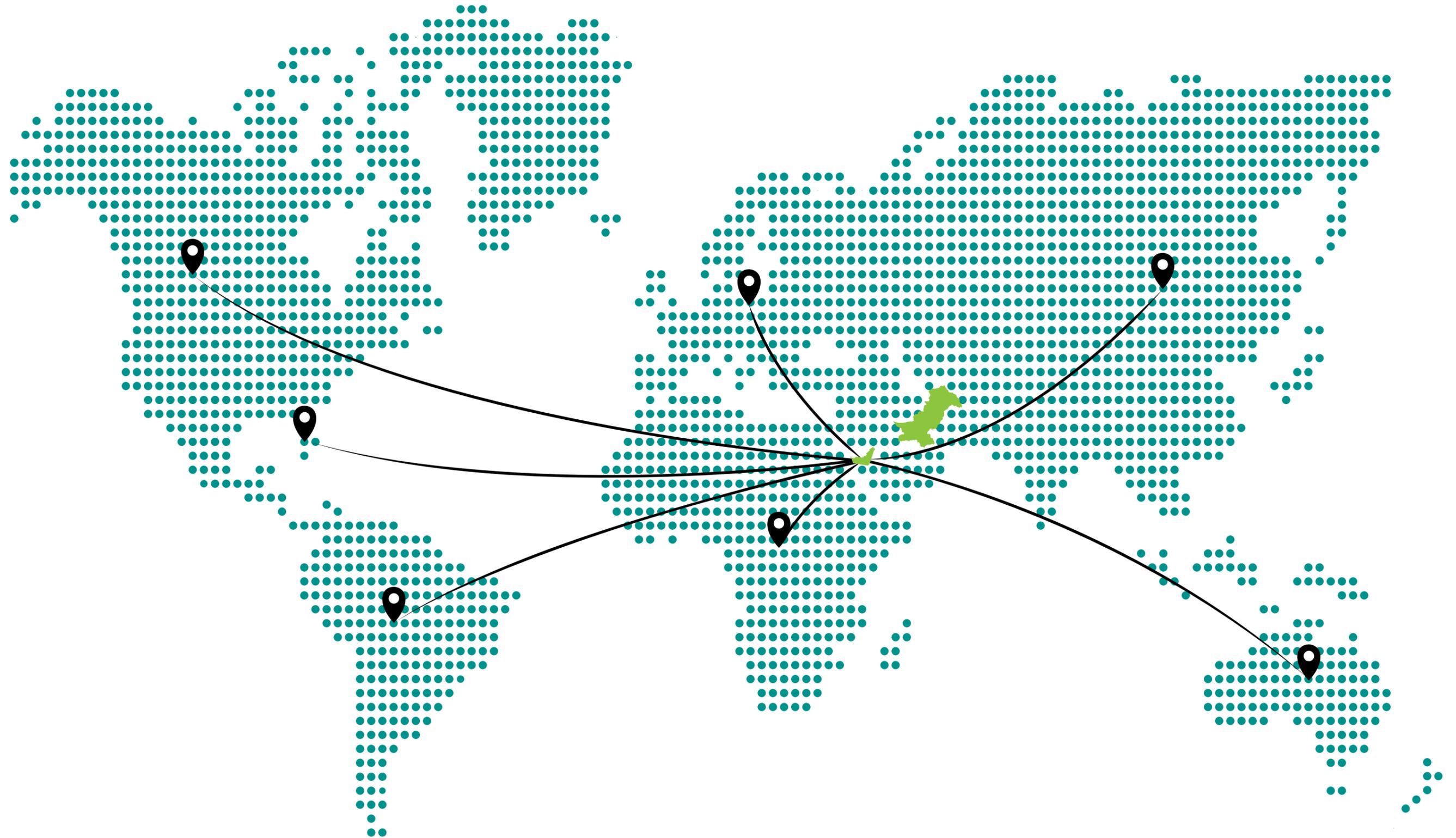
BOPET FILMS

TOP COATED BOPP FILMS

TOP COATED BOPET FILMS

AlOx COATED

ULTRA HIGH BARRIER METALLIZED





www.ipak.com.pk



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Packaging Films
Limited**

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