

Cyber-resilient networks for the quantum age

Secure connections. Secure operations.



Corporate presentation

Agenda

- Threat landscape and regulation
- Company profile
- Our offer
- Use cases with enterprises and governmental agencies



Security challenges for mission-critical operations



Threat landscape

- Nation-state actors
- Cyber criminals
- Artificial Intelligence
- Quantum computing





Damages (Germany)

- €266bn in 2024
- Annual growth: 22%
- 65%: existential threat

Source: BITKOM Research 2024; Wirtschaftsschutz 08.2024





New EU Regulation

- More sectors are covered with emerging regulation
- More measures including risk management, technical means, supply chain







We should do more in Europe



Information security spending per employee by region

Region	IS spending as % of IT spending	IS FTEs as % of IT FTEs	IS spending per employee
North America (NA)	6,4%	6,5%	1308€
European Union*	5,1%	4,5%	673€
Asia Pacific (APAC)	6,3%	6,3%	1050€

^{*}The peer group does not include Cyprus

Source: Network information security investments; ENISA (European Union Agency for Cybersecurity) report, Nov 2023





Regulatory requirements

Minimizing risk, assuring operations

- NIS-2 (Network and Information Security) wide range of security controls including means to encrypt sensible data
- CER (Critical Entities Resilience) for better protection against physical impact



EU regulation enforces stricter security controls



Company profile



Hermann-Dorner-Allee 91, 12489 Berlin, Germany

Key facts

- Outsourced from ADVA Optical Networking in 2022
- Development and production of encrypted optical transport and Ethernet access solutions in Germany
- >15 years of experience in high-security networks
- Service portfolio for secure operations
- BSI approved and NIST certified products
- ISO 27001, 14001 and 9001 certified
- Sites in Berlin (HQ), Meiningen and Munich

Combining security expertise with network competence



Track record with protective network controls



2025: More to come...

2024: 400G crypto-agile encryption

2021: First crypto-agile end-to-end Ethernet encryption

2021: First commercial post-quantum optical transport

2018: Introducing standard compliant key exchange interface

2017: BSI-approved VS-NfD 100G encryption

2016: First QKD demo in live network

2014: Market-first 100G optical encryption

2010: First 10G optical encryption using AES-256



Helping our customers to protect their mission-critical networks



Our mission: making networks quantum safe

Research

- Post Quantum Cryptography
- QKD system, QKD components
- KMS, Network integration















Demos/Trials

- 2014: QKD co-prop (oe)
- 2018: McEliece KEM (tnc18)
- 2019: multihop-QKD (QComsHub)
- Many more ...

















tac18

orange"

Products

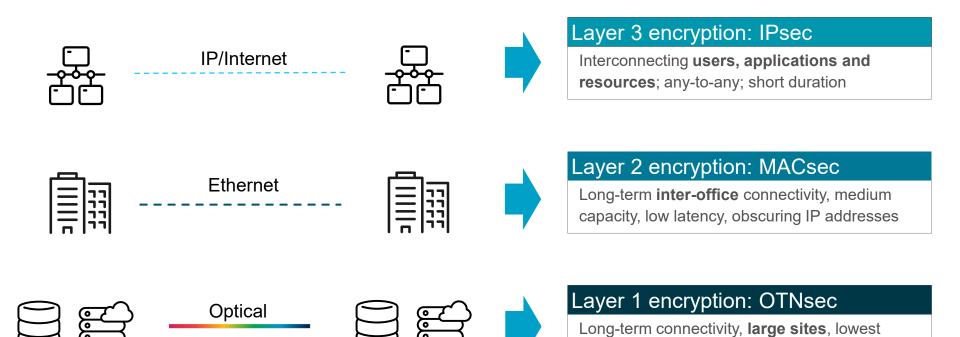
- Hybrid QKD & DH (key interface, 2020)
- Hybrid McEliece & DH (2021), FrodoKEM & DH (2023) with DWDM transport
- 2024+: ML-KEM, Frodo-KEM, McElice in hybrid configuration with DWDM and Ethernet access



Commercialization of security technologies



Secure data transport – proven measures





latency, obscuring IP and Ethernet addresses

Hardening of market-leading network products



Technology, products



Optical transport (**FSP 3000**)
Ethernet and IP transmission (**FSP 150**)





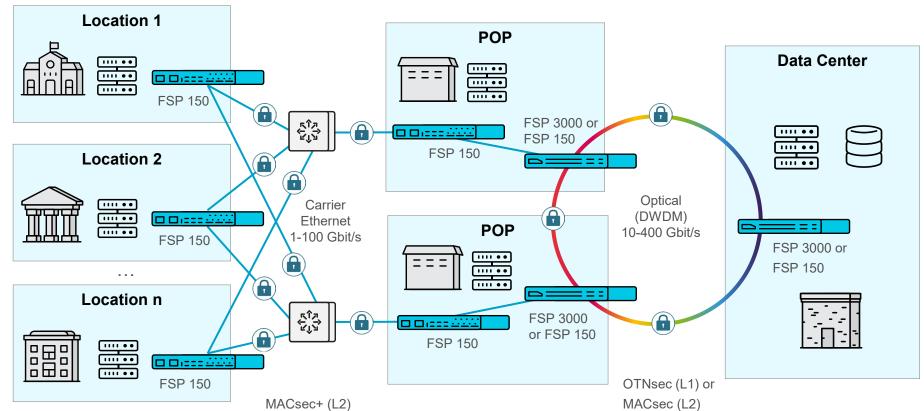


- Security features
- Certifications, approvals
- Services for secure operations



THE BIG PICTURE

Secure connectivity across multiple network layers



Secure solutions for cyber-resilient networks

Features

- Network Access: Ethernet access & Optical Transport
- Speed: 100 Mbps to multi-terabit/s
- Security: Quantum-safe end-to-end encryption
- Approval: BSI VS-NfD and VS-V as well as EU/NATO RESTRICTED
- Redundancy: Highest availability



