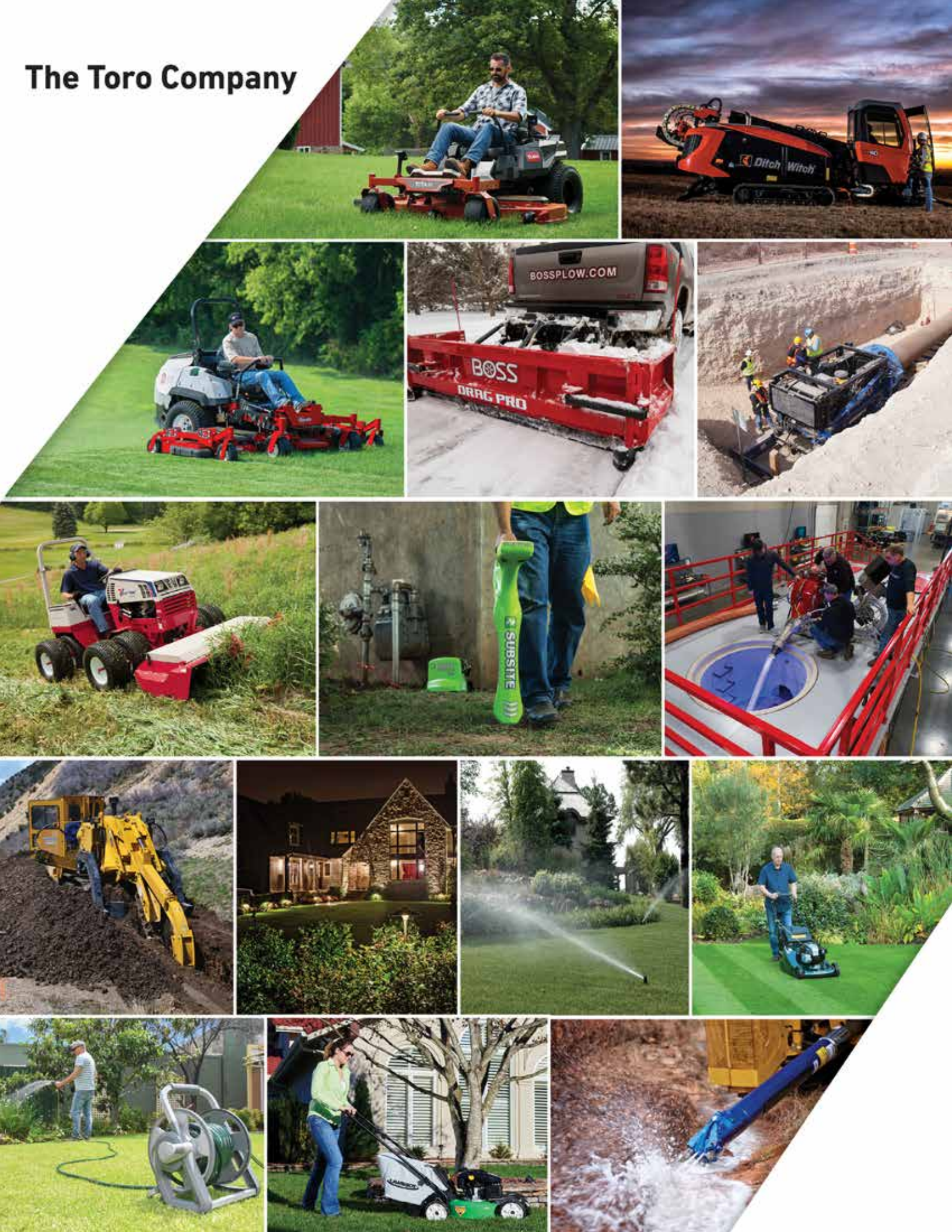


The Toro Company



OUR COMPANY

With roots dating back to 1914, The Toro Company was built on a tradition of quality and caring relationships. Today, the company is a leading worldwide provider of innovative products and solutions for the outdoor environment including turf and landscape maintenance, snow and ice management, underground utility construction, rental and specialty construction, and irrigation and outdoor lighting solutions.

Through a strong network of professional distributors, dealers, rental stores and retailers in more than 125 countries, we proudly offer a wide range of products across a growing family of brands. Together, these global brands are trusted by golf courses, professional contractors, underground construction professionals, groundskeepers, agricultural growers, rental companies, government and educational institutions, and homeowners – in addition to many sports venues and historic sites around the world. For more information, visit www.thetorocompany.com.

