

New-Generation SASE Firewall: One Platform. Zero Compromise.

The new-generation security fabric delivers a truly converged SASE solution.



NETWORK FIREWALLS	SD-WAN	SASE PLATFORMS	SECURITY SERVICE EDGE (SSE)	ENTERPRISE WIRED AND WIRELESS INFRASTRUCTURE
LEADER	LEADER	LEADER	CHALLENGER	LEADER

Single OS with leadership in five network security Gartner® Magic Quadrant™ reports

FY 2024 Results

Revenue	Billings
\$5.956B	\$6.533B

Q2 2025 Results

Revenue	Billings
\$1.630B	\$1.778B
Op. Margin (GAAP)	EPS (GAAP)
28.1%	\$0.57/share

Cash + Investments	Market Cap
\$4.675B	\$80.9B
	AS OF JUNE 30, 2025

Lifetime Customers

890,000+

Cumulative Units Shipped

14.7+ Million

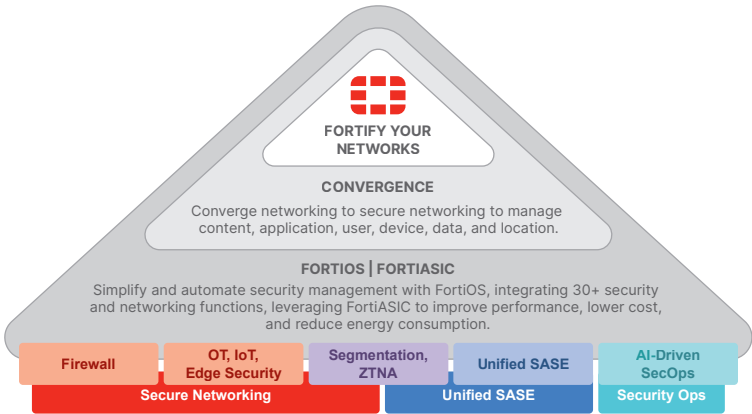
Headcount by Region

AMERICAS	U.S.	4,262
	CANADA	2,749
	REST OF AMERICAS	1,061
EMEA	FRANCE	547
	U.K.	562
	REST OF EMEA	2,886
APAC	INDIA	739
	JAPAN	610
	REST OF APAC	1,482
TOTAL		14,898

ALL INFORMATION AS OF JUNE 30, 2025

Fortify Your Cybersecurity

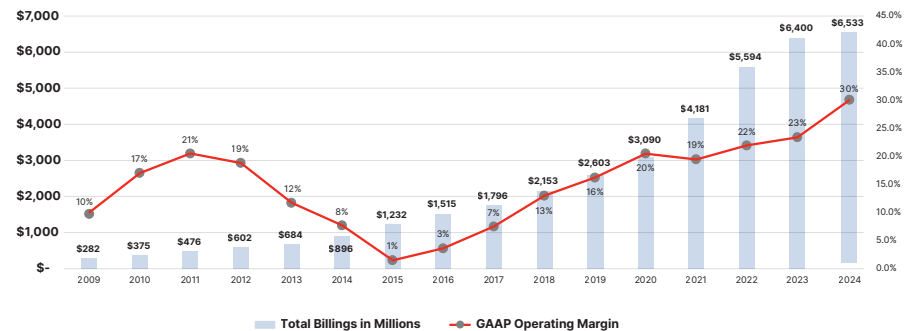
- **Founded:** October 2000
- **Member of:** Dow Jones Sustainability Index
- **Headquarters:** Sunnyvale, CA
- **NASDAQ 100 and S&P 500**
- **Fortinet IPO (FTNT):** November 2009



Our forward-thinking approach drives innovation, fosters strong relationships, and secures long-term success. This prepares us for sustained market leadership and continued customer trust.

Global Leader in Product Growth with Strong Growth in Annual Billings and Profitability

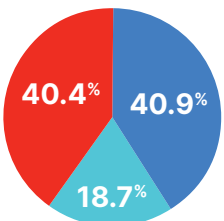
GAAP profitable every year since IPO



2009-2024 CAGR: 23%

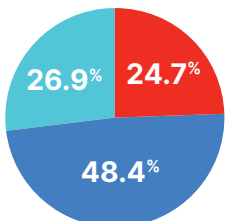
Highly Diversified Across Regions and Segments

Q2 2025 REVENUE BY REGION



■ AMERICAS ■ EMEA ■ APAC

Q2 2025 BILLINGS BY SEGMENT



■ HIGH-END ■ MIDRANGE ■ ENTRY-LEVEL

The Global Leader of Cybersecurity Solutions and Services

#1 Most Trusted
U.S.-Based
Cybersecurity
Company



Fortinet is the only cybersecurity company in the Top 50, ranked #7 in the Forbes Most Trusted Companies 2025 list.

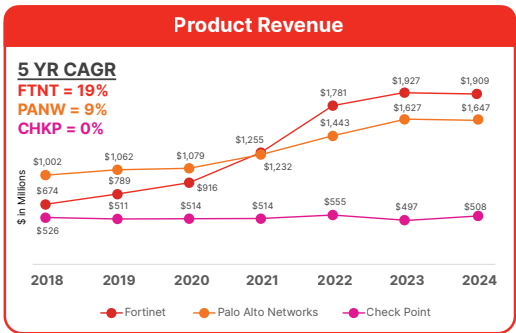
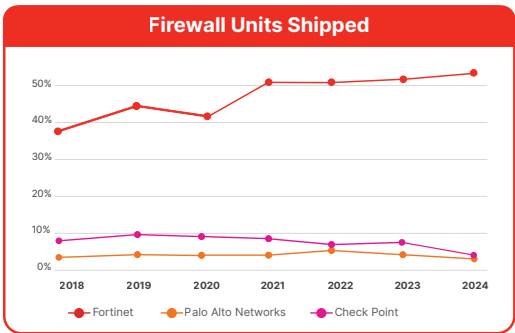
#1 in Enterprise

80% of Fortune 100 and 72% of Global 2000 depend on Fortinet to stay secure.



