

ONE BADGE.

For the door and the login.

Employees carry a plastic card for the building and a password for the systems. The Employee Badge replaces both with one digital credential in the EUDI Wallet on their smartphone. HR issues it, IAM enforces it. SOWL, the esatus integration engine for digital credentials, connects HR system, IAM and wallet.

22%

of breaches begin with stolen or misused logins. It is the most common way in. A digital badge leaves attackers no password to steal. <sup>[1]</sup>

HELP DESK PAYS DAILY.

Gartner attributes 20 to 50% of help desk calls to password resets. The badge replaces the reset process. <sup>[2]</sup>

THIRD PARTIES ARE A RISK.

Third parties were involved in 30% of breaches, twice the prior year. Partners recognize your people by the badge itself. <sup>[3]</sup>

NIS2 ASKS FOR MORE THAN A PASSWORD.

Art. 21 calls for multi-factor or continuous authentication, where appropriate. The badge delivers it, bound to device hardware. <sup>[4]</sup>

esatus is a launch partner of d-you, the German EUDI Wallet.

YOUR ROADMAP

Today

Next

In 2027

Base Camp Workshop

Pilot

Rollout with the EUDI Wallet

A credential that works at the door needs no password at the login.

Sources: <sup>[1]</sup> Verizon DBIR 2025 · <sup>[2]</sup> Gartner · <sup>[3]</sup> Verizon DBIR 2025 · <sup>[4]</sup> NIS2 Directive, Art. 21(2)(j)

# DAY ONE ACCESS.

## Exit in one step.

HR starts the hire, IT creates accounts, security prints a card. At exit, one access stays open somewhere. With the badge, the lifecycle runs as one process.

# \$70

is what Forrester puts on a single help desk password reset. <sup>[5]</sup>

### ONE PROCESS.

Hire, role change and exit trigger account and access together. HR starts it, IAM enforces it.

### THE DOOR READS THE BADGE.

The badge opens the door. No printing, no shipping, no replacement card at every site.

### LESS HELP DESK.

Data shows about two resets per user a year. That is 1,000 resets at \$70, or \$70,000 a year for 500 Employees.  
The badge removes the reset process. <sup>[5]</sup>

### PARTNERS AND JOINT VENTURES.

They verify your badge and let your people in. No second badge, no federation project.

### A NEW COLLEAGUE, DAY ONE

A new colleague starts on Monday. HR triggers the badge in the HR system. At the office entrance the badge opens the door, at the desk it unlocks the laptop. No card to print, no initial password, no ticket to the help desk.

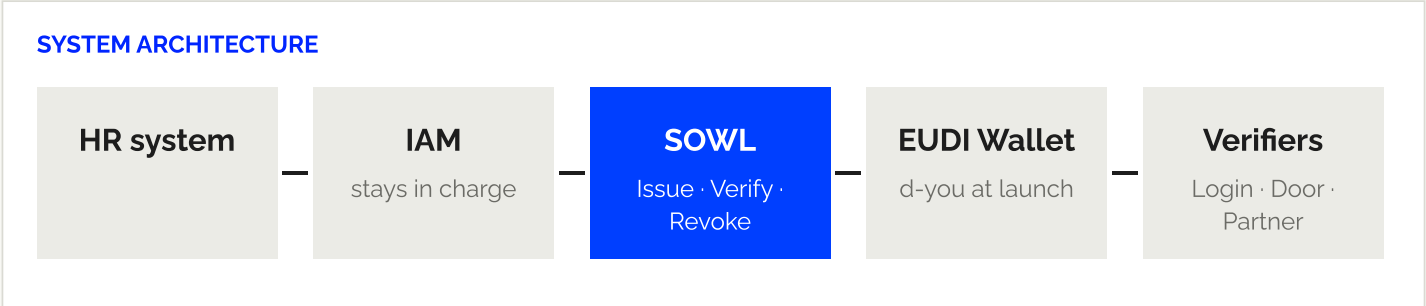
**Onboard an employee once. Do not offboard them three times.**

Source: <sup>[5]</sup> Forrester (\$70 per reset) and Specops (about two resets per user a year), via Specops

# HARDWARE-BOUND.

## No new identity infrastructure.

60% of recorded EU incidents start with phishing <sup>[6]</sup>. The key behind the badge stays in the device hardware. There is nothing to type, forward or copy.



