



MARCHESINI
GROUP



PRESS KIT
2024

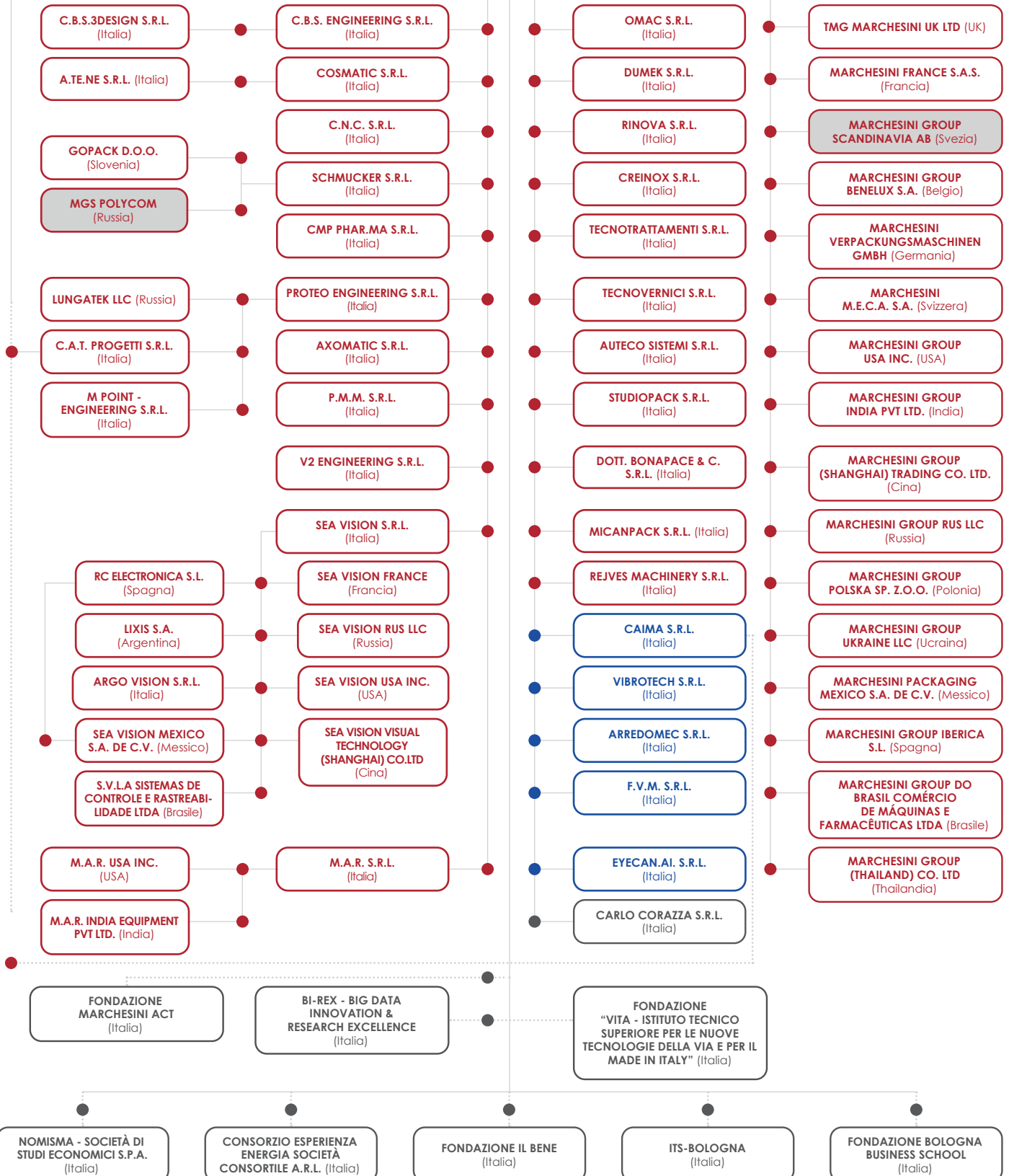
COMPANY ORGANIZATION CHART MARCHESINI GROUP



Subsidiary companies ●
Related companies ●●
Unconsolidated companies ●●●●

CdA
Marchesini Maurizio, Marchesini Marco,
Alberghini M., Monti G., Marchesini V.