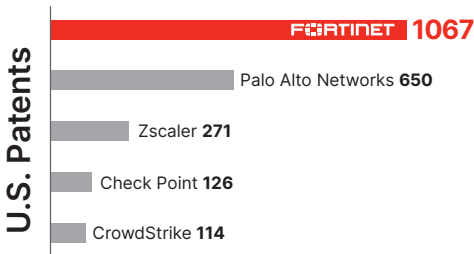
#1 in Network Security

“Fortinet is the #1 vendor for firewall shipments globally with more than 50% share.”
—650 Group

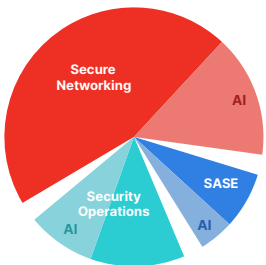


#1 in Innovation

2x more patents than comparable cybersecurity companies.



Source: U.S. Patent Office, as of June 30, 2025



553 AI Patents Issued and Pending

#1 in Product Energy-Efficiency

Product environmental impacts are central to our sustainability approach.

Third Consecutive Year

Member of the Dow Jones Best-in-Class World and North America indices

SBTi-Validated Near-Term Climate Targets



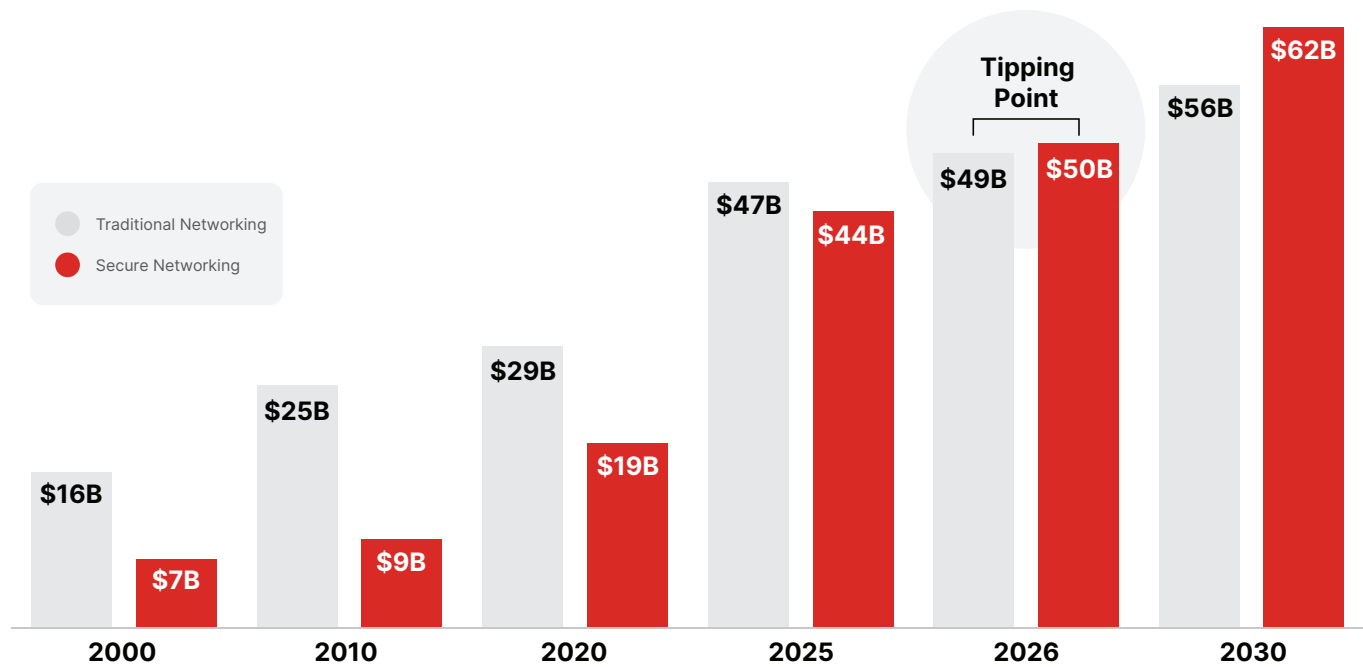
Lead in Energy-Efficiency

88% less power consumption over industry-standard CPU
61% average reduction on product energy consumption¹

¹ Based on new models of 2024 FortiGate G series (compared to equivalent models from previous generation)

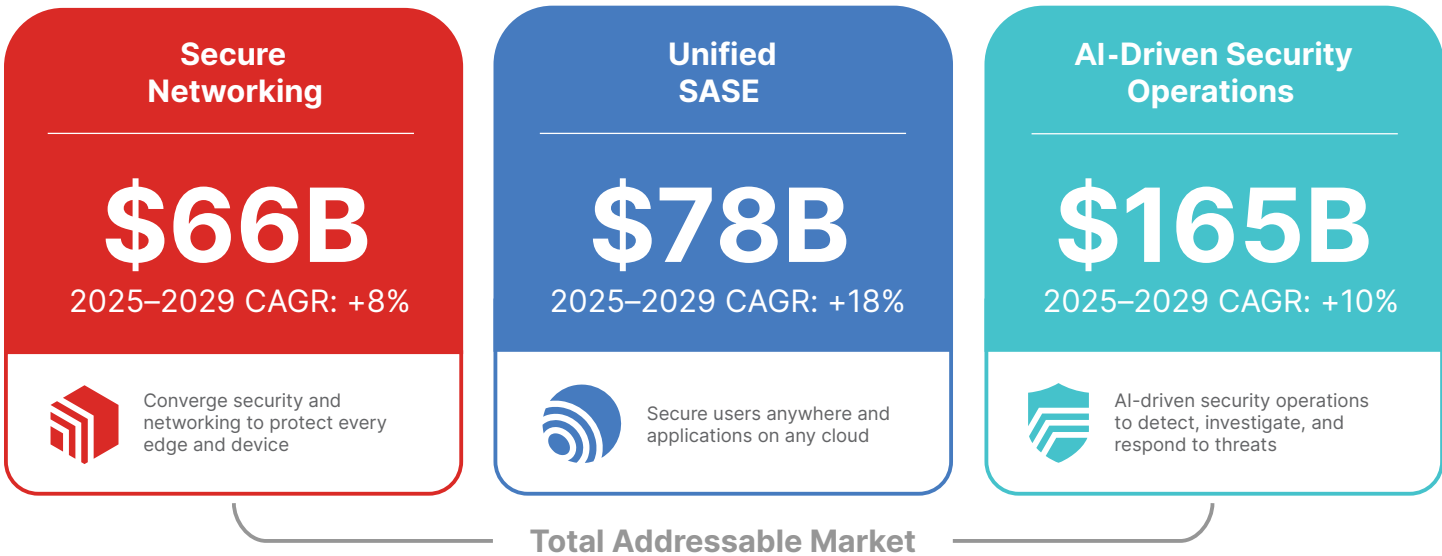
Beyond Trust: How Secure Networking Is Reshaping Connectivity

