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About Us



Endless opportunities

On behalf of MobiWire's team.

As the President of MOBIWIRE SAS, I am thrilled to share our 30-year journey in the Telecommunication industry. Our mission has always been clear: to create advanced Android devices and mobile phones that cater to the needs of our customers worldwide.

At MobiWire, we take pride in delivering top quality, innovation, and reliability. No matter how complex your projects are, we are here to take care of them.

Beyond just devices, we are experts in wireless and cellular technology, ensuring seamless connectivity for millions globally. With our experience, we provide competitives solutions and platforms that stand the test of time.

Our presence spans over 60 countries, building partnerships that positively impact businesses worldwide.

By choosing MobiWire, you not only gain a reliable technology partner but also access to endless opportunities and global connections.

Warm regards,

Pascal Dubreucq President. MobiWire SAS.

30 YEARS OF EXPERIENCE AND EXPERTISE IN THE WIRELESS INDUSTRY

MobiWire is a mobile phone industry leader, with over 30 years of experience in the Tele-communication industry.

Our subsidiary, MobiloT, specializes in industrial IoT, offering Electronic Manufacturing Services (EMS), Original Design Manufacturer (ODM), Joint Development Manufacturer (JDM), and Original Equipment Manufacturer (OEM) services.

MobiWire Group is owned by experienced Chinese entrepreneurs who have been working in the industry for decades. They have placed their trust in us since the beginning of this adventure together.

Now with a workforce of about 4 000 employees, we are a fully integrated OEM and ODM company, prioritizing high quality products and cost competitiveness.

OUR CONCERNS: QUALITY AND RELIABILITY

Our strength lies in our capacity to offer attractive and tailored solutions to our customers.

We can create unique and specific products for your specific business needs, capitalizing on our 30 years of Telco industry expertise and Android Connected device manufacturing capabilities.

We focus on delivering the best possible solutions for our customers by ensuring quality and reliability in every stage, from product creation to delivery. Our industrial expertise in Telecommunication and IoT makes us a versatile and valuable partner across various industries.

We are not simply manufacturers: we are innovators, dreamers, and partners on your road to success.



"Our ambition? Connect tomorrow's world."

Our history

In our 30 years of experience, MobiWire has had several lives, starting in 1995 with Sagem and following with a dedicated branch in 2005, known as Sagem Mobile.

In 2011, a pivotal moment arrived with the creation of MobiWire Mobiles, combining French quality with Chinese industrial efficiency.

In 2018, recognizing the evolving turn of technology and the growing importance of the Internet of Things (IoT) industry MobiWire established a dedicated entity to the IoT market: MobiloT.

Our journey has been defined by strategic partnerships and a relentless pursuit of growth.

As we embrace the future, we carry with us the rich heritage of our past achievements, which continues to inspire and guide us towards new heights of success.

Today, MobiWire Group stands as a one of the leaders in the Mobile phone and IoT industry, driving technological advancements and shaping the connected world of tomorrow.

1995



Sagem launches mobile phones division.

2003



Joint venture of Sagem and Ningbo Bird founding Ningbo Sagem Bird Electronic Co.Ltd.

2005



Merger of Sagem into SAFRAN group creating Sagem Mobiles.

2009



Hong-Kong SMC Mobiles Co.Ltd. acquires Sagem Mobiles Ningbo which becomes Sagetel Mobiles Ningbo.

MobiWire Mobiles (Ningbo)

becomes 100% shareholder

Mobiles Ningbo changes its

of Mobiwire SAS, and Sagetel

Co., Ltd. Hong-Kong SMC

2011



name to MobiWire Mobiles Ningbo.

2018



MobiWire creates a dedicated entity, MobiloT, to address the loT market.

Our timeline... 06 — ______ 07

Global presence

Our global presence and main facilities in China ensure efficient production of high-quality products. Our sales, marketing, and project management office is based in Paris, France, and strategically taps Paris, France New-York, USA into the European market, working under French and European Dallas, USA regulations. Ningbo, ChongQing, Additionally, we have established China China Casablanca, sales offices in Africa, Australia, and Morocco North America. Shenzhen, Abidjan, These regional offices provide local Ivory Coast points of contact for our customers, Nairobi, offering sales and support services. Kenya Sydney, Johannesburg, Australia **South Africa SALES OFFICE** PURCHASING, HR, FINANCING HQ R&D **FACTORY**

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Key Figures

Mobiwire Group

700 M\$

4000

75 M/y

30 M/y

Steady growth over the last 10 years

People, 800 in R&D, 400 in Quality PCBA

Assembly

4 Business Pillars

CARRIERS

Collaborating with global operators is the heart of our activity, with whom we work hand in hand since the early days of MobiWire.

