



Consulting means execution, not “just” talk.

Security architecture, migrations, and compliance:
designed, delivered, and proven.





Why this Brochure exists

Because “we’ll get to it next quarter” is how risks pile up, tool sprawl grows, and projects stall. If you need senior experts who can cut through complexity, align with your business, and land changes that actually reduce risk, you’re in the right place.

Strategy that turns into working systems: documented, measurable, and auditor-ready.

What Consulting really is

It’s not a slide deck.

It’s a clear plan, implemented safely in your environment, with hand-offs your team can run tomorrow.

We translate goals into architecture, migrations, hardening, automation, and evidence your board and auditors accept.

If it touches your network, cloud, identity, or compliance, we design it, deliver it, and prove it.

Why B2CyberSec (and Not the next “Big-4”-Flavored deck)

01

Independent & outcome-driven.

We don’t push a particular vendor. We push outcomes: lower risk, higher reliability, cleaner audits.

02

Senior-led delivery.

Small expert teams from scoping to cutover and knowledge transfer. No bait-and-switch.

03

Cross-vendor mastery.

Cisco, Palo Alto, Check Point, F5, Juniper, Nokia, Splunk, and more. So designs fit your reality, not our preference.

04

Compliance without the headache.

Designs and documentation mapped to ISO 27001, NIS2, DORA, PCI DSS, SOC 1/2.

05

Separation of duties.

When we test, we keep independence. When we implement, we document what an external tester must verify. Credibility built-in.

Consulting Pillars

Services that move risk down

Network & Security Architecture

In plain words: the blueprint and the plumbing.
We make sure a leak in one room doesn't flood the whole building—and only the right people get into the right rooms.



Robust designs (HLD/LLD) -
datacenter, campus, WAN, SD-WAN/
SD-Access/ACI built to grow and
never break



Segmentation & Zero-trust – on-
prem, cloud & hybrid environments
that contain breaches before they
spread



Hardened connectivity - internet,
partner & B2B links with failover that
works and resilience you can trust

Firewall Strategy & Migrations

In plain words: Secure the locks – without
blocking the business.
We make sure firewalls don't just “run,” but
actively reduce risk and protect your business.



Clear, lean rulebases - cut the noise,
close hidden risks, enforce best
practice



Transparent access rules - only the
right people get in, everyone else
stays out



High availability by design - outages
prevented before they ever happen



Controlled change windows -
predictable, documented, rollback-
ready



Optional migrations - seamless
vendor shifts with full policy cleanup
and safe rollback





Identity & Zero Trust

In plain words: who you are decides what you can touch.

We align identity with the network so credentials – not IPs – decide access



Role-based access everywhere - identity-driven controls with Cisco ISE/TrustSec, Duo & MFA



Email & web security bound to identity - stop phishing and misuse before it spreads



Privileged access under control - segmentation at the identity edge to contain insider risk

SIEM, Monitoring & SOC Enablement

In plain words: cameras pointing at the right doors, alarms that don't cry wolf, and a night-shift that knows what to do.



SIEM done right - Splunk and multi-vendor onboarding, correlation & dashboards that matter



Actionable playbooks - clean alerts, triage workflows, incident response without noise



End-to-end integration - visibility across endpoints, firewalls, identity & cloud

Cloud & Data Center (Hybrid)

In plain words: one fabric, many places.

Apps can live in the datacenter or the cloud – security and visibility travel with them.



Multi-cloud & hybrid secured - AWS, Azure, GCP with SD-WAN and cloud on-ramps



Resilient fabrics - ACI, EVPN-VXLAN, Nokia SR Linux across multi-site & DCI



Security as code - hardening, logging & guardrails baked into every deployment

Governance, Risk & Compliance (GRC)

In plain words: make auditors smile without slowing engineers. Policies that match reality, evidence that stands up.



Audit-ready by design - ISMS (ISO 27001), NIS2/DORA assessments, PCI DSS & SOC 1/2 readines



Practical risk management - registers, control catalogs & real measures of effectiveness



Evidence that works - audit packs & maps reusing technical artifacts, not paperwork theater



Automation & DevSecOps

In plain words: fewer spreadsheets, fewer “oops.”
We script the boring parts so humans can solve real problems.



Network & compliance on autopilot
- Ansible/Python automation for safe, repeatable changes



Everything as code - APIs, configs & migrations built to scale without manual errors



Pipelines with guardrails - standardized rollouts that keep security baked in

Training & Enablement

In plain words: teach your team to fish.
We hand over playbooks and train the people who keep it running.



Role-based enablement - tailored for architects, ops & SOC teams



Hands-on workshops - Cisco, Palo Alto, Splunk & cloud delivered in real labs, not slide decks



Actionable knowledge transfer - runbooks, diagrams & checklists aligned to your processes

How We Engage

(Pick what fits)

Assessment → Plan → Build → Prove.

Start with a focused assessment, get a pragmatic plan, implement with change control, then collect evidence and handover.

Engagement models:

- **Project:** clear scope, milestones, and acceptance tests.
- **Co-delivery:** we work alongside your IT/MSP with a defined RACI.
- **Assurance retainer:** periodic reviews, metrics, and continuous improvement.



Deliverables You can use tomorrow

01

High-level and low-level designs
with diagrams

02

Migration runbooks, change plans,
and roll-back procedures

03

Hardened configurations and
golden baselines

04

Dashboards, reports, and SIEM
content

05

Policy sets, control mappings, and
audit evidence packs

06

Knowledge transfer sessions,
runbooks, and admin guides

Result: fewer surprises, faster audits, and a stack your team actually enjoys operating.



Proof of Depth (Anonymized Snapshots)



Finance (DACH):

Transformation of a complex multi-site environment – Firewall migration (CP -> PA) plus large-scale rule/object optimization, Panorama rollout, and ongoing operations support. Reduced policy objects by 35% and eliminated shadow rules.



Transportation (EU):

SD-WAN and campus standardization with automation - accelerated site onboarding and enabled zero-touch device provisioning.



Service Provider (EU):

Data center fabric redesign to EVPN/VXLAN with multi-site resiliency - simplified operations, higher stability, and faster change execution.

Who Shows Up: Senior-Led Teams

01

We field small, senior teams with hands-on experience across enterprise, public sector, telecom, and finance.

02

Our consultants don't just design and implement – they optimize what's already there, cutting complexity, reducing risk, and hardening operations.



Start Here: 30 Minutes, Zero Obligation

Book a free 30-minute Consulting Intake Call. We'll map your goals, pick the right starting point, and propose a plan with scope, milestones, and evidence.



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book free 30min call



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Quality over quantity: we limit engagements to keep senior experts on every project. If your timeline is tight, save a slot now.