Traditional networks trust too much and secure too little, leaving critical gaps in protection. Secure networking flips the model, enforcing zero trust by securing every connection based on applications, content, users, devices, and locations. The shift is inevitable: By 2026, secure networking is expected to outpace traditional networking, redefining how organizations protect their digital assets.



Converged Security and Networking: Broad, Integrated, Automated Protection

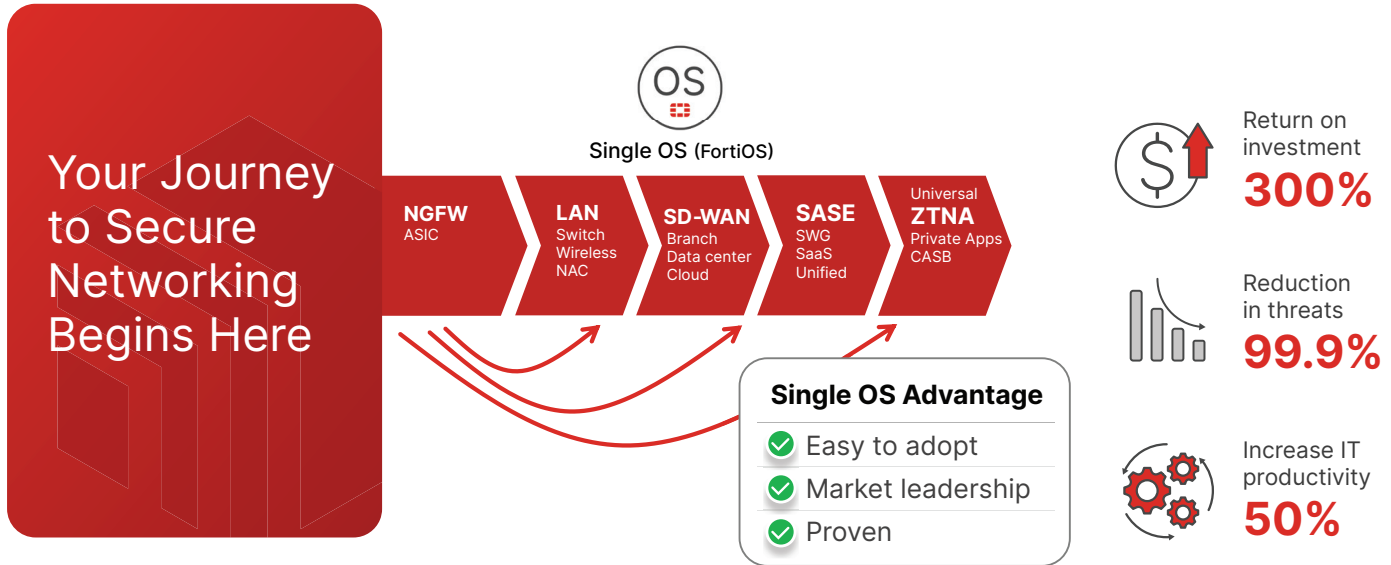
The Fortinet Security Fabric seamlessly integrates networking and security, enabling deep automation and real-time protection across devices, data, and applications. This unified approach enhances security while streamlining operations. Together, Secure Networking, Unified SASE, and AI-Driven Security Operations provide broad, automated, and integrated protection, delivering a powerful advantage in today's evolving threat landscape.