OEM

Partnering with industry leaders to craft future-ready solutions that captivate the market.

IoT

Pioneering the connected world to enable intelligent data utilization.

EMS

Delivering flawless electronic manufacturing services to empower businesses for success.

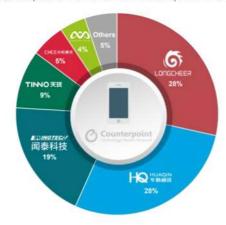
- Expertise -

From Customer's Idea (ID, UX, UI, Mechanical Design, HW & SW development, PCB layout) to Product delivery (Industrialisation, Testing & Qualification, Manufacturing, Logistics).

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MobiWire Group's versatility across

MobiWire Group ODM global ranking Global Smartphone ODM/IDH vendorsshipment share, 2022



Source: Counterpoint Research's Global Smartphone ODM/IDH Tracker, 2022

Everyday we aim for our customer's products to remain relevant and up-to-date as technology continues to evolve.

Our commitment is to provide cutting-edge solutions, so our partners can confidently put to work the latest technologies to improve their operations, enhance customer experience, and achieve their strategic goals.

MobiWire offers an impressive range of products that can enable various wireless technologies.

industries

Our goal is to provide products with the ability to incorporate new technologies and various use cases at the customer's demand.

In fact, we operate across numerous industries: Operators Partners, OEM Partners, Retail Transport & Logistics, Banks & FinTech's, Security Gov. & Defense, Healthcare & Science...

With such a diverse range of businesses across various industries and verticals, MobiWire can easily adapt to clients requirements, and offer tailored solutions ensuring that their specific needs are met.

This ability to work across different verticals and offer flexible solutions. propels us amongst the best in the industry, as we were ranked in the Top 10 ODM companies in 2022.

MobiWire product range







FEATURE PHONES

RUGGED PHONES

HOME PHONES













SMARTPHONES

ACCESSORIES



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MobiloT product range



MOBIGO RANGE MobiGo 2+ F



MOBIPRINT RANGE
MobiPrint 3+



MOBIGO RANGE MobiGo 2+ Pro



MOBIPRINT RANGE MobiPrint 4+

Sustainability: our commitments

We place sustainability at the forefront of our CSR strategy.

- 2021

we introduced our first green device, made with 20% recycled plastic. This marked the beginning of our sustainable journey. 2022

We intensified our efforts by releasing a device with 50% recycled plastic. 2023

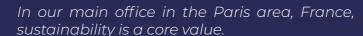
we launched a groundbreaking device featuring an outstanding 75% recycled plastic content. 2025

we strive to offer a remarkable lineup of products utilizing 100% recycled plastics, establishing ourselves as leaders in sustainable mobile technology.





As a global manufacturer, we promote sea transportation, the most environmental friendly shipping method, despite challenges such as longer transit times and more complex logistics. In 2023, 92% of our product shipments were done through sea transportation, a significant increase from 72% in 2022.



We promote eco-friendly practices like waste sorting management, and we prioritize sustainable transportation, by encouraging walking, cycling, and public transit to reduce carbon emissions.

To monitor and reduce our environmental impact, we also use Key Performance Indicators (KPIs) in three areas:



- Less printing: preferring digital documentation & communication to reduce waste & preserve resources.
- Water Conservation: promoting responsible water usage to limit consumption and support water conservation efforts.
- Energy Efficiency: raising awareness among employees about saving energy ; implementing automated controls to improve energy usage.

Our Certifications

With our array of certifications, we guarantee reliability, trustworthiness, and quality in all our endeavors.

ISO 45001 2018

Demonstrates that we prioritize occupational health and safety, ensuring a safe work environment for our employees.

ISO 9001 2015

Demonstrates our commitment to delivering highquality solutions, ensuring customer satisfaction and continuous improvement.

ISO 14001 2015

Reflects our environmental responsibility, following eco-friendly practices, and minimizing our environmental impact and carbon footprint.

IATF 16949 2016

Displays that our solutions meet the highest standards of quality, making us a trusted partner in the automotive sector.

We have been awarded for several years in a row the Gold medal by Ecovadis on business sustainability rating.



Partnering with us

empowering innovation and trust

Partnering with MobiWire means aligning with a fully integrated company, backed by a wealth of cellular and Android expertise.

- Experienced Management Team: We have a
- collaborations stand as a testament to our commitment to excellence and customer satisfaction.

technology, by leveraging our expertise, experience, and relentless drive to empower your business.





contact@mobiwire.com contact@mobi-iot.com

www.mobiwiregroup.com