FSP 150
Ethernet network access with
Layer 2 encryption
and NFV servers



FSP 3000
Optical transport solution with
Layer 1 Encryption



Comprehensive Services



Consulting & Training

- System consulting, planning, design, conception (network, DCN and sync)
- Enabling technical staff on products and solutions





Construction

- Site analysis, fiber characterization
- Staging, delivery, installation and commissioning



Operation

- 24/7 maintenance services, Gold, Silver, Bronze service packages incl. customer portal
- SOC and NOC-as-a-Service
- Penetration Testing

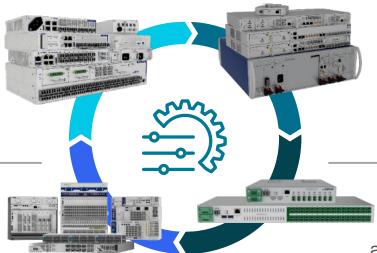


LEVERAGING COMPREHENSIVE PRODUCT PORTFOLIO FROM ADTRAN

End-to-end solutions

Packet edge and virtualization

Secure IP/Ethernet access and aggregation networks with VNF hosting on an integrated server



Synchronization

Delivering price and robust timing from GNSS and ultrastable Cesium clocks

Optical transport

Open, disaggregated terminals and line systems for DCI and communication networks

Fiber monitoring

Real-time detection of breaks and anomalies on point-to-point links and PON

Common management system featuring SDN control



Use Cases

USE CASE 1: BACKGROUND

Quantum computers and cyber threats

- Quantum computers can compromise classical encryption
- Vulnerable asymmetric key protocols are widely applied
- Migration to quantum-safe controls is complex and time-consuming
- "Store-now-decrypt-later"-attacks create a significant security risk



The quantum threat demands immediate attention



USE CASE I

Quantum-migration of installed DWDM system

Requirements

- Upgrade installed FSP 3000 DWDM system at governmental data center
- Smooth path to quantum-safety
- Certified and approved encryption

Solution

- Evaluating post-quantum cryptography and quantum key distribution
- Cooperation with QKD expert company: Quantum Optics Jena
- Successful upgrade and field-trialing

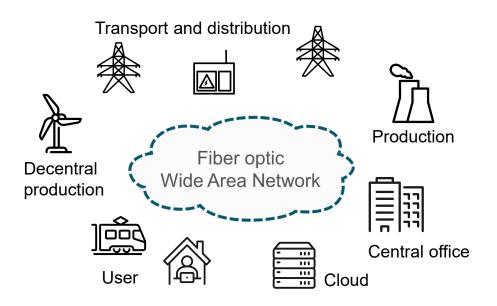


IT team of Thuringian Data Center,
Quantum Optics Jena and Adva Network Security



USE CASE 2: BACKGROUND

Cyber-resilient networks for critical infrastructure



Key requirements

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Certified, quantum-safe optical transport



Protected Ethernet access and edge hosting



Robuste synchronization, precise timing



Realtime monitoring

Comprehensive connectivity solution for digitized IT/OT infrastructure



USE CASE 2

Resilient connectivity for power utility

Requirements

- Secure connectivity among sites, offices and cloud sites
- Future-proof technology (features, regulation)
- Support from planning to operations

Solution

- Secure Ethernet and DWDM transport from 2 Mbit/s to 100 Gbit/s capability
- Precise synchronization
- Certified, approved products
- Comprehensive service offering



"When it comes to safeguarding our communication network, we can't afford to compromise"; Michael Schick, TransnetBW.



USE CASE 3

Future-proof connectivity with federal agency

Requirements

- More bandwidth for federal agencies
- Secure Ethernet connections over untrusted public network
- Future proof: flexibility, quantum-safe

Solution

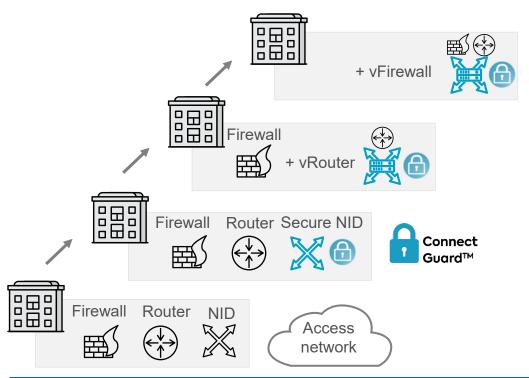
- FSP 150 Ethernet access device
- BSI-approved encryption and cryptoagility for PQC
- Upgrade with modular server for virtualized network functions





USE CASE 3: BACKGROUND

Scale, security and flexibility at the network edge



Step 3: Improving security with feature-rich virtual firewall



Step 2: New routing features with virtualized router on plug-in server



Step 1: More bandwidth and quantumsafe end-to-end encryption



Starting point: Insufficient capacity and unencrypted connectivity

One product for improving scale, security and flexibility: FSP 150-XG118Pro

SUMMARY

Cyber-resilient networks for the quantum age



With ConnectGuard[™], we make Adtran's market-leading transport solutions quantum-safe

Recognized expertise in post-quantum cryptography (PQC) and quantum key distribution (QKD)

Proven high-security solutions for government, defense, and critical infrastructure



Thank you

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