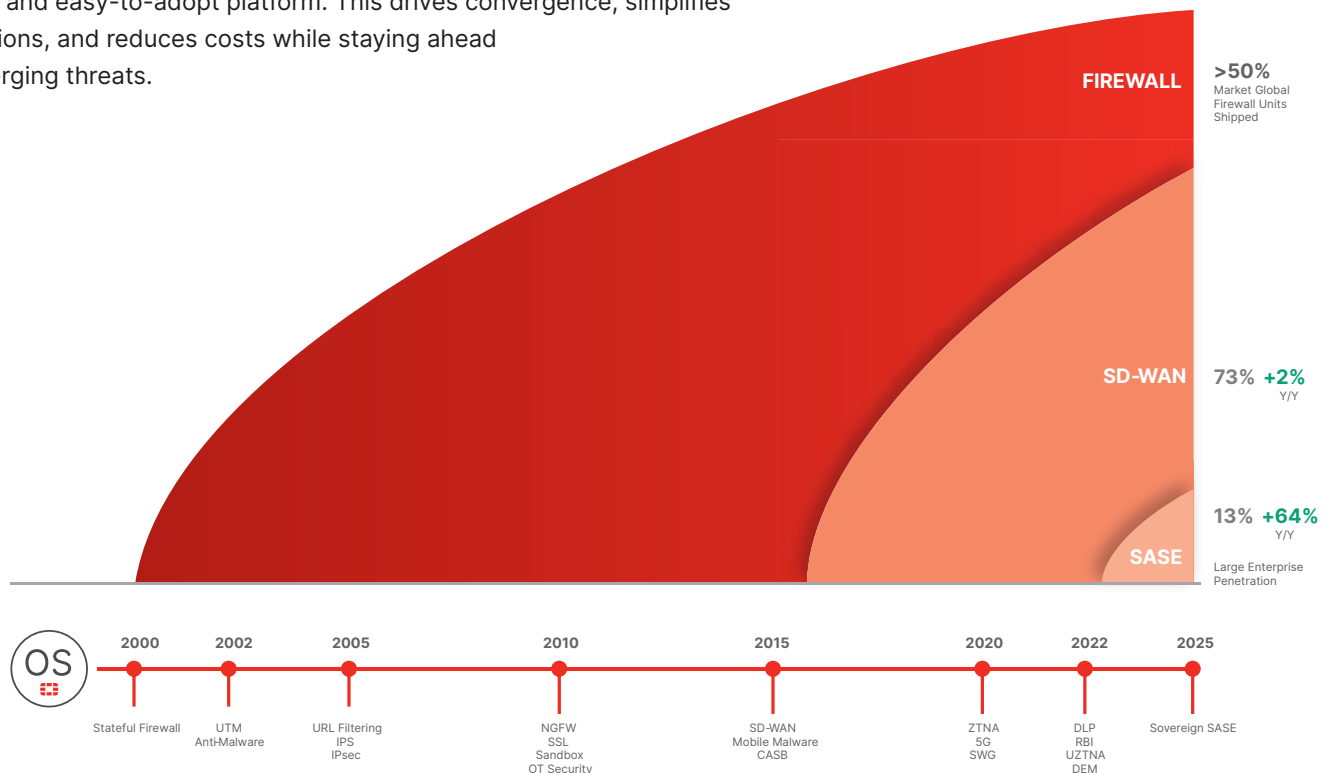
The Fortinet Journey: A Seamless Security Evolution

Every security journey starts with a strong foundation. With FortiGate NGFW, customers gain industry-leading protection and can seamlessly expand—adding wired and wireless LAN for connectivity, activating SD-WAN for optimized performance, and extending to SASE for secure remote access. This approach ensures seamless security and a unified experience.



New-Gen Converged SASE Firewall: NGFW, SD-WAN, and SASE

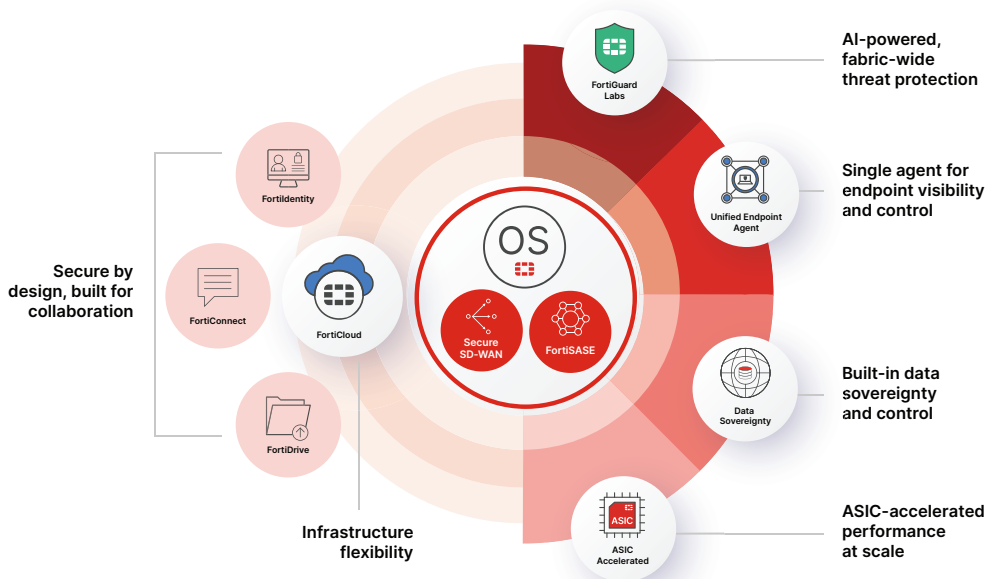
SD-WAN and SASE adoption is accelerating across enterprises. To keep pace, Fortinet enhances FortiOS annually, integrating advanced networking and security into a unified, more secure and easy-to-adopt platform. This drives convergence, simplifies operations, and reduces costs while staying ahead of emerging threats.





Comprehensive New-Generation SASE Firewall Solution with a Unified OS, Client, and Management

Unified SASE provides complete deployment flexibility, supporting on-premises, remote, and hybrid environments, including thin edges. It can also be deployed within a service provider or large enterprise data center, enabling them to deliver their own SASE service while ensuring full data compliance through Fortinet's sovereign SASE solution.



The only vendor recognized as a Leader in the **SASE Platforms, SD-WAN, and Enterprise Wired and Wireless LAN** Gartner Magic Quadrant reports

SASE Platforms
Leader in the 2025 Gartner Magic Quadrant for SASE Platforms



SD-WAN
Positioned as Highest in Ability to Execute in the 2024 Gartner Magic Quadrant for SD-WAN



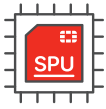
Enterprise Wired and Wireless Infrastructure
Leader in the 2025 Gartner Magic Quadrant for Enterprise Wired and Wireless LAN Infrastructure



Investing in Owned Global Infrastructure

Fortinet provides the only solution offering global reach with flexible connectivity and cost savings.





The Only Purpose-Built Proprietary ASIC

Fortinet's ASIC-based security processing units (SPUs) enhance speed, efficiency, and value, improve user experience, and reduce footprint and power needs. Our SPU-powered appliances deliver superior Security Compute Ratings in all environments.

