

GMV A/S appoints Henrik B. Skibsted as Export Manager Europe

Veteran sales leader to expand GMV's distributor network and international key accounts for Winlet, Lasius and ErgoMover across Europe.

Bredsten, Denmark, 1 November 2025

GMV A/S has appointed Henrik B. Skibsted as Export Manager Europe, effective 1 November 2025. Reporting to Managing Director Erik Pedersen, Henrik will lead the growth and oversight of GMV's distributors and international key accounts for Winlet, Lasius and ErgoMover throughout Europe.

"Henrik combines capital-equipment experience with a practical, customer-first approach to safe and efficient material handling," says Erik Pedersen, Managing Director, GMV A/S. "His aim is clear: strengthen partnerships, shorten time-to-value for our distributors and key accounts, and scale GMV's footprint in priority markets."

Henrik brings a strong track record from leadership roles including Regional Manager at Snorkel Lift, Managing Director at Ahern Denmark ApS, and most recently Sales Director for Scandinavia at Versalift A/S. He has many years of experience selling capital equipment to the construction, rental and industrial sectors.

"In my first months I'll be on the road meeting current distributors and key accounts to align plans and unlock opportunities," says Henrik B. Skibsted. "GMV's solutions make safe, productive work the default - eliminating difficult manual lifts and streamlining material movement on modern jobsites."

Product differentiation: Safety, efficiency and real-world usability

GMV's portfolio is engineered to help customers reduce heavy manual work and raise productivity day-to-day. Winlet glazing robots are designed for both indoor and outdoor work and cover a broad range of capacities. ErgoMover is a battery-powered transport trolley built for demanding environments, with variants that can elevate, rotate and tilt the platform without manual lifting. Lasius Pick & Carry Cranes help customers handle awkward, heavy items safely where larger cranes can't go.

About Henrik B. Skibsted

Beyond work, Henrik has long-standing commitments to civil society: he has served for nearly 40 years in Denmark's Home Guard. Currently he is serving as a board member and Vice Chair of Vejle Handball Club, where he helps oversee sporting operations.

Fact box

Name: Henrik B. Skibsted

Title: Export Manager Europe

Start Date: 1 November 2025

Business Areas: Winlet, Lasius, ErgoMover

Reports to: Managing Director Erik Pedersen

About GMV A/S

GMV A/S has more than 30 years of experience in developing and manufacturing various types of lifting gear and material-handling equipment that promote efficiency, job satisfaction, and a reduction in manual physical work.

The company maintains a strong focus on new, innovative solutions through continuous product development. Its equipment is designed to support employees who face heavy, manual lifting on a daily basis in both the construction and industrial sectors.

In January 2025, GMV A/S became part of Amplex, a privately owned Swedish group that acquires, owns, and develops technology-based companies in selected niches.

More info: www.gmvas.dk

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