**HARDWARE-BOUND.**

Among systems with company logins in infostealer logs, 46% were unmanaged devices. A copied badge is useless without the device. <sup>[7]</sup>

**IAM STAYS IN CHARGE.**

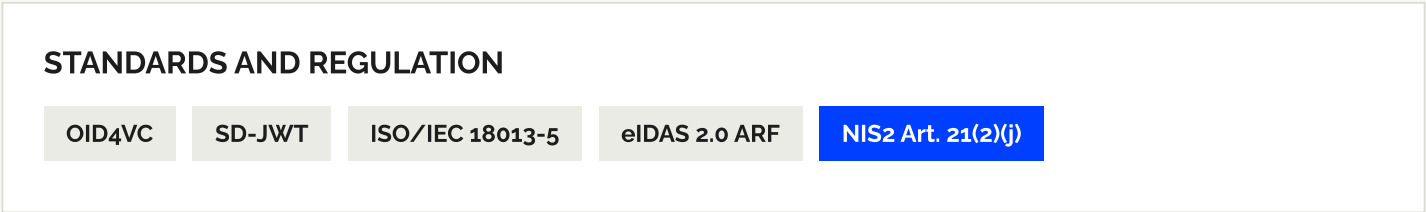
SOWL, the esatus integration engine, issues, verifies and revokes badges and connects HR system, IAM and wallet through standard interfaces. Existing systems stay.

**PID-INDEPENDENT.**

No EU eID infrastructure required. The badge is its own credential in the EUDI Wallet.

**WALLET.**

At launch in January 2027 the badge can live in d-you, the German EUDI Wallet. esatus is a launch partner.



A password can be talked out of someone.

A device-bound credential has to be stolen first.

Sources: <sup>[6]</sup> ENISA Threat Landscape 2025 | <sup>[7]</sup> Verizon DBIR 2025

# TARGET PICTURE FIRST.

## Then the pilot.

You do not commit to a rollout. We first clarify whether the badge fits your landscape, then we prove it in a pilot.

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| <p><b>STEP 1</b></p> <p><b>Base Camp Workshop</b></p> <p>4 hours with a senior esatus expert. Target picture, processes for physical and digital access, business case, written summary.</p> <p><del>€4,900</del> <b>€3,210 fixed*</b></p> | <p><b>STEP 2</b></p> <p><b>Pilot</b></p> <p>One entity, 8 weeks, one login scenario on a test wallet (e.g. d-you). Report with a rollout recommendation.</p> <p><b>€14,400 fixed</b></p> | <p><b>STEP 3</b></p> <p><b>Rollout</b></p> <p>Live operation with the EUDI Wallet across several entities and partners.</p> <p><b>Pricing on request</b></p> |
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it-sa OFFER

\*Book by December 18, 2026. Workshop delivered by March 31, 2027.

### WHY ESATUS

Identity specialists near Frankfurt. In the field since 2015.

#### WHO WE ARE

esatus AG is a German specialist for identity and access management and digital identity. For more than 35 years we have run complex IT systems for large companies under formal service agreements. ISO 27001 certified.

#### WHAT SOWL IS

SOWL is our own software for digital credentials. It issues them, checks them and withdraws them, and connects them to the systems a company already runs. In production at several organizations.

#### PROVEN AT LINDNER

At Lindner Group, our app inGo, built on SOWL, checks the compliance documents of site personnel digitally: 12 minutes per worker reduced to under five seconds, with a full audit trail.

#### IN BUILD AT A LARGE EU BANK

A large EU financial institution is building customer identity management on SOWL, connected to the EUDI Wallet. It is designed to meet eIDAS 2.0 and DORA.

Launch partner of d-you · Founding member of the OpenWallet Foundation · Contributor to ISO/TC307



**YOUR INTEGRATION STARTS WITH A CONVERSATION.**  
**Dr. Andre Kudra**  
 Chief Information Officer · esatus AG

**Schedule a scoping call**  
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