

# Executive Summary.

**The #1 platform for secure data exchange.**

MADE & HOSTED IN GERMANY.

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**Fully certified**



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HOSTED  
IN GERMANY

# Introduction.

Secure digital data exchange is essential for optimising business processes and maintaining a competitive advantage. Solutions must not only comply with legal requirements but also be easy to administer and user-friendly. Otherwise, security gaps and financial losses can occur.

This document provides a concise overview of the challenges faced by businesses and public authorities when exchanging sensitive data and demonstrates how the FTAPI platform offers a secure and efficient solution.

FTAPI is the leading platform for secure data exchange, specifically designed to meet the needs of businesses, public authorities, healthcare institutions and the industrial sector.

Discover how FTAPI facilitates secure data exchange while ensuring the highest security standards.



# Challenges in data exchange.

Ensuring secure data exchange requires more than just purchasing software. The chosen solution must comply with legal regulations and prioritise ease of use.

## COMPLIANCE RISKS

Inadequate protection of sensitive data can lead to violations of regulations such as the GDPR, DORA or NIS-2, resulting in severe fines and potential liability for executives.

## SKILLED WORKER SHORTAGE

Many organisations lack qualified IT personnel and expertise in new regulatory requirements. Software should alleviate this burden and provide support.

## SHADOW IT

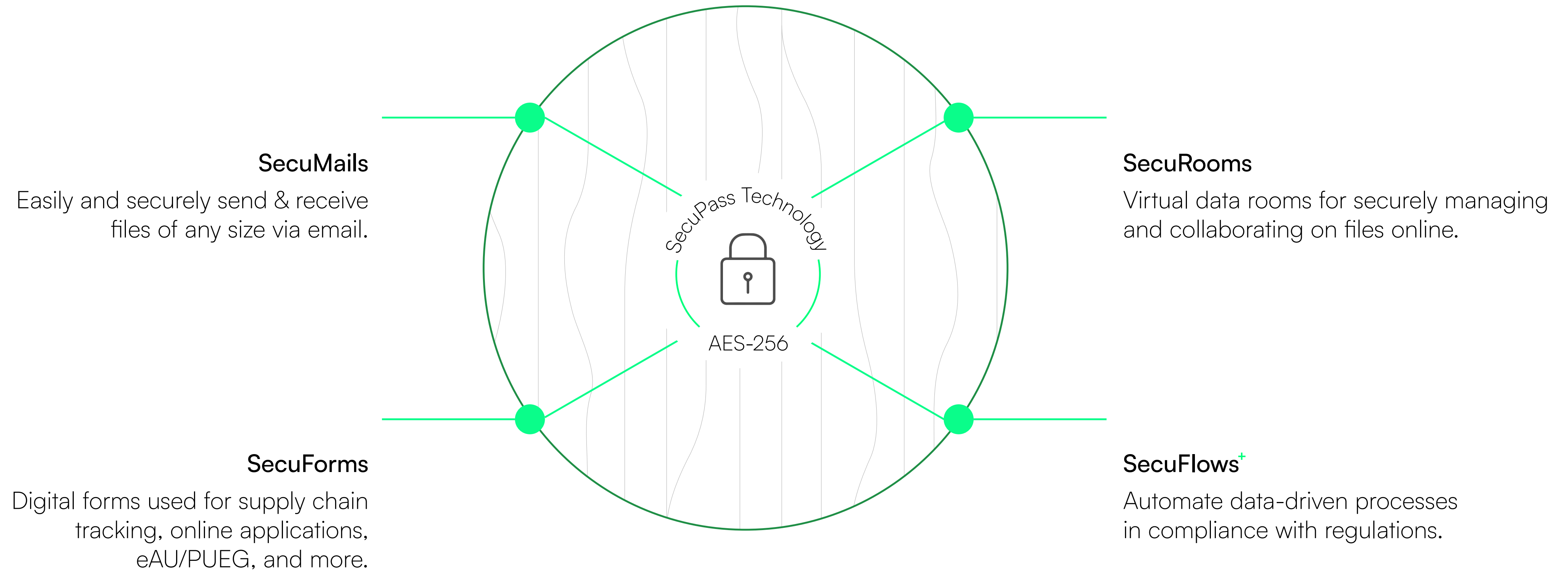
If software solutions are not intuitive and easy to use, employees often resort to alternative, unsecured tools, increasing vulnerability to cyber threats.

## HIGH ADMINISTRATIVE EFFORT

Using multiple, isolated solutions for data exchange consumes time and IT resources, as each solution requires separate management and maintenance.

# The #1 platform for secure data exchange.

Even complex challenges in data exchange can be tackled securely and efficiently with FTAPI's four integrated solutions:



➤ Find out more about the platform and its solutions on our **website**.

# Your benefits with the FTAPI platform.

Protect your organisation by making data exchange secure and simple, even across company boundaries. FTAPI gives you full control over your sensitive business data exchange while adhering to the strictest compliance requirements.

**100%**

data storage in Germany

**60%**

higher user acceptance

**+2000**

satisfied customers

**10%**

less support tickets

## Our references



CeGaT

TUI Cruises

STADTWERKE  
ROSTOCK

Rhein-Neckar-Kreis

KANTON  
LUZERN+  
ÖSTERREICHISCHES ROTES KREUZ

ADAC

LIMBACH GRUPPE

# Use cases for FTAPI.

With the FTAPI platform, all data exchange processes can be managed user-friendly and compliant. Over 2000 organisations, authorities and public authorities rely on FTAPI.

