

Provide services to 100,000+ customers



## TRANSPARENCY AND EFFICIENCY, FOR BETTER COMMERCE



**WeChat Official  
Account of ZKH**



### Applet of ZKH

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## ZKH COMPANY PROFILE



# DIGITAL INDUSTRIAL SUPPLIES SERVICE PLATFORM

ZKH Industrial Supply (hereinafter referred to as ZKH) is a digital industrial service platform, providing customers with a one-stop solution of industrial products procurement and management, realizing transparency, efficiency and cost-reduction of industrial supply chain.

ZKH provides a wide range of Spare Parts, General Consumables, Office Supplies, Manufacturing Assembly, Chemicals, including 32 dominant product lines with SKUs exceeding 17 million, and has cooperated with more than 100,000 customers. Till now, ZKH has built 32 distribution centers and 96 transit warehouses, establishing a nationwide logistic network to cover the last-mile delivery.

Guided by digitalization and customer-oriented belief, ZKH is committed to realizing the vision of "To be a World Leading Industrial Supplies Company Offering Superior Customer Value" by adhering to the mission of "Transparency and Efficiency, for Better Commerce" and upholding the cooperation value of "Spare No Effort to Help Customers Succeed".

Our Products

Spare Parts | General Consumables | Office Supplies | Manufacturing Assembly | Chemicals