Network Processor 7 NP7



Network processors operate inline to deliver unmatched performance for network functions and hyperscale for stateful firewall functions.

Content Processor 9 CP9



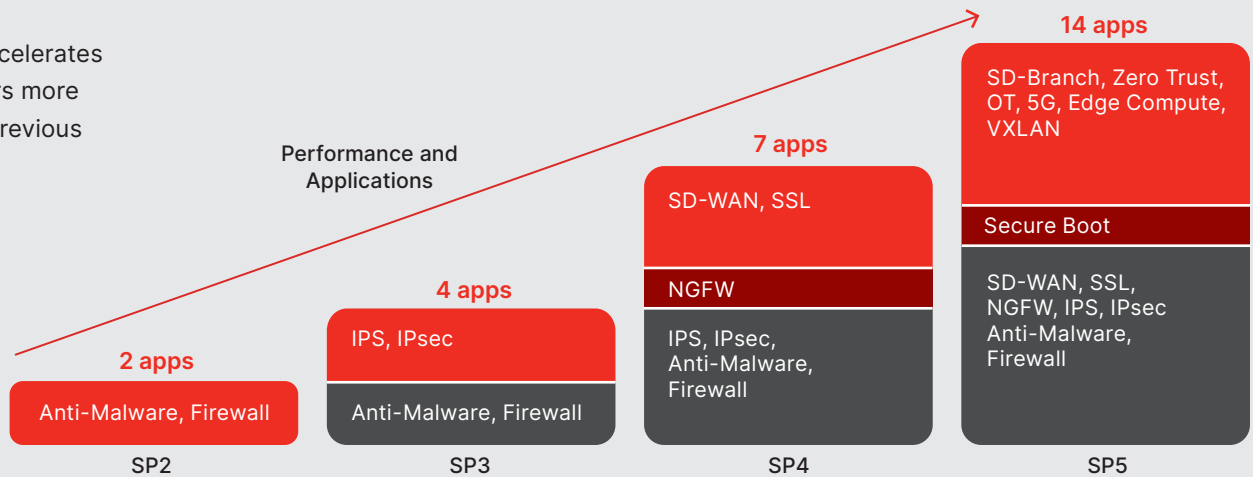
As a co-processor to the main CPU, content processors offload resource-intensive processing and drive content inspection to accelerate security functions.

Security Processor 5 SP5



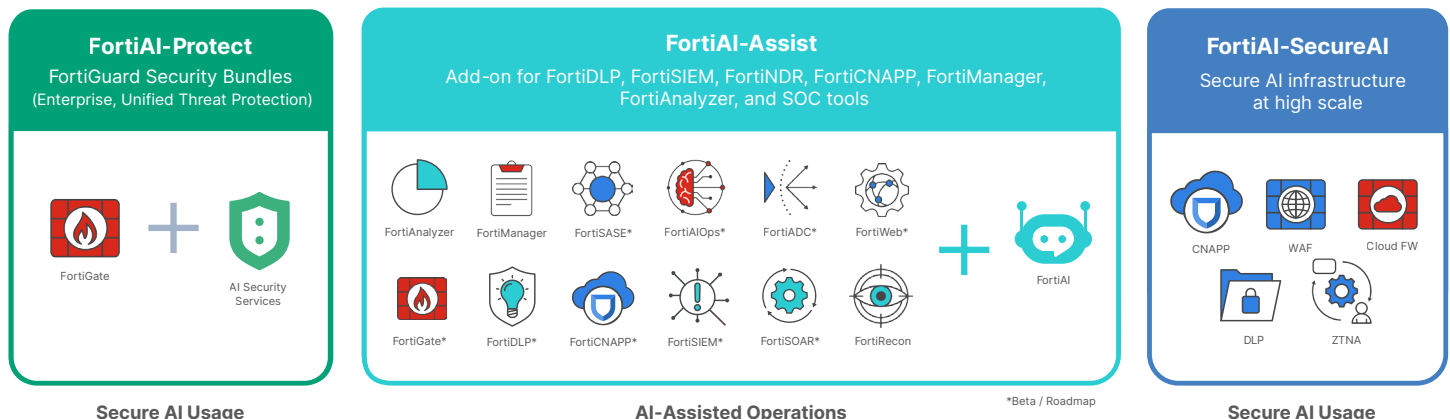
The security processor consolidates network and content processing, delivering fast application identification, steering, and overlay performance.

Integrated ASIC accelerates FortiOS and delivers more applications than previous generations.



FortiAI Is Embedded Across the Fortinet Security Fabric Platform

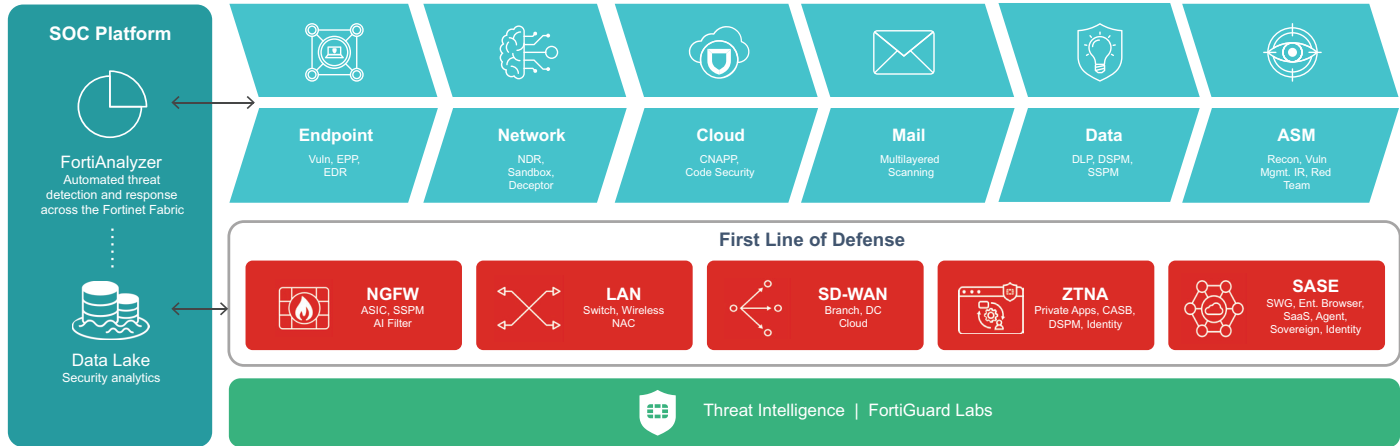
Differentiated by seamless integration within the Fortinet Security Fabric, FortiAI leverages a mature AI stack backed by 15+ years of R&D demonstrated by 500+ AI patents and patent applications. With more than 40 million globally deployed sensors, FortiAI drives real-time actionable insights and intelligence to deliver unparalleled threat detection and response, securing your enterprise.