## Common use cases for the platform

### **File sharing in construction projects**

Store and share large, business-critical data with all project stakeholders using end-to-end encryption.

### **Board communication**

Provide top management with a highly secure, fast and remote access to confidential business information.

### **GDPR-compliant official communication**

Securely exchange personal data with public authorities and citizens directly via Outlook.

### **Transmission of patient records**

Exchange sensitive patient data between laboratories, doctors, hospitals and patients in full compliance with GDPR.

### **Supply chain security**

A centralised solution for digital data exchange with suppliers and partners, ensuring compliance and traceability.

### **Client communication**

Accountants and auditors share highly sensitive documents with clients in a legally compliant and audit-proof manner



# FTAPI is your trusted partner.

## Personalised support from day one:

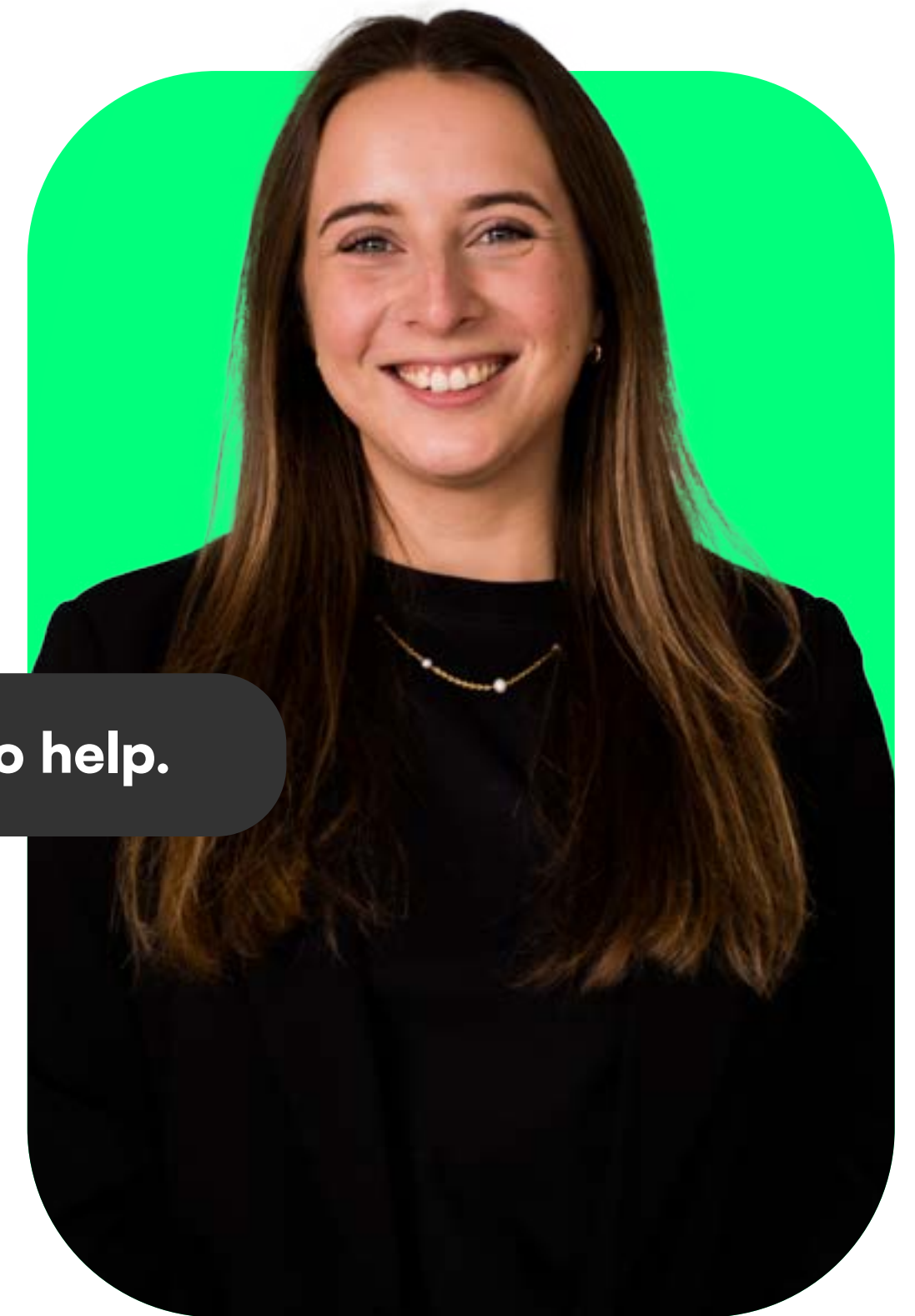
- Together, we will find the best solution **for your organisation**
- A customised onboarding with tours, help centre resources and guidance will **get you started** — supported by the Customer Success team if needed
- Benefit from outstanding, German-speaking **admin support**
- Our Customer Success team will assist you throughout your journey, helping you scale the solution to meet your **individual needs**

[Request product demo](#)

**Keep your  
company safe!**

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**We are here to help.**



# Any questions left?

CONTACT US

**FTAPI Software GmbH**

Steinerstr. 15f  
81369 Munich

P: +49 89 230 6954 0

F: +49 89 230 6954 10

info@ftapi.com

ftapi.com