AT A GLANCE

Worldwide Headquarters	Bloomington, MN
Founded	1914
Employees	More than 9,300 Worldwide
2019 Net Sales	\$3.13 Billion
Global Reach	More than 125 countries
Manufacturing Locations	9 Countries
Stock Exchange	New York Stock Exchange (TTC)
Website	www.thetorocompany.com

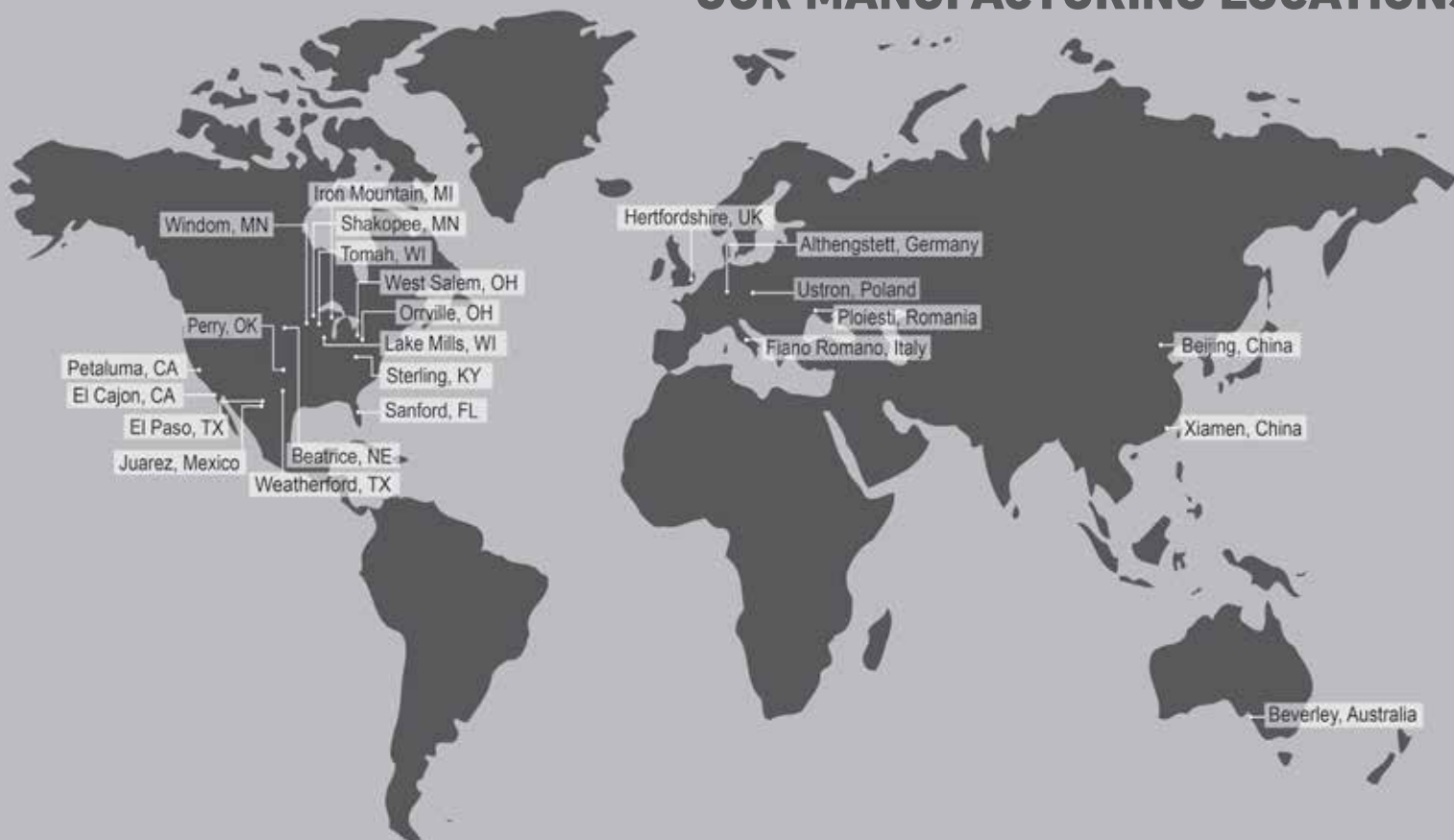
OUR PURPOSE - To help our customers enrich the beauty, productivity and sustainability of the land.

OUR VISION - To be the most trusted leader in solutions for the outdoor environment. Every day. Everywhere.

OUR MISSION - To deliver superior innovation and to deliver superior customer care.



OUR MANUFACTURING LOCATIONS



SUSTAINABILITY

The Toro Company has a long-standing commitment to protecting the natural environment and using the Earth's resources wisely, because we believe these practices and guiding principles rest at the core of creating long-term value for all of our many stakeholders, including the global communities in which we live and work.

Throughout our history, using innovation to solve customer problems has been a hallmark of our success. As we commonly say, we work on solving problems, not just producing products. Unique to the industry, our Center for Technology, Research & Innovation (CTRI) focuses on developing products that increase productivity, save water, reduce fuel consumption, and improve growing conditions. This group, comprised of leading agronomists and engineers, also lays the foundation for future innovations in robotics, fuel cells, advanced battery technologies and smart-connected products.