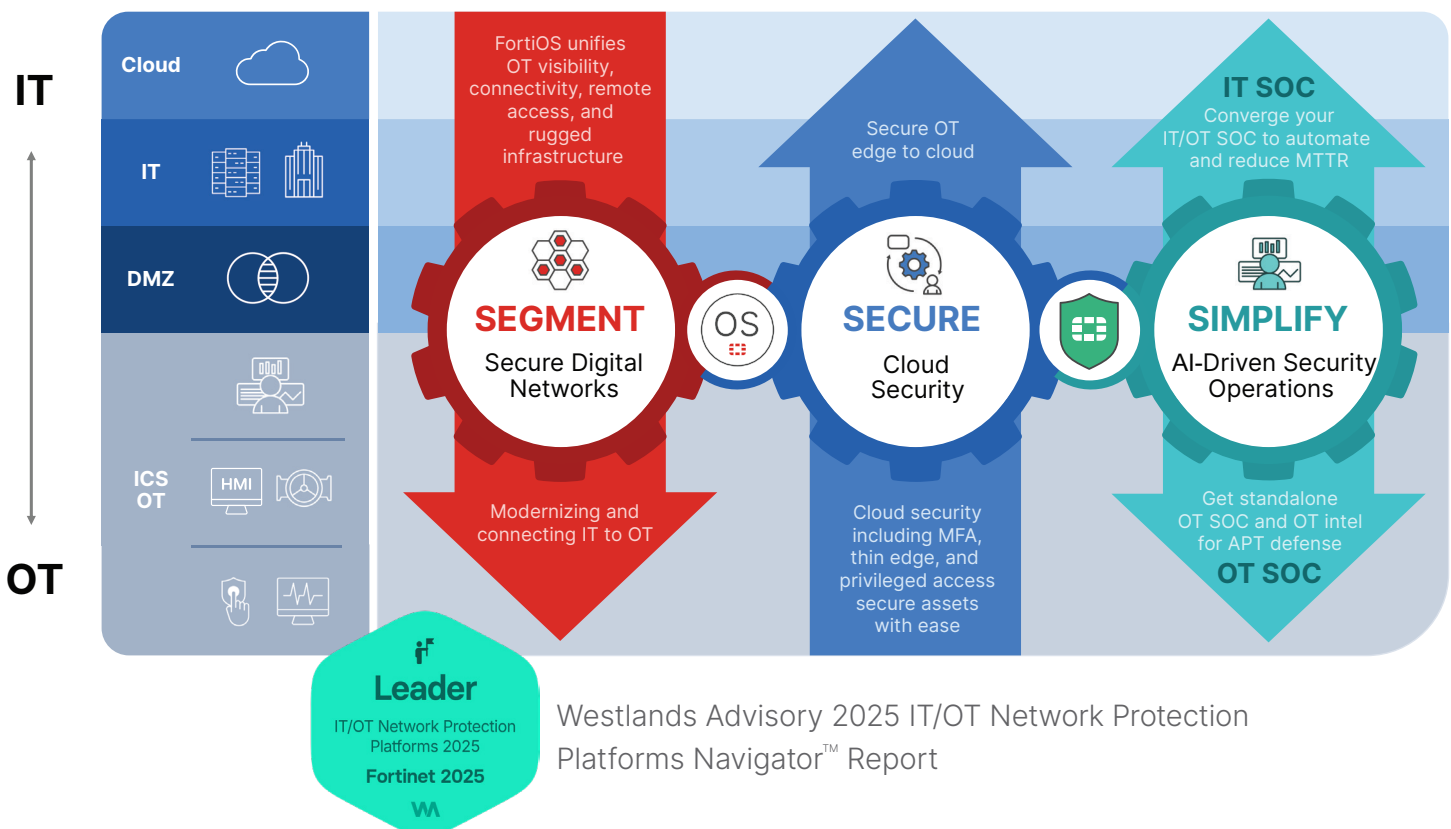
AI-Driven Security Operation: Integrated End-to-End Security for the Modern Enterprise

The Fortinet Security Fabric delivers integrated end-to-end protection for the modern enterprise, safeguarding every layer of your network, endpoints, and cloud deployments. By bringing together FortiAnalyzer, a scalable data lake, and essential SOC platform capabilities—including AI-driven incident detection and response—security teams gain real-time visibility and swift automated defenses.