32 Product Lines · Over 17 Million SKUs

Lubricants

Adhesives

Building Materials

Paint & Marks

Industrial Chemicals

Chemical Reagents

Instruments & Meters

Wires & Cables

Electrical Automation

Electrical

Pumps, Valves & Pipe Fittings

Pneumatics & Hydraulics

Power Transmission

Fasteners & Seals

Abrasive Tools

Cutting & Measuring Tools

FA

General Equipment

PPE

Security

Cleaning

Hardware & Tools

Welding

Material Handling & Storage

Clothing Product

Tapes & Labels

Lab Instruments & Consumables

Office Supplies

Fringe Benefit

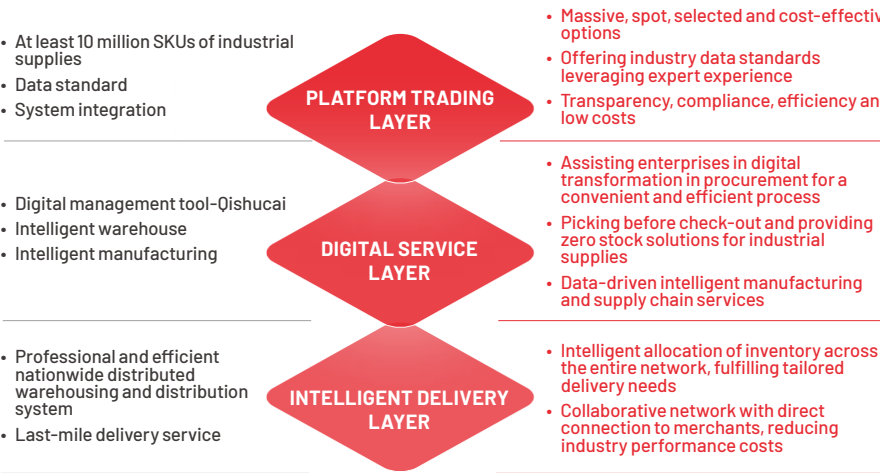
Lighting

HVAC

Furniture & Decoration

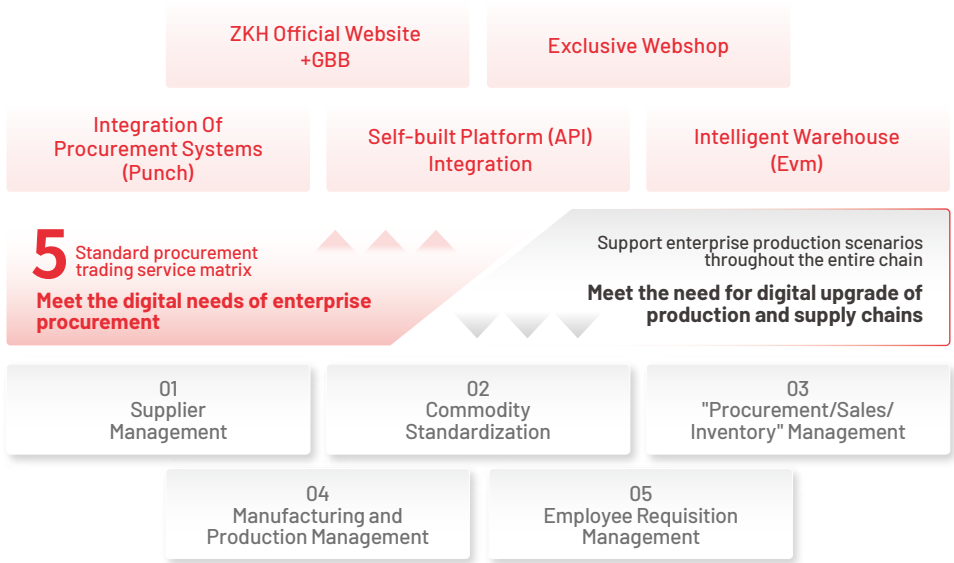
Digital Service Platform for Industrial Supplies

Improved efficiency and reduced costs of the entire supply chain



Platform Trading Layer

Five system integration schemes to meet the one-stop procurement needs of various customers



Professional Industrial Supply Brand under ZKH  
Deliver to every industrial site!

- Original Factory Cooperation
- Operational Excellence Team
- Ex-stock Delivery

ZKH Private Brand is an industrial product brand independently launched by ZKH Industrial Supply. Relying on the company's digital industrial product service platform, it provides global customers with industrial supplies featuring higher quality, better price, and faster delivery and continues to create high-quality customer experience integrating design, R&D, production, sales, and after-sales service.



A wholly-owned subsidiary of ZKH  
Make Life Safer!

- Protection from Head to Toe
- Core Technology R&D
- Value-added Services

Andanda is a personal protective equipment (PPE) company that integrates PPE design, R&D and production solutions. Relying on the advanced R&D and testing capabilities under the CNAS certification laboratory, we provide customers with high-quality and cost-effective international PPE products, and are committed to becoming the most innovative and caring enterprise.



Supply chain logistics enterprise under ZKH  
Digitized supply chain logistics service provider for industrial supplies

- 25 years of experience in spare parts warehouse management
- 1 million in-stock SKU management experience
- Digital system for adapting spare parts warehouse

Kunhe is a supply chain logistics enterprise under ZKH. Relying on ZKH's digitized industrial supplies warehousing and logistics system, Kunhe provides medium and large-scale customers with spare parts warehouse supply chain management solutions and integrated warehousing and distribution services, and helps enterprises realize cost reduction and efficiency increase from end to end supply chain.

Digital Service Layer

Intelligent warehouse, high-frequency on-site use and zero stock service

In response to the intricate challenges posed by on-site material management, ZKH employs "Internet + IoT" technology to independently develop industrial vending solutions. By offering intelligent material management services, it facilitates real-time inventory monitoring, immediate retrieval data access and automated purchase report generation, among other features. This aids companies in achieving cost reduction and efficiency enhancement in their warehouse material management.



2 Primary Business Models

- Free Deployment (materials supplied by ZKH)
- Equipment Sales

Intelligent Delivery Layer

A performance and service network specially established for the industrial supplies industry

ZKH Industrial Supply strives to build a nationwide warehouse and distribution network by last-mile delivery service. At present, ZKH Industrial Supply has 32 central distribution center and 96 transit warehouses. Close to clients, every client can enjoy a one-on-one service. ZKH Industrial Supply actively shares warehouse and distribution services to business partners, enabling and enhancing the performance and delivery of industrial supply in China.



32 Central Distribution Center



96 Transit Warehouses



Over 6,000 EVM Industrial Vending Machine

- Central Warehouses A
- Central Warehouses B
- Transit Warehouse Warehouse

\*Updated 2024.08  
\*Schematic diagram of China's map, approval No.: GS (2023) 2767