



# IKARUS and HarfangLab announce an unprecedented alliance to deliver a leading European cybersecurity offer

### Paris & Vienna, September 17th,

HarfangLab, French cybersecurity company expert in endpoint security and <u>IKARUS</u>, Austrian cybersecurity provider with extensive experience in malware detection, become partners to deploy a unique European cybersecurity offer. In a context where cyberthreats are more and more sophisticated, using modern cybersecurity technologies is more critical than ever. Yet, those technologies are also a matter of trust and must be included into a strategy that does not rescind autonomy and technological independence. To answer an increasing need of trust and proximity in cybersecurity offers, IKARUS and HarfangLab, European cybersecurity champions ally, to provide a strong European cybersecurity approach based on transparency and excellence.

This partnership aims at providing the market with high-quality, independent cyber security solutions 100 % made and hosted in Europe. This partnership is both technological, commercial and corporate as it is a direct answer to the shared vision of the two companies to consolidate European cybersecurity ecosystems and provide European organisations world class cybersecurity solutions.

# Consolidating a European cybersecurity ecosystem

A recent survey carried out by HarfangLab and Sapio Research in Europe shows that 72% of European SMEs believe that European security suppliers are better able to understand and address the needs of European organizations. The alliance between IKARUS and HarfangLab is part of the response to this need. The two companies are determined to provide their customers with a 100% European offering that is both relevant and effective, at a time when 47% of European SMEs consider themselves to be highly exposed to cyber risk.

This partnership is the concrete expression of a shared vision between the two players to **build a credible European cybersecurity offering that guarantees the strategic autonomy of European organizations**. The partnership between IKARUS and HarfangLab provides an answer to the needs of organizations wishing to combine performance and resilience, while retaining their autonomy in the choice of infrastructure for hosting their data, and in the access of the data used by their cybersecurity solutions. **100% European, HarfangLab GUARD feat. IKARUS offer meets the need for autonomy and proximity and supports the ambition for high-performing European cybersecurity.** 





### State-of-the art protection approach

Already renowned for its EDR (Endpoint Detection and Response) technology, **recognized as the of the best-performing European solutions in the market** in 2023 MITRE ATT&CK assessments, HarfangLab now expands its endpoint security portfolio **with a complementary EPP** (Endpoint Protection Platform). Proposed in addition to the existing EDR technologies to enhance organizations resilience to face modern cyber threats, **its EPP will integrate IKARUS's top-notch anti-malware engine**, and local firewall management capabilities developed by HarfangLab.

- HarfangLab's specificities, that were in line with IKARUS philosophy, are the 100% transparent detection rules and the lightness of its agent, written in RUST, that completely integrates 5 complementary engines, including an AI-engine. HarfangLab solutions can be deployed, with the same performances, on cloud or on-premises.
- The IKARUS Scan Engine is amongst the fastest and most reliable systems on the international market. It is virtually infinitely scalable, as multithreading enables an almost linear increase in performance by increasing the number of parallel threads. In addition, the IKARUS technology has been designed from the ground up for stability, resource efficiency and scalability, and is constantly being enhanced. Integrated within HarfangLab's agent, IKARUS Scan Engine will proactively stop known threats.

This integration, in addition to offering the clients the combination of the two companies' expertise and renowned technologies, will also accelerate HarfangLab's further developments to respond to its clients' needs all over Europe.

In today's threat environment, providing EPP in addition to EDR technologies have become a must. With this new solution, empowered by IKARUS Malware Scan Engine, the two companies will respond to their clients' and partners' excellence requirements. **This new product has been built under the same principles of technical excellence, transparency and simplicity** that makes HarfangLab's DNA. They aim at offering a full state-of-the art endpoint protection approach and remain a European leader in endpoint security.

This integration will be run into the unique HarfangLab's agent, platform and configuration.

**Grégoire Germain, CEO and Co-founder of HarfangLab explains** "We are really proud of this partnership with IKARUS as it will enable us to deploy, faster than schedule a world-class EPP on top of our EDR solution, where our clients will now benefit from the almost 40 years of experience from IKARUS in malware detection. With IKARUS we share a cutting-edge technological approach focused on high-level CTI capacities. Our detection capacities will now be reinforced by the integration of IKARUS expertise, developed over several decades."

"Europe's security belongs in European hands," says Joe Pichlmayr, cybersecurity expert and IKARUS CEO, explaining why this partnership is so important to him: "It is not only important in times of crisis that we are able to act with sovereignty within Europe. The European economy also benefits from independence from external providers, from the stimulation of the market and from





solutions that are specifically tailored to the needs and legal requirements of European companies."

# A partnership also based on human skills and market expertise to enhance tools with management and services.

In addition to the technologies, IKARUS is renowned for its multiple cybersecurity services for helping businesses and organisations to manage and deploy a cybersecurity strategy and technologies that fit their needs and architecture realities and requirements. With this new partnership, IKARUS will now manage and propose HarfangLab's EDR + EPP (integrating IKARUS Malware Scan Engine) solution to their clients throughout Europe and add their services capacities on the top of it.

**Grégoire Germain** adds: "As I am convinced that the perfect cybersecurity strategy is a combination of excellent technologies, proximity and flexibility, and human expertise and analysis, IKARUS knowledge over the DACH market, and human skills in managing EDR technologies will be a perfect fit to enhance our EDR capacities and improve European organisations' cybersecurity".

"With HarfangLab, we share our focus on high-quality solutions and on the requirements of European organizations," says Christian Fritz, COO of IKARUS: "By combining the strengths and values of both companies, we will be able to fill a gap in the cybersecurity market and meet the need for reliable, independent, European-made solutions."

## Availability on the market

This new partnership will be **launched during the IKT Tradeshow, on September 17**<sup>th</sup>, **2024, in Vienna**. The extended product portfolio from HarfangLab is available for its clients and partners all over Europe begining Sept 17th. IKARUS's EDR management offer, empowering HarfangLab and IKARUS technologies is also available for its clients across Europe since September.

To know more about HarfangLab's positioning, please read our CEO Statement.

#### **About HarfangLab**

HarfangLab is a French cybersecurity company specializing in endpoint protection. HarfangLab publishes technologies that anticipate and neutralize cyber-attacks on computers and servers, as well as providing a better understanding of your IT infrastructure for improved security. HarfangLab was the first EDR to be certified by the French National Cybersecurity Agency (ANSSI) and today boasts a large number of customers, including administrations, companies and international organizations operating in highly sensitive sectors. HarfangLab's solutions are distinguished by: their openness, with solutions that integrate natively with all other security bricks; their transparency, as the data collected by the tools remains accessible; and the strategic autonomy they offer, as its customers are free to choose their hosting mode: cloud, public, private, or their own infrastructure.

### **About IKARUS**





IKARUS Security Software has been developing and operating leading cyber security technologies since 1986. The company's research and development are focused on its renowned malware scan engine, easy-to-use and effective cloud solutions, and the protection of critical infrastructure. Together with selected technology partners, IKARUS offers a complete suite of cyber security services for companies of all sizes and for (critical) infrastructures. These range from the modular IKARUS Threat Intelligence Platform, which aggregates and processes international and local threat information, to incident response services, advanced threat protection and OT security sensors.

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