Safeguarding Cyber-Physical Systems

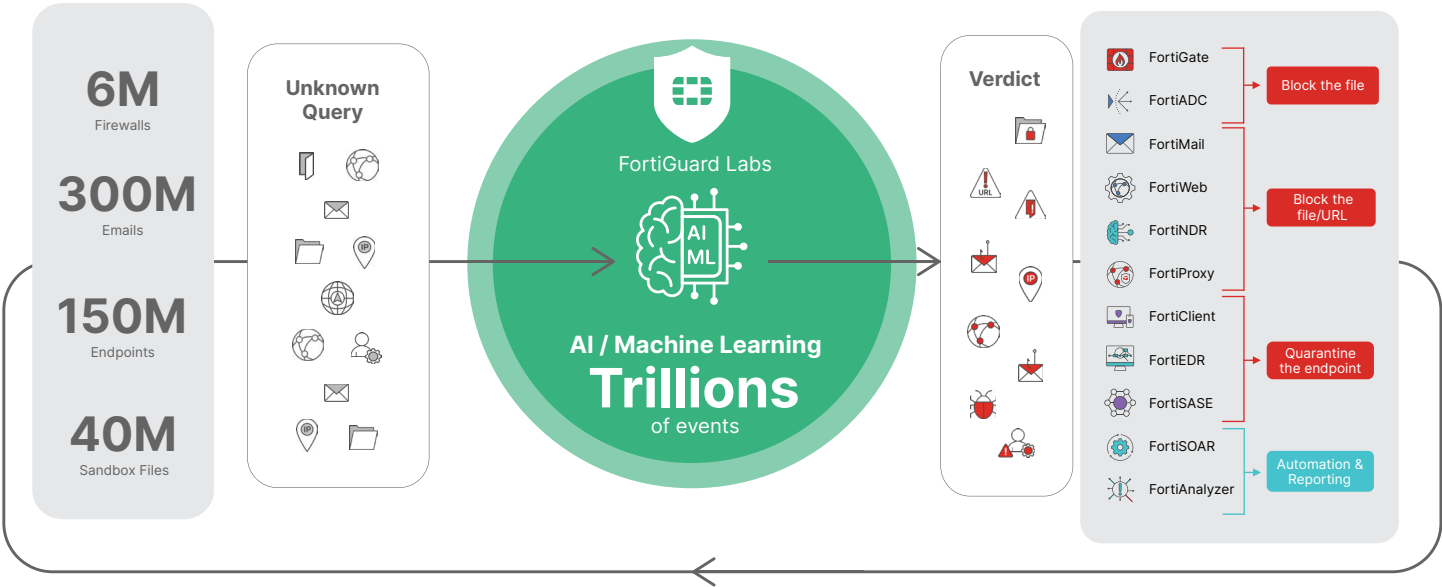
The Fortinet OT Security Platform provides unparalleled visibility and protection for any OT environment—from headquarters to factories and harsh remote sites. As an extension of the Security Fabric, the OT Security Platform contains integrated and centrally managed security solutions, from connecting to OT networks for the first time to advanced OT security operations with AI-driven solutions.





FortiGuard Labs: The AI Engine Behind Advanced, Proactive Security

FortiGuard Labs, Fortinet’s elite cybersecurity research organization, offers timely protection and actionable threat intelligence to customers and collaborates with law enforcement, government agencies, and security vendors worldwide to tackle emerging risks. FortiGuard Labs enhances the Fortinet Security Fabric with AI/ML-driven, proactive and unified defense capabilities.



Global Leadership and Collaboration



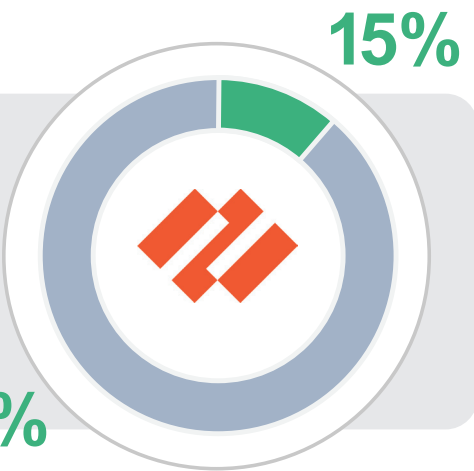
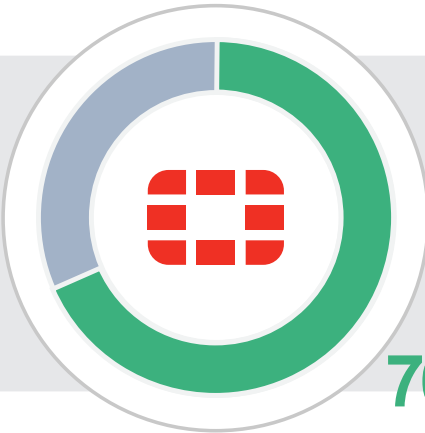
Responsible Disclosure and Commitment to Superior Quality

PAN-OS: 3x more externally discovered vulnerabilities than FortiOS.

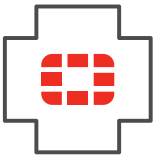
76% of all vulnerabilities identified in 2024 were internally discovered by Fortinet researchers versus 15% by Palo Alto Networks.

2024 Discovered Vulnerabilities

	FortiOS vs PAN-OS	
	Externally Discovered	Total
FORTINET	9	37
paloalto	29	34



■ External ■ Internal



FortiCare: Expertise at Your Service

Learn more at fortinet.com/support

FortiCare Services supports thousands of organizations, ensuring they get the most from their Fortinet Security Fabric solutions. With over 1,900 experts, we offer accelerated implementation, reliable assistance, and proactive care whether on-prem, cloud-based, or hybrid. We support you through your entire digital journey—from design and implementation to optimization and ongoing management—allowing you to focus on your business needs.



25 Global Support Centers | 24x7x365 Global Support | 190+ RMA Countries | 2,500+ Annual Deployments



FORTINET Training Institute

Fortinet has pledged to train 1 million people by the end of 2026 through our Training Agenda (TAA) and award-winning Training Institute programs.

NSE Certification Program

The NSE Certification Program provides 11 certifications across five career paths, from foundational to expert levels, supported by 117 Authorized Training Centers in 163 countries.



Training and Education Outreach Programs

Fortinet has increased access to certifications to a diverse population, including women, minorities, veterans, and other underrepresented groups.

Security Awareness and Training Service

Awareness and training on today's cybersecurity threats help IT, security, and compliance leaders build a cyber-aware culture.



1,778,411
CERTIFICATIONS



836
ACADEMIC
PARTNERS IN 105
COUNTRIES



50
EDUCATION OUTREACH
AND VETERANS
PROGRAM PARTNERS



Our Global Partner Commitment

Fortinet leverages a global network of trusted advisors to secure your digital acceleration and strategically drive business growth.



100,000+
ACTIVE PARTNERS

The Engage Partner Program helps partners leverage Fortinet solutions to drive customer success. Our global partner program is driven by three concepts:

Growth through Technology Differentiation

Our broad portfolio is integrated into an automated, high-performance platform that spans endpoints, networks, remote workers, and clouds.

Business Success with Proven Credibility

Our technology innovation and industry-leading threat intelligence, alongside customer ratings and independent analyst reports, validate and differentiate partner offerings.

Long-Term, Sustained Growth

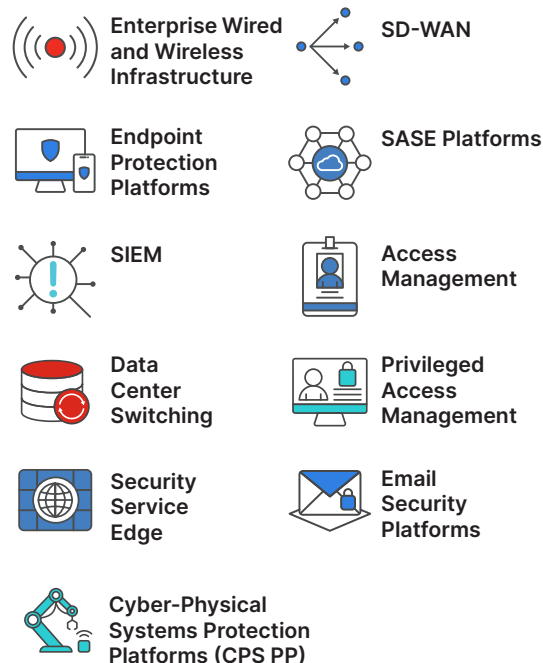
The Engage Partner Program provides sales, marketing, and executive support so partners can grow successful relationships. With growth drivers like specializations built into the program, we provide solutions that are driving market demand, ensuring partners are positioned for success.



Fortinet is recognized in 11 Gartner Magic Quadrant reports based on the Fortinet Security Fabric platform

Fortinet's network security offerings are uniquely based on one operating system, FortiOS, and seamlessly integrate into the Security Fabric platform, so customers can better mitigate risk, reduce complexity, and realize a superior user experience.

Learn more at fortinet.com/solutions/analyst-reports



CUSTOMER RECOGNITION



Gartner Peer Insights Customers' Choice distinctions are based on the ratings of vendors by verified end-user professionals across a variety of industries and from locations around the world. These distinctions take into account both the number of end-user reviews a vendor receives, along with the overall ratings score a vendor receives from those end-users.

Fortinet is proud to be named a Gartner Peer Insights Customers' Choice in several critical areas:

- Email Security
- Endpoint Protection Platforms (EPP)
- Wired and Wireless LAN
- Security Service Edge (SSE)
- SD-WAN
- Security Information & Event Management (SIEM)
- Security Orchestration, Automation and Response Solutions (SOAR)
- Zero Trust Network Access (ZTNA)

Aspiring

- Cloud Web Application & API Protection
- Breach and Attack Simulation Tools
- Cloud-Native Application Protection Platforms (Lacework)

See our Gartner Peer Insights reviews and distinctions at www.gartner.com/reviews

Gartner, Gartner Peer Insights 'Voice of the Customer': Network Firewalls, Peer Contributors, 9 April 2021

Gartner, Gartner Peer Insights 'Voice of the Customer': Wired and Wireless LAN Access Infrastructure, Peer Contributors, 12 May 2021

Gartner, Gartner Peer Insights 'Voice of the Customer': Email Security, Peer Contributors, 5 February 2021

Gartner, Gartner Peer Insights 'Voice of the Customer': WAN Edge Infrastructure, Peer Contributors, 5 February 2021

Gartner, Gartner Peer Insights 'Voice of the Customer': Security Service Edge (SSE), Peer Contributors, 29 September 2023

Gartner, Gartner Peer Insights 'Voice of the Customer': Endpoint Protection Platforms, Peer Contributors, 18 September 2023

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Fortinet Secures Over 890,000 Enterprises, Service Providers, and Government Organizations Around the World

IHG

HOTELS & RESORTS

Global hospitality company with 18 hotel brands and over 6,000 hotels in over 100 countries and more than 1,900 in development.

HQ: EMEA

Deutsche Bank 

Leading multinational investment bank and financial services company.

HQ: EMEA



Japan-based home furnishings retailer with an annual revenue of approximately ¥929 billion (about US \$6.12 billion).

HQ: APAC



2,400+ locations nationwide and consistently ranked in the top 10 franchises in America in *Entrepreneur* magazine's annual Franchise 500.

HQ: NAM



Global food company with a presence in over 33 countries with an annual sales revenue of over 15 billion dollars.

HQ: LATAM



Multinational financial services company with over 20 million customers and over 5,000 branches.

HQ: EMEA



The Carolina Panthers are an NFL team with a devoted "Panther Nation" fan base, two Super Bowl appearances, and home games at Bank of America Stadium.

HQ: NAM



Largest North American automotive services company parent to Take 5 Oil Change, Meineke Car Care Centers, Maaco, 1-800-Radiator & A/C, and CARSTAR.

HQ: NAM



Global recognized brand known for its energy drinks, media, technology, and sports business.

HQ: EMEA

Visit fortinet.com/customers to see how our customers benefit from Fortinet solutions and the Fortinet Security Fabric.



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