



The **AI** Trade Network for  
Electronics Manufacturers

Request access at [www.makat.ai](http://www.makat.ai)

# Open Market procurement is costly, inefficient and not reliable.

Manual sourcing, scattered tools, lack of visibility, and no structured way to reduce costs or move excess at scale.



**No clear price** benchmarks or sourcing strategy



Excess inventory returns are **ridiculously low**



**Teams waste time** across disconnected platforms



Communication with trade partners is **highly fragmented**

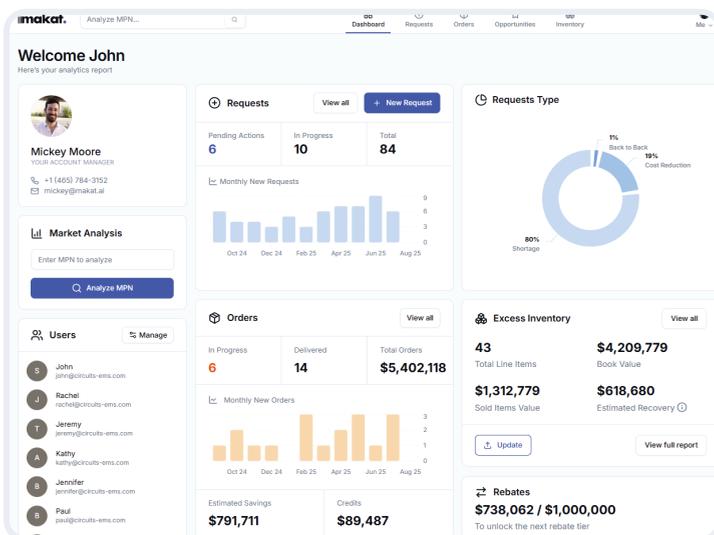


**Missing quote information** and lack of pricing breakdown

# Helping top purchasing teams move faster and smarter

Makat offers full cost transparency, cutting out the middlemen and inflated costs of traditional channels

- ✓ Used in 12+ countries
- ✓ 3500 < successful deliveries
- ✓ 22% average savings on PPV projects
- ✓ Under 24h average quote turnaround
- ✓ 2,000+ vetted suppliers onboarded



## Control

Makat centralizes all spot buys and excess sales, delivering real-time visibility and AI-driven cost insights.

## Efficiency

AI-driven sourcing, automated resale workflows, and fewer manual tasks. Makat cuts the noise and accelerates your team's throughput.

## Transparency

Makat provides full cost breakdown with every quote. Only pay fixed and transparent markup for successful deliveries.

## Quality and Export Control

- In-house Trade Compliance team
- Third party AS6081/ AS6171 testing partners
- ISO 9001 certified
- ERAI member
- Stringent vendor evaluation



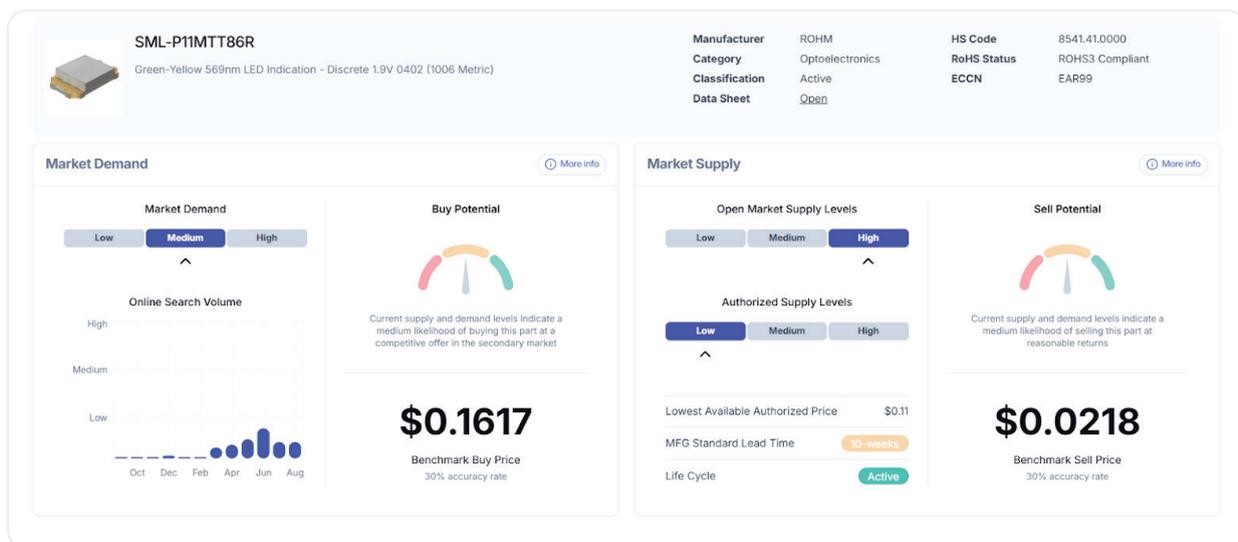
# One platform. Three essential solutions.

- **Makat is an AI-powered platform purpose built for electronics manufacturers.**

Leverage real time data and actionable insights to simplify decision making, secure parts in half the time, and cut costs by an average of 20%.

Network members gain access to thousands of pre vetted trade partners, cutting out the middlemen and inflated costs of traditional channels

## Market Analysis



### Shortage Management

- Identify and compare verified stock
- Instant RFQ processing with automated workflows
- Fixed markup with full cost transparency

### Cost Management

- 5% lower PPV on 15% of the BoM value on average
- Automated selection from global network of Authorized suppliers
- Success-based pricing, only pay when you save

### Excess Management

- Receive a validated proposal within 48h
- Full Price benchmark for improved decision making
- 80/20 revenue share with full visibility of resell terms