2024 COMPANY PROFILE www.atbio.co.kr **Top Korean** Pet Food Company ODM&OEM Specialist ALWAYS TOGETHER, ATBIO & MISO **ATbio** 

**Prologue** 

ATBIO & MISO, leading private brand pet food maker in Korea, is dedicated to ensuring the health and happiness of the country's 6 million families and their 8 million pets, significantly contributing to the well-being of these animals by working together with leading partners in Korea.

# Happy Life of Pets and their Families



# **Realization of Customer Value**







**Top-Tier Market Impact** 

**ATBIO & MISO** 

**Trusted Business Partner** 

As a trusted ODM & OEM partner

**Technology Leader** 

R&D expertise based on core proprietary technology

**The Best Quality** 

Highest quality through rigorous quality management and expertise

# 1. Company Overview

ATBIO & MISO is committed to preserving the well-being and healthy lives of your pets—your life companions—based on naturalism, inspired by real "NATURE".

# 'Always Together'

ATBIO & MISO, built upon continuous technological advancements and quality that meets human standards, has established a solid foundation of trust with its customers. We offer comprehensive services from product development to sales, grounded in the unwavering trust of our customers. As a business partner, we stand by our customers, growing together in the pet food industry.

Company name	ATBIO & MISO	
CEO	Cho Byeong-sun	
Establishment	April 2004	
Business areas	Manufacture of pet food (pet food, jerkies & treats, chews, nutritional supplements, semi-moist, etc.) for dog and cat	
Headquarters	16 Palyasandan-ro, Jinjeop-eup, Namyangju-si, Gyeonggi-do, Korea (Gwangneung Techno Valley)	
Plant	ATbio Plant 1	16 Palyasandan-ro, Jinjeop-eup, Namyangju-si, Gyeonggi-do, Korea (Gwangneung Techno Valley)
	ATbio Plant 2	54-3 & 4 Orimpo-gil, Naechon-myeon, Pocheon-si, Gyeonggi-do, Korea
	Miso Plant 1	42-185 Baramgol-gil, Gyeongbok-daero, injeop-eup, Namyangju-si, Gyeonggi-do, Korea
	Miso Plant 2	16 Palyasandan-ro, Jinjeop-eup, Namyangju-si, Gyeonggi-do, Korea (Gwangneung Techno Valley)

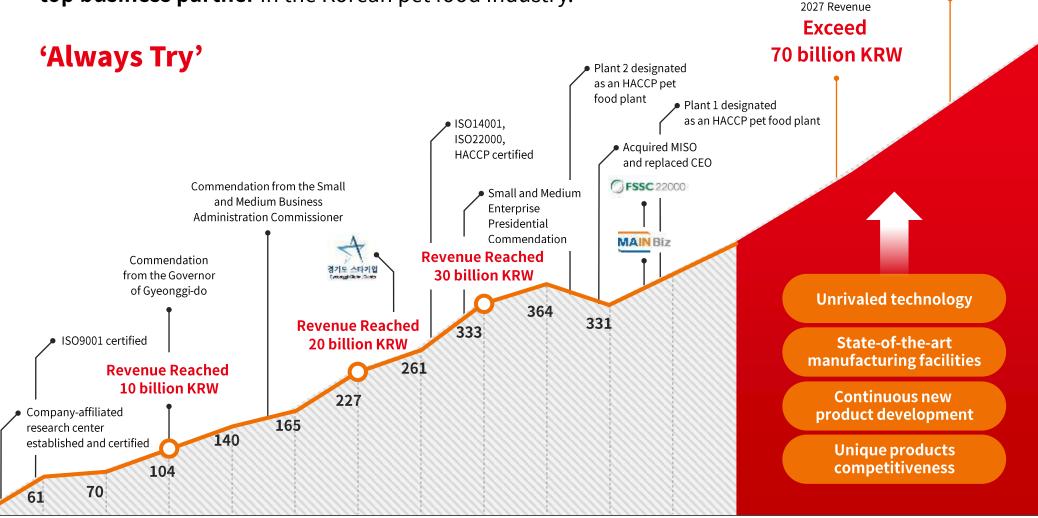


2030 Revenue **Exceed** 

100 billion KRW

### 2. History

With 20 years of experience in pet food development and manufacturing, ATBIO & MISO has cultivated expertise and, by building on this foundation, continuously innovates and develops new products, expanding the scope of pet food and establishing itself as the top business partner in the Korean pet food industry.



# 3. Business areas

ATBIO & MISO offer total comprehensive ODM / OEM services which cover A to Z of pet food launching from proposing and developing pet products customer needs.