MARCHESINI GROUP S.P.A.
(Italia)



1. MARCHESINI GROUP

CORE BUSINESS

The Marchesini Group designs and builds customised machines and lines for packaging pharmaceutical and cosmetic products. The Group was founded in Pianoro, near Bologna, by Massimo Marchesini in 1974. Through mergers and acquisitions with related companies in the sector, over the years Marchesini Group has transformed from a local company into a multinational. Today, it is a key player in the Emilia-Romagna Packaging Valley and among the global leaders in the sector.

HISTORY

Marchesini Group's origins date back 50 years to a small garage in the Apennines near Bologna. At that time, Massimo Marchesini was a young specialised technician working for a major packaging company. His ingenuity and passion drove him to take up the challenge of creating something new. Working with visionary designer Giuseppe Monti, a former technician in the motorcycle sector, along with a group of other enterprising young individuals, Marchesini laid the foundations for developing innovative projects for the packaging industry. In 1974, the 2M was launched. This was the era of prototypes, such as the first intermittent cartoner, followed by the first sachet powder packaging machine and the first tube-filling machine for effervescent tablets in rigid tubes. In the 1980s, the BA 400 was created: a continuous cartoner with the magazine positioned at the bottom, facilitating machine operation for the user. Over time, the initial team expanded, technology advanced, and orders increased. In 1989, the company consolidated as the Marchesini Group. In the 1990s and 2000s, the company focused on acquiring brands specialising in the packaging of specific products and focused on internationalisation: production remained in Italy, but the logo and machines began to travel and enter pharmaceutical and cosmetic industries worldwide.

NUMBERS

One of the key strengths of the Group, which employs over 2,500 people, is the fact that its production is entirely based in Italy, ensuring high product quality and valuing the relationship with the local supply chain. Present in over 116 countries worldwide, it relies on a network of agencies and 16 foreign subsidiaries to more effectively oversee international markets. Indeed, 87% of the Group's revenue is generated from exports, reaching significant percentages in Europe, China, the USA, and Latin America. Marchesini Group closed 2023 with a revenue of 591 million euros, recording 15% higher growth than in 2022. In Italy, it operates 15 production plants, in addition to the headquarters in Pianoro, supported by a solid network of subcontractors, including technical workshops and specialised craft enterprises.

GROUP DIVISIONS

The Group is structured into two divisions: Pharma and Beauty. The pharmaceutical sector is divided into four divisions: Aseptic Division, Process Division, Laboratory Division, and Packaging Division. The Beauty sector comprises proprietary brands (Axomatic, Cosmatic, Dumek, Rejves Machinery, Vibrotech, V2 engineering) that expand the Group's solutions: the headquarters in Pianoro coordinates design and production activities.

With a view to 5.0 development, Marchesini Group has always invested in the use of new technologies to provide customers with increasingly high-performance and innovative machines and lines.

1. MARCHESINI GROUP

RESEARCH AND DEVELOPMENT

The machines of the future will be increasingly based on synergy between mechanics, electronics, AI-based algorithms, and data-driven approaches, requiring more integrated design that considers the needs of all Group divisions. Thanks to investments in innovative startups, several AI-based solutions have been developed to optimise both robotic performance and vision systems (inspection and object recognition), installed on board the machine. The use of augmented reality is also crucial to facilitate the transfer of information and expertise related to the correct use of the machines.

VALUES

The final product is a blend of artisanal knowledge combined with robotics and technology, designed and built with tailored customer care. Fifty years after its foundation, the Group is still firmly controlled by the Marchesini family, which in 2016 entrusted operational management to an external manager to further accelerate the internationalisation processes.

In the same year, a Code of Ethics was adopted, embracing a series of principles and behaviours to safeguard each employee's safety, freedom, and dignity. The Group has built its history and successes through the ability to transmit values, experience, and loyalty to the company from generation to generation, investing in employees' professional growth and in training young talents (the company's "Talent Garage" Academy, MBA master's for employees, and scholarships named after founder Massimo Marchesini).