With a deep focus on water stewardship, we understand the importance of water in producing food and other crops, and in supporting functional recreation areas and landscapes. We strive to innovate industry-leading irrigation solutions that apply water more efficiently to turf, landscapes and agricultural crops.

In addition to designing sustainable manufacturing processes, we are committed to adopting, building and maintaining sustainable features at many of our facilities. As we construct, expand or renovate our sites, we seek to integrate green building systems and practices to reduce our operational environmental impacts. On a broader scale, we want to help the world do more with less.

For information on our sustainability efforts, please visit www.thetorocompany.com/sustainability.



COMMUNITY

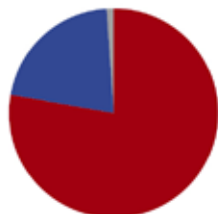
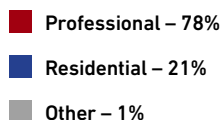
Giving back to our communities has long been a part of our culture. We are committed to sharing our success through financial, volunteer hours and in-kind product donations. Around the world, our employees actively volunteer their time and talents to nonprofit organizations and civic projects that support the beautification and preservation of outdoor environments, water conservation, community health and housing, and youth enrichment activities, just to name a few.

Our Land. Water. Thrive. philanthropic initiative is something that is particularly special and unique to The Toro Company. As part of this initiative, we are furthering our efforts to help our communities enrich the beauty of the land for the health, well-being and enjoyment of everyone. We accomplish this through the energy and talents of our people with a focus on revitalizing parks and green spaces, enriching the outdoor environments of our neighborhoods and schools, educating about the efficient use of water, and supporting sustainable agriculture in developing countries.

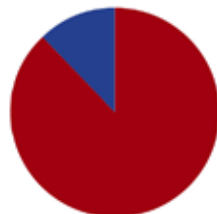
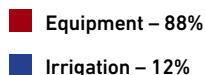
At The Toro Company, we believe we can make a difference by leveraging the expertise and assets of our company and business partners around the world to advance the interests of the industries and customers we serve. For more information on our community efforts, please visit www.thetorocompany.com/community.

FOR FISCAL 2019:

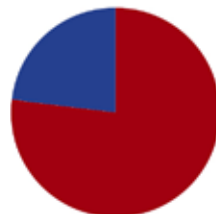
NET SALES BY SEGMENT



NET SALES BY PRODUCT



NET SALES BY GEOGRAPHICAL REGION





GOLF Toro first entered the golf equipment business 100 years ago when we mounted five reel cutting units to a Toro tractor to maintain the fairways at The Minikahda Club in Minneapolis, Minnesota. Today, as a global brand reaching over 125 countries, we hold a leadership position in nearly every equipment and irrigation category in which we compete.



PROFESSIONAL CONTRACTOR From mowing, aeration and fall cleanup to snow and ice removal, professional contractors rely on our trusted brands for productivity from start to finish. This includes our line of compact utility loaders, trenchers, turf renovation and tree care products for creating and maintaining landscapes, along with irrigation solutions to apply water efficiently and professional-quality lighting to extend the enjoyment and security of outdoor environments.



UNDERGROUND CONSTRUCTION Through several market-leading brands, we offer a range of products to cover the full life cycle of underground pipe and cable – including horizontal directional drills, trenchers, vacuum excavators, asset locators, pipe rehabilitation solutions and aftermarket tools. Known as The Underground Authority, we are focused on customer-driven solutions for underground construction professionals.



RENTAL & SPECIALTY CONSTRUCTION Rental stores and professionals rely on our trusted brands to deliver easy-to-operate machines that hold up to demands of heavy use, season after season. This includes a range of products for excavation and moving materials, mixing mortar and finishing concrete for building structures, and compacting the earth for secure foundations. Our products are also trusted by arborists for tree care management, and landscape professionals and homeowners for aerating, seeding and lawn care maintenance.



SPORTS FIELDS & GROUNDS Keeping sports fields healthy and safe for professional teams, colleges and community recreational spaces can be challenging. The same holds true for tax-supported and other nonprofit entities that maintain parks, college campuses, K-12 facilities and other green spaces. Our brands provide turf professionals a comprehensive line of equipment to get the job done, and irrigation solutions that save and apply water more efficiently.



AGRICULTURE With an expanding population, growers around the world are looking to technologies that help increase the productivity of existing land and maximize water resources. Our drip irrigation solutions help growers of permanent, field and row crops around the world realize substantial benefits in yield, quality and water savings.



HOMEOWNER When it comes to managing the yard, homeowners want tools that give them the confidence to master the task. That's why they look to our many brands for smarter ways to take charge of the outdoors year round. From walk mowers and zero-turn riders to irrigation technologies, snowblowers and yard tools – our products combine smart features with proven dependability.