- Sales strategy consulting from product selling point to package design
- Product development considering recent market trend and insights
- Pet food production with quality proven automated facilities

# 'Always Total'

The best partner that listens to the voice of our customers



A quality management system that has been certified at the global top level

### 4. Competitiveness

As a customer-centric business partner, ATBIO & MISO has built trusting relationships with numerous customers. Realizing customer value and earning their trust will continue to be ATBIO & MISO's top priority.

# 'Always Trust'

Leveraging the verified competitiveness, **ATBIO & MISO** has established partnerships with numerous brands, both domestically and internationally, unlocking endless possibilities to lead the pet industry.

**Major customers** 



Partner network



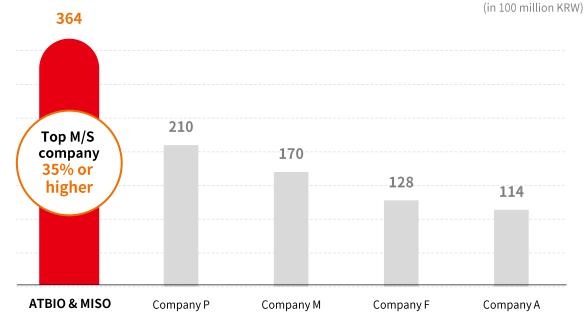
Top-tier capacity of Korean M/S Leader 9,000t/year for ODM / OEM

Global-level **Ouality** Certified

Rigorous Customer Claim Feed-back **System** 

on time Customized **Formulation Development** 





\* Based on the sum of revenues of Korean pet treat manufacturers in 2022

# 1. Product Introduction

**ATBIO & MISO** produces a variety of products in different forms **to provide unique value** to customers.

# Capable of manufacturing 99% of the formulations available in the Korean pet food market

Premium pet food with added functional benefits

Wide range of product texture and size

Treats tailored to meet customer needs



# **Extruded pet food**General forms of pet food

Dry, semi-moist



#### Wet treats

Treats whose sizes can be varied thanks to their moist formulations

Stick, jelly stick, spout



#### **Jerkies**

Nutritional treats whose shapes can be varied

Regular/bulk/functional/for training jerky



### Steam cooked pet food

Palatable pet food with high moisture content made from fresh ingredients

Semi-moist



#### **Pouch-type**

Nutritionally balanced treats Made by boiling whole meats

Porridge, soup, liquid food



#### **Nutritional supplements**

Treats that provide various nutrients through functional ingredients

Nutritional jerkies, nutritional chews, blister supplements



### Wet pet food

Pet food with a soft texture due to high moisture content

Canned



#### Powder

Toppings in powder form to minimize the destruction of functional nutrients

Nutritional supplements



#### **Dental chew**

Treats that reduce tartar buildup and eliminate bad breath

 Regular chew, core chew, puffed chew



#### Retort

Healthy pet food that preserves the nutrients of raw ingredients

Main, wet pet food



#### Liquid

Nutritional wet food that can be fed as the main meal or in between meals

• Plastic containers, aluminum cans



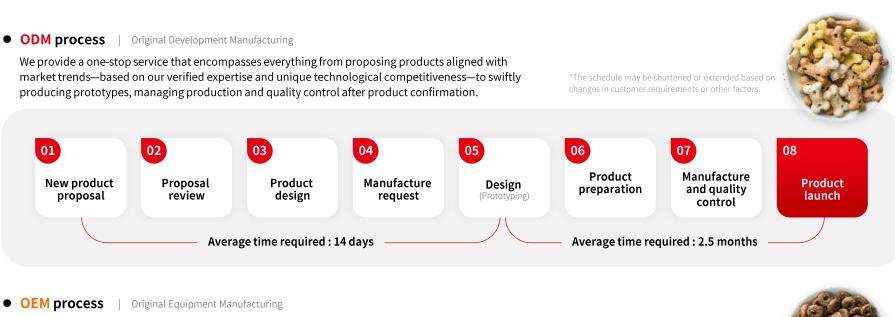
#### **Burger**

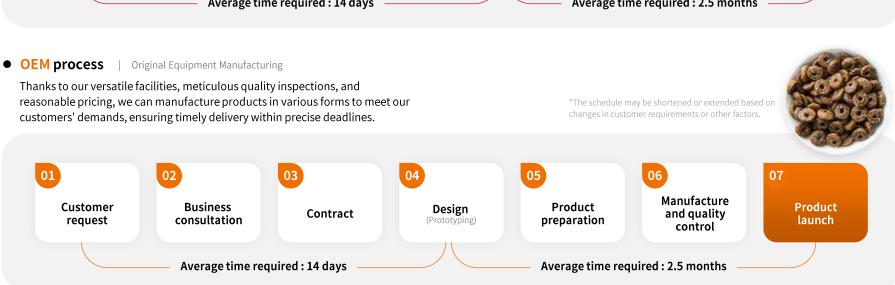
Affordable treats that can be used for nose-walking

Jerkies, burgers

## 2. Development process

ATBIO & MISO's pet food market experts and the technical team at our research center swiftly and accurately manufacture prototypes, offer competitive pricing, and promptly and effectively address a broad spectrum of customer needs through a flexible product development process.





### 1. Pet food research center

03

By continuously researching foundational technologies, we lead pet food product trends with top-tier R&D in all areas, including **pet food formulation**, **production processes**, **raw ingredients**, **and nutrients**, ensuring the rapid development of products that align with our customers' desires.



R&D of tailored produc<u>ts</u> Technical evaluations of ingredients benefits Proprietary R&D of raw ingredient bases

Product palatability evaluation

Government/ industry research projects



Proprietary technology of ATBIO & MISO

Development/analysis tailored to each customer

Specialized researchers in each field

Expertise in enhancing the functionality and palatability of products

Key research achievements

- Pet food using insect protein and alternative proteins
- Pet food using protein hydrolysis enzymes
- Prescription and preventive pet food and treats for specific diseases
- Calming agents using natural substances
- Development of formulations related to pet dental health
- Enhancement of palatability using natural substances and proprietary raw ingredient bases
- Formulation of pet food, treats, and supplements tailored to pet lifestyle/stage



Fully experienced human resources

Experimental equipment and research infrastructure

Proactive development environment, including in-house research projects

Investment in research tailored to meet customer needs

### 2. Key research milestones

# ATBIO & MISO Pet Food Research Center continually earns intellectual property rights to showcase our top-tier competitiveness.

We consistently invest in enhancing our human resources and expanding our R&D infrastructure to acquire and improve our unparalleled technological capabilities.

### Key patents earned



Pet food using probiotics and its manufacturing method



Treats for walking pets and their manufacturing methods



Thrower and its parts for pets



Method for manufacturing pet food using protein hydrolyzing enzymes



Method for manufacturing pet food for immune enhancement



Method for manufacturing pet treats for reducing tartar and eliminating bad breath



Connector for dispensing pet food



Method for manufacturing cat food and the cat food produced thereby



Fermented pet food for elderly pets and its manufacturing method



Method for manufacturing pet treats for reducing dental tartar in pets



Method for manufacturing pet treats for preventing skin diseases in pets



### **Intellectual property rights**







# 04

# 1. About our plant

**ATBIO & MISO** delivers high-quality products to customers within specified timeframe through the state-of-the-art production equipment and automated infrastructure.

Our precision manufacturing facilities, equipped with advanced technology and automated systems, enable us to consistently meet our customers' delivery deadlines reliably.

Maximize the Production Process efficiency through raw material / process management based on "Smart MES" (Manufacturing Execution System

Ensure superior "QMS" (Quality Management System) with accumulated big data from long-term and various products manufacturing experiences

Quality certification for HACCP, FSSC2200 Keeping product high quality consistency with automated production system Effective dedicated production lines for making various and fitable customized products



Lot area	2,638 pyeong (8,720.9㎡)
Total floor area	4,296 pyeong (14,202.38㎡)
Total size	Total of 3 floors (2 above ground, 1 below ground)
Main products	Jerkies, pet food, chews and nutritional supplements, etc.
Average daily production	8,360kg
Maximum daily production	15,000kg



Lot area	2,393 pyeong (7,911m²)
Total floor area	802 pyeong (2,651.42m²)
Total size	Total of 4 wings and 2 warehouses
Main products	Burgers, pet food (dry, semi-moist), etc.
Average daily production	10,000kg
Maximum daily production	12,000kg



Lot area	985.3 pyeong (3,257.2m²)
Total floor area	1,724.09 pyeong (5,699.49㎡)
Total size	Total of 4 floors (4 above ground)
Main products	Semi-moist pet food, dry pet food
Average daily production	8,000kg
Maximum daily production	9,000kg

# 04

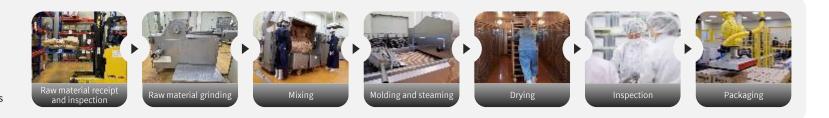
### 2. Manufacturing facilities

**ATBIO & MISO** systematically produces a variety of high-quality products through a well-established process, from the receipt of raw materials to processing and packaging.

### **ST - Vacuum molding**

Process description: The process involves mixing, shaping, steaming, and drying the primary ingredients, such as meat, to manufacture pet food and treats.

Major products: steam cooked food, jerkies



## **EP - Extrusion molding**

**Process description:** The extrusion molding process is used to manufacture treats, supplements, and other products by mixing various nutrients and functional ingredients. **Major products:** chews, nutritional supplements, etc.



### **WEP-Extrusion molding**

**Process description:** The extrusion process is used to mass-produce pet food and treats, and more. **Major products:** dry food, semi-moist food, burgers



#### **RT - Retort**

**Process description:** The process involves manufacturing sterilized various forms of wet products with high durability. **Major products:** pouches, sticks, cans, cups, etc.



# 05

### 1. Quality management

ATBIO & MISO hold certifications not only in HACCP but also ISO9001 (quality management certification), ISO14001 (environmental management certification), and FSSC22000 (global food safety system certification), operating under an advanced quality control system.

To maintain safe and consistent quality from raw materials to end products, we conduct various quality inspection tests.











# • Thorough quality control and safety inspections

Multi-stage quality inspections are rigorously conducted to ship only products that meet strict standards.

### Quality measurement



# Product measurement for consistent quality control

Moisture meters, water activity meters, colorimeters, digital viscometers, Bostwick viscometers, etc.

# Hazard management



# Secured product stability and hazard management

General metal detectors, metal detectors (Aluscan), x-ray detectors, etc.

# Product management



# Precise product selection and management

Temperature-controlled chamber and temperature controller, light meter, material testing instrument, highpressure steam sterilizer, etc.

#### 06 1. Quality management

# **Introducing ATBIO & MISO's flagship products**

For dogs:



For cats:



#### Pet food

### **Extruded** pet food

(Dry, semi-moist)

Production line : W-EP





Lab Daily Solution

Pet Food





Pet Level 9



Ilhyeon Corporation Dr. Dog Grain Free

#### Pet food

### Steam cooked pet food

Production line: ST





Pet Food





GNOne FucoHolic Insect Dog

### Pet food

### Wet pet food

(Canned)

Production line:









CHD Anoredix Administration Assistant/Appetite Enhancement for Dogs



Jeil Feed Corporation Velixer Prescription Wet Food

### Pet food

#### Retort pet food (Wet)

Production line: ST/RT





Darling Kitchen Korea Jayeon Hwasik



Pulmuone Jayeon Dameun Youngyangsik Dog



Lotte Mart Colioli Grain-free Pouch

#### Treats

# **Jerkies**

(Regular, bulk, functional, for training)

Production line:





Jinjja Series



Pet Box Big Chew



Wire chew

#### Treats

# **Nutritional** supplements

(Jerky, chew, blister)

Production line:

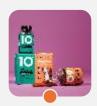




GangChew Joint



Dongkook Pharmaceutical Canivita Multicollagen



Becky and Glee Real Boswellia /Astymin Eyes

#### 06 1. Quality management

# **Introducing ATBIO & MISO's flagship products**





For cats:



#### Treats

#### **Dental chew**

(Regular chew, core chew, puffed chew)

Production line : EP





Cargill Anabrush/

One Day Care



StomoAct



Core Appitz Coconut Chewing Stick

#### Treats

### Burger (Jerky)

W-EP

Production line:





Series





Pet the Man Duck Meat Cheese Burger

Artemis Achimae Gansik Salmon Burger

#### Treats

#### Wet treats

(Stick, jelly stick, spout)

Production line:





Boryung Liebepets Dang Dang Jja Yo/Nyang Nyang Jja Yo



The Founders Haru Chaeum Nature Series



Kian Nyang-gaeng Original

#### Treats

### Pouch-type

(Porridge, soup, liquid food)

Production line:





Goobnemall Dhuman Youngyang Deumbbuk Soup



Bellbird Soup



tube liquid food

### **Heat Cooked**

(Stick Type)

Treats

Production line: ST/RT





Nyang Hot Bar, Mung Hot Bar



S Class Pet Palgong Beef



Lux Dogs Chicken Protein Bar

#### **Treats**

# **Powder**

(Nutritional supplements)

Production line: Powder









Project21 Joint Care



Korea Yakult Double Care