SUSTAINABILITY

It is critical to conduct business with a focus on promoting sustainable development, particularly with regard to environmental protection and the social context. Marchesini Group is committed to various preventive activities to reduce environmental impact through the responsible use of raw materials, optimisation of logistics flows, and waste management. Additionally, the Group cooperates with packaging material producers to promote the use of eco-friendly materials, evaluating their machinability and life cycle on a case-by-case basis. Significant attention is given to social sustainability: together with the Marchesini Act Foundation (the organisation that has coordinated the Marchesini family's solidarity initiatives since 2021), the Group supports social, cultural, and scientific research projects and activities.

BOARD

Maurizio Marchesini, President of the Group and CEO. Appointed Cavaliere del Lavoro in 2013, he is also Vice President of Confindustria with a mandate for Labour and Industrial Relations.

Marco Marchesini, Industrial Director

Giuseppe Monti, Marchesini Group pioneer, former Technical Director of the Group

Marinella Alberghini, Director of General Affairs

Valentina Marchesini, Director of Human Resources, Marketing, and Communication

2. THE GROUP COMPANIES

HEADQUARTERS

At the headquarters in Pianoro (Bologna), where the main production facilities are located, a wide range of solutions for packaging pharmaceutical and cosmetic products is assembled. This includes complete production lines and individual machinery for liquid filling and bagging (cartoners, palletizers, and bundlers). Various activities such as design, research and development, sales and marketing, administration, procurement management, training, and quality control are carried out both centrally and by different companies within the Group, distributed across Italy. This approach helps maintain and develop specific local expertise while coordinating with the parent company in Pianoro. The central headquarters acts as a link between the various companies, facilitating information exchange at every stage of production.

Since 2021, the Beauty Division has been operational at the Pianoro headquarters. It spans 5,000 square meters and houses offices and production departments for the entire cosmetic galaxy of the Group. The Division integrates brands such as Marchesini Group Beauty, Axomatic, V2 engineering, Dumek, and Cosmatic.

PRODUCTIONS PLANTS

Blister & Farcon (Carpi - Modena): the facility includes single machines and blister lines, as well as deep-draw thermoformers for packaging solid products (blister packs) and liquids (syringes and vials). With its 14,000 square meters, it is the largest thermoforming hub in Italy;

Packservice (Latina): automatic strip and end-of-line machines;

Tonazzi-Vasquali (Cerro Maggiore - Milano): other equipment includes automatic machines for strip packaging, filling tubes, mascara, lip gloss, jars, and counting confetti, tablets, and capsules;

Neri (Barberino del Mugello - Firenze): Neri machines are used for applying self-adhesive labels to a wide range of products. Their flexibility makes them ideal for meeting traceability and anti-counterfeiting requirements in the pharmaceutical market;

Corima (Monteriggioni - Siena): the facility also houses machines for washing, sterilizing, filling, and labeling vials and syringes. State-of-the-art technologies ensure complete aseptic conditions during the packaging of medications, including antitumor drugs and vaccines;

Dumek S.r.l. (Pianoro - Bologna): Dumek, located within the Pianoro Headquarters since 2021, uses process machines for mixing makeup products, detergents, hair dyes, toothpaste, and shaving foams;

V2 engineering S.r.l. (Zola Predosa - Bologna): cartoning, case-packing and shrink-wrapping machines;

Axomatic S.r.l. (Settimo Milanese - Milano): tube filling machines, turboemulsifiers and melters;

Cosmatic S.r.l. (Ornago - Monza e Brianza): machines for the production of lipsticks and for filling cosmetic powders;

Schmucker S.r.l. (Romans d'Isonzo - Gorizia): stickpack and sachet packaging machines;

CMP Phar.ma S.r.l. (Costabissara - Vicenza): inspection machines;

Rinova S.r.l. (Pianoro - Bologna): used machinery of the Group and reconditioning of machines already owned by customers;

Rejves Machinery S.r.l. (Marmirolo - Mantova): filling and capping machines for the packaging of cosmetic, pharmaceutical, chemical and food products;

Dott. Bonapace & C. S.r.l. (Cusano Milanino - Milano): laboratory machines used for Research and Development and in small industrial production of consumables;

2. THE GROUP COMPANIES

SEA Vision S.r.l. (Pavia): vision and inspection systems used for quality control and anti-counterfeiting of medicines;

M.A.R. S.p.A. (Lainate -Milano): filling of liquids and powders in glass and plastic bottles, in syringes, cartridges and other containers for the pharmaceutical sector.