# PCBs for demanding customers

Our ongoing goal is to make our customers more resilient, agile, and sustainable, and help them produce reliable PCBs. To ensure **flexibility, reduce geopolitical risk, and strengthen supply chain resilience,** we don't own any factories. Instead, we work with a global network of carefully selected partner factories in Asia, North America and Europe. We serve customers in 45 countries and have local companies in 19 of them. In total, we are more than 650 PCB specialists, with more than 100 working in our Factory Management organizations.

Through our competence, delivery accuracy, and product quality, we take full responsibility for the PCB – from design to series production.

## QUICK FACTS

| **19** | **36** | **45** | **235** | **94%** | **99.5%** |
|---|---|---|---|---|---|
| COMPANIES | FACTORIES | MARKETS | MILLION PCBS ANNUALLY | DELIVERIES ON TIME | QUALITY PERFORMANCE |

Facts and numbers are subject to change and valid as of February 2025

## Considerable influence and priority

Due to our purchasing power, we secure prioritization for your order in the factory and provides you with the best possible terms regarding delivery time, quality and total cost.

## Responsibility for design to volume on a wide product range

Our PCB portfolio includes everything from 2-layer boards to highly advanced HDI and flex boards. We know that nothing affects the PCB's total cost and reliability more than its initial design. That's why all our local offices have dedicated specialists who work closely with you - from design support (DfM) and early prototyping to series production.

## A more sustainable way of doing business

Sustainability is part of our mission and permeates everything we do. It is an important factor in how we select partner factories, PCB materials and design solutions, and it sets the standard for how we act and make everyday decisions. We believe that strong relationships and transparency are key to achieving a more sustainable industry, and we work actively to reduce our climate impact and act on other environmental, social, and governance matters.

## Local commercial responsibility with global reach

We are a global, full-service PCB supplier with a decentralized set up. The knowledge and experience gathered worldwide are made available locally. Our local companies take full commercial responsibility, ensuring that terms and conditions comply with local legislation – including claims handling, VAT, customs, and adherence to industry standards such as RoHS, REACH and UL. This gives you less administration and a mitigated commercial risk.

## Meeting national compliance demands across industry sectors

All of our factories are ISO 9001 and ISO 14001 certified. We ensure compliance with the specific standards of the industries we support, for example ITAR, EAR, FAR/DFAR(s), AS9100, EN9100, NADCAP, EN 45545-2, IATF 16949. Our solution to handle sensitive data for defense projects is built to meet the standards for NIST800-171 (cyber security).

## Systematically sourced factories

Finding and developing the right factories requires a broad range of expertise. We source and approve factories based on their technological capabilities, production volumes, and the industry sectors they can reliably support. Our sourcing process is thorough and typically takes around a year – from identifying potential candidates to final factory approval.

## Audits to ensure quality and sustainability

In all our main factories, full quality audits are performed annually. They are supplemented with pre-production process audits, monthly process audits, and sustainability audits. In 2024, out of 36 factories, we completed 337 audits, had 823 factory meetings and created 5,684 actions for proactive and reactive quality assurance.
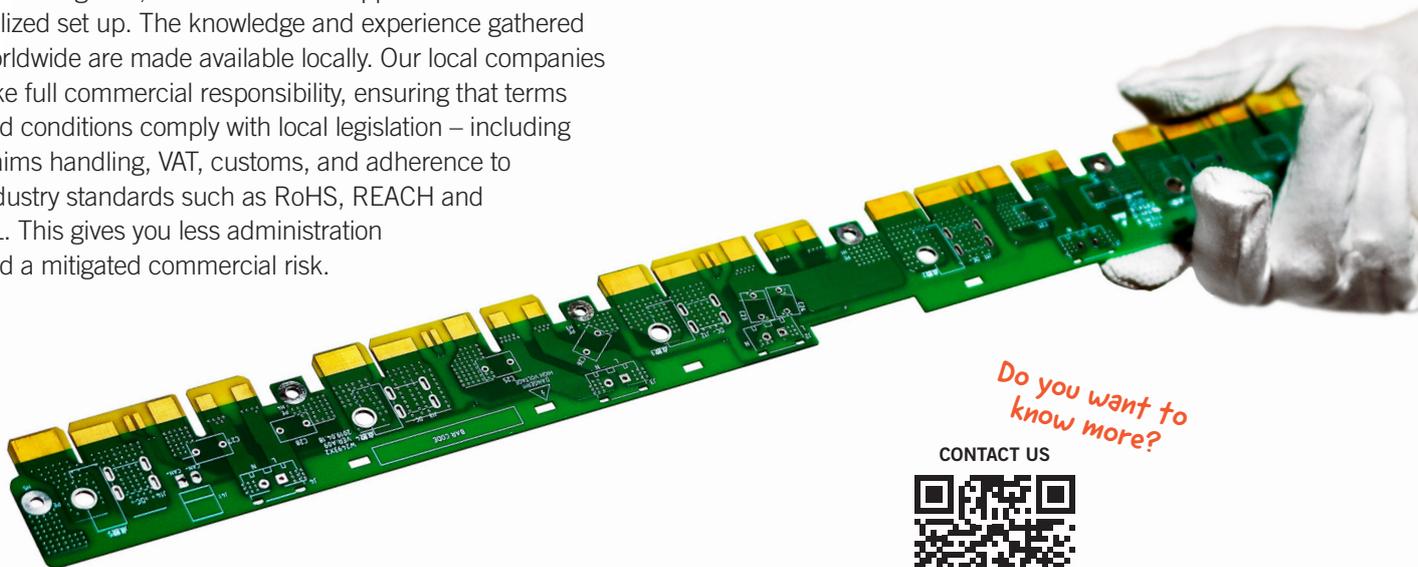
Do you want to know more?

**CONTACT US**