Kiteworks

COMPANY OVERVIEW

The Kiteworks Control Plane for Secure Data Exchange

One policy and audit framework for every send, share, receive, and use of sensitive data.

Who we are

Kiteworks governs every send, share, receive, and use of sensitive data through a single Control Plane covering email, file sharing, managed file transfer, SFTP, data forms, APIs, and AI agent exchanges. Agents join people as governed identities, so one set of controls and one audit trail cover human collaboration and machine workflows alike.

MISSION

Empower organizations to manage risk in every exchange of private data, governance, compliance, and protection unified in one control plane.

Company facts

2,700+
Enterprise and government customers

100M+
Users across 83 countries

90+
Compliance frameworks mapped

1.75M
Seats at largest single customer

130M+
Secure files shared monthly

16 TB
Max file size securely exchanged

$456M
Raised, led by Insight Partners and Sixth Street

Channels governed by one control plane

Every channel enforces the same attribute- and role-based policy, and writes to the same audit log.

Email
Policy-based encryption, retention, and full delivery audit.

File sharing
Governed internal and external collaboration with granular access.

Managed file transfer
Automated, high-volume transfers under the same evidence model.

SFTP and APIs
Machine-to-machine exchange and embedded integrations, fully logged.

Data forms
Data forms intake that keeps regulated submissions inside governed boundaries.

AI agents and MCP
Compliant AI and Secure MCP Server govern how people and agents use data.

How the control plane delivers

Control
One Control Plane with a real-time audit log on a hardened, single-tenant virtual appliance, policy and evidence in one place.

Compliance
Pre-built dashboards for 14+ of the most-audited frameworks, plus automated evidence generation for assessors.

Sovereignty
Single-tenant deployment with Data Policy Engine geo-fencing keeps data in-region and out of reach of extraterritorial access.

AI
Compliant AI and the Secure MCP Server govern data access and use for people and agents alike, under one policy and audit trail.

Key trends shaping sensitive data exchange

AI adoption has outrun AI governance
83% of enterprises already use AI in daily operations, but only 13% have strong visibility into how it is being used (Cyera Research Labs, 2025 State of AI Data Security Report).

Sensitive data is still undiscovered and unclassified
Only a third of organizations know where all their data is stored, and just 39% can classify all of it (Thales, 2026 Data Threat Report), the answer both DSPM programs and regulatory reporting depend on.

Third-party exchange is the top risk concentration
65% of large companies by revenue name third-party and supply chain vulnerabilities their single greatest challenge, up from 54% a year earlier (World Economic Forum, Global Cybersecurity Outlook 2026).

Tool sprawl multiplies blind spots
Organizations run an average of seven data protection tools plus six AI security tools, yet only 39% feel confident they understand them (Thales, 2026 Data Threat Report).

Regulators now expect continuous evidence
Under the July 2026 Digital Omnibus, EU AI Act high-risk obligations apply from December 2, 2027, and transparency duties have been live since August 2, 2026. Fines reach €15M or 3% of global turnover for high-risk and transparency breaches, and €35M or 7% for prohibited practices, on top of NIS2, DORA, CMMC 2.0, and GDPR.

Global operations

GLOBAL HQ
San Mateo, California, Silicon Valley.

EMEA HQ
Bahnhofstrasse 29, 6300 Zug, Switzerland.

REGIONAL OFFICES
Portsmouth NH; UK; Netherlands; Germany; Romania; Bulgaria; Australia; Singapore.

ECOSYSTEM
52 product integrations and 8 acquisitions.

Certifications and validations

- **FedRAMP High In Process**
- **FedRAMP Moderate Authorized**
- **SOC 2 Type II**
- **IRAP (PROTECTED)**
- **ISO 27001/17/18**
- **FIPS 140-3 Validated**
- **BSI C5 Type 2 Attestation**
- **UK Cyber Essentials Plus**

Kiteworks' mission is to empower organizations to effectively manage risk in every send, share, receive, and use of sensitive data. The Kiteworks platform provides customers with a secure data exchange that delivers data governance, compliance, and protection in a unified control plane. Kiteworks unifies, tracks, controls, and secures sensitive data moving within, into, and out of their organization, significantly improving risk management and ensuring regulatory compliance on all sensitive data exchanges. Headquartered in Silicon Valley, Kiteworks protects over 100 million end-users and thousands of global enterprises and government agencies.

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