



30 Years of Innovation and Growth

From 1995 to Tomorrow: A Legacy of Progress

Valle di Assisi | July 25, 2025



Our Journey: From 1995 to Today

- 1** — **1995**
Umbra Packaging is founded. Launch of the **UP 1000**, the first filling machine. Recognized for its innovation
- 2** — **1998**
Creation of the **Pet Food Division**, expanding into a new and growing market
- 3** — **2001**
Introduction of the **UPR Palletizer**: the beginning of complete turnkey lines
- 4** — **2005**
Launch of the **Powder Division** and the UPS EVO machine, entering the food, chemical, and pharmaceutical sectors



Our Journey: From 1995 to Today

- 5** — **2012**
Umbra Packaging Brasil is founded
- 6** — **2014**
Umbra Packaging USA is founded
- 7** — **2017**
Umbra becomes the company with the **largest number of installed machines in Brazil**
- 8** — **2019-2023**
UP machines receive multiple **patents** and evolve into a **new generation** of technology
- 9** — **2024**
A new chapter begins: Focus on **continuity, innovation, and strategic development**



Research & Development at the Core



- In-house R&D department established



- Multidisciplinary team dedicated to:
 - Machine design and evolution
 - Software development
 - Customization for client needs

New Patents



Dust-proof exhaust cone



Construction design of the packaging machine



Packaging system and automatic unloading cone for small formats



Unloading cone and automatic management system for small and large formats

Shaping Tomorrow, Starting Today

1

MyUmbra App

A smart digital platform designed to simplify client operations

Main available services:

- Virtual access to the line
- Spare parts ordering
- Digital manuals & technical documentation



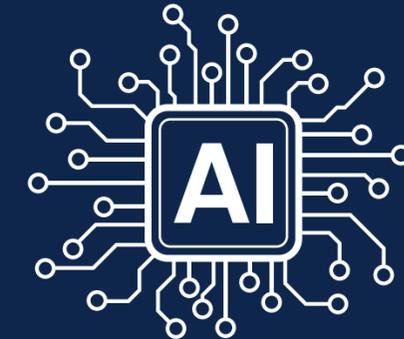
2

AI

R&D is actively integrating AI into packaging lines

Benefits in progress:

- Predictive diagnostics
- Process optimization
- Increased performance intelligence



3

Strengthening Umbra's Presence in Europe

Coming Soon: New Subsidiary in Germany

- Get closer to our European customers
- Offer faster, more direct service and support
- Expand our commercial and technical footprint in a key market



Packaging Innovation with the Planet in Mind



More Sustainable Machines

- Designed to use less energy
- Fewer spare parts, less waste
- Ready for fully recyclable bags



Clean Energy, Clear Goals

- Powered by renewable energy
- ISO 14001 certified
- Ongoing work to reduce our footprint



We Plant Trees

Together with ZeroCO2, we gift trees to clients and partners — growing relationships while supporting reforestation projects



Sales and International Presence

600+ machines

40+ countries



- | | |
|---------------|----------------|
| Italy | Norway |
| Germany | Denmark |
| France | Brazil |
| Spain | Argentina |
| Portugal | Chile |
| Netherlands | Colombia |
| Belgium | Ireland |
| Austria | Ecuador |
| Switzerland | Uruguay |
| Sweden | Paraguay |
| Romania | Venezuela |
| Bulgaria | Russia |
| Tunisia | Guatemala |
| Greece | Finland |
| Lithuania | Ireland |
| Serbia | UK |
| United States | Czech Republic |
| Hungary | Slovakia |
| Ukraine | Croatia |

Turnover 2023–2025



Figures shown in millions of euros

International Exhibitions

Upcoming Events



- Pack Expo – Las Vegas, Sept 2025



- CIPEU – Zaragoza, Oct 2025



- Interpack – Düsseldorf, May 2026



- Fenagra – São Paulo, May 2026



- Fispal Tecnologia – São Paulo, June 2026



- Victam – Utrecht, June 2026



- Hispack – Barcelona, May 2027





Thank you for being part of this journey