

