

# Consulting means execution, not "just" talk.

Security architecture, migrations, and compliance: designed, delivered, and proven.





### Why this Brochure exists

Because "we'll get to it next quarter" is how risks pile up, tool sprawl grows, and projects stall. If you need senior experts who can cut through complexity, align with your business, and land changes that actually reduce risk, you're in the right place.

Strategy that turns into working systems: documented, measurable, and auditor-ready.

## What Consulting really is

It's not a slide deck.

It's a clear plan, implemented safely in your environment, with hand-offs your team can run tomorrow.

We translate goals into architecture, migrations, hardening, automation, and evidence your board and auditors accept.

If it touches your network, cloud, identity, or compliance, we design it, deliver it, and prove it.

## Why B2CyberSec (and Not the next "Big-4"-Flavored deck)

01

#### Independent & outcome-driven.

We don't push a particular vendor. We push outcomes: lower risk, higher reliability, cleaner audits.

02

#### Senior-led delivery.

Small expert teams from scoping to cutover and knowledge transfer. No bait-and-switch.

03

#### Cross-vendor mastery.

Cisco, Palo Alto, Check Point, F5, Juniper, Nokia, Splunk, and more. So designs fit your reality, not our preference.

04

#### Compliance without the headache.

Designs and documentation mapped to ISO 27001, NIS2, DORA, PCI DSS, SOC 1/2.

05

#### Separation of duties.

When we test, we keep independence. When we implement, we document what an external tester must verify. Credibility built-in.

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### **Consulting Pillars**

Services that move risk down

#### Network & Security Architecture

In plain words: the blueprint and the plumbing. We make sure a leak in one room doesn't flood the whole building—and only the right people get into the right rooms.



#### Robust designs (HLD/LLD) -

datacenter, campus, WAN, SD-WAN/ SD-Access/ACI built to grow and never break



Segmentation & Zero-trust – onprem, cloud & hybrid environments that contain breaches before they spread



Hardened connectivity - internet, partner & B2B links with failover that works and resilience you can trust

#### Firewall Strategy & Migrations

In plain words: Secure the locks — without blocking the business.

We make sure firewalls don't just "run," but actively reduce risk and protect your business.



**Clear, lean rulebases** - cut the noise, close hidden risks, enforce best practice



**Transparent access rules -** only the right people get in, everyone else stays out



**High availability by design -** outages prevented before they ever happen



Controlled change windows - predictable documented rollback

predictable, documented, rollback-ready



Optional migrations - seamless vendor shifts with full policy cleanup and safe rollback



#### **Identity & Zero Trust**

In plain words: who you are decides what you can touch.

We align identity with the network so credentials – not IPs – decide access



Role-based access everywhere - identity-driven controls with Cisco ISE/TrustSec. Duo & MFA



Email & web security bound to identity - stop phishing and misuse before it spreads



**Privileged access under control** - segmentation at the identity edge to contain insider risk

#### SIEM, Monitoring & SOC Enablement

In plain words: cameras pointing at the right doors, alarms that don't cry wolf, and a night-shift that knows what to do.



**SIEM done right - Splunk and multi**vendor onboarding, correlation & dashboards that matter



Actionable playbooks - clean alerts, triage workflows, incident response without noise



**End-to-end integration -** visibility across endpoints, firewalls, identity & cloud

#### Cloud & Data Center (Hybrid)

In plain words: one fabric, many places.

Apps can live in the datacenter or the cloud – security and visibility travel with them.



**Multi-cloud & hybrid secured -** AWS, Azure, GCP with SD-WAN and cloud on-ramps



**Resilient fabrics -** ACI, EVPN-VXLAN, Nokia SR Linux across multi-site & DCI



Security as code - hardening, logging & guardrails baked into every deployment

#### Governance, Risk & Compliance (GRC)

In plain words: make auditors smile without slowing engineers. Policies that match reality, evidence that stands up.



Audit-ready by design - ISMS (ISO 27001), NIS2/DORA assessments, PCI DSS & SOC 1/2 readines



**Practical risk management -** registers, control catalogs & real measures of effectiveness



**Evidence that works** - audit packs & maps reusing technical artifacts, not paperwork theater

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#### Automation & DevSecOps

In plain words: fewer spreadsheets, fewer "oops." We script the boring parts so humans can solve real problems.



#### Network & compliance on autopilot

- Ansible/Python automation for safe, repeatable changes



**Everything as code** - APIs, configs & migrations built to scale without manual errors



#### Pipelines with guardrails -

standardized rollouts that keep security baked in

#### **Training & Enablement**

In plain words: teach your team to fish. We hand over playbooks and train the people who keep it running.



**Role-based enablement -** tailored for architects, ops & SOC teams



**Hands-on workshops -** Cisco, Palo Alto, Splunk & cloud delivered in real labs, not slide decks



Actionable knowledge transfer -

runbooks, diagrams & checklists aligned to your processes

### How We Engage

(Pick what fits)

Assessment → Plan → Build → Prove.

Start with a focused assessment, get a pragmatic plan, implement with change control, then collect evidence and handover.

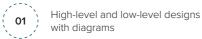
#### **Engagement models:**

- Project: clear scope, milestones, and acceptance tests.
- Co-delivery: we work alongside your IT/MSP with a defined RACI.
- Assurance retainer: periodic reviews, metrics, and continuous improvement.





### **Deliverables You** can use tomorrow



Migration runbooks, change plans, and roll-back procedures

Hardened configurations and golden baselines

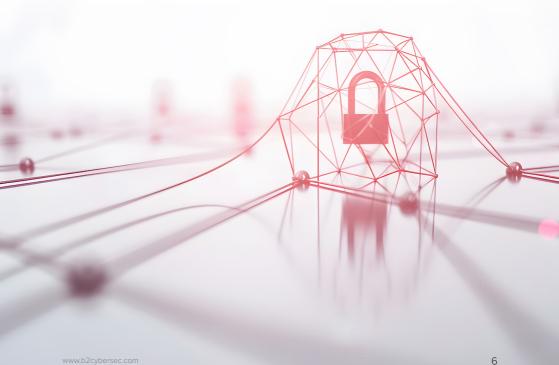
Dashboards, reports, and SIEM

Policy sets, control mappings, and audit evidence packs



Knowledge transfer sessions, runbooks, and admin guides

Result: fewer surprises, faster audits, and a stack your team actually enjoys operating.





## Proof of Depth (Anonymized Snapshots)



#### Finance (DACH):

Transformation of a complex multi-site environment – Firewall migration (CP -> PA) plus large-scale rule/object optimization, Panorama rollout, and ongoing operations support. Reduced policy objects by 35% and eliminated shadow rules.



#### Transportation (EU):

SD-WAN and campus standardization with automation - accelerated site onboarding and enabled zero-touch device provisioning.



#### Service Provider (EU):

Data center fabric redesign to EVPN/ VXLAN with multi-site resiliency - simplified operations, higher stability, and faster change execution.

### Who Shows Up: Senior-Led Teams



We field small, senior teams with hands-on experience across enterprise, public sector, telecom, and finance.



Our consultants don't just design and implement – they optimize what's already there, cutting complexity, reducing risk, and hardening operations.

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## Start Here: 30 Minutes, Zero Obligation

Book a free 30-minute Consulting Intake Call. We'll map your goals, pick the right starting point, and propose a plan with scope, milestones, and evidence.

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Quality over quantity: we limit engagements to keep senior experts on every project. If your timeline is tight, save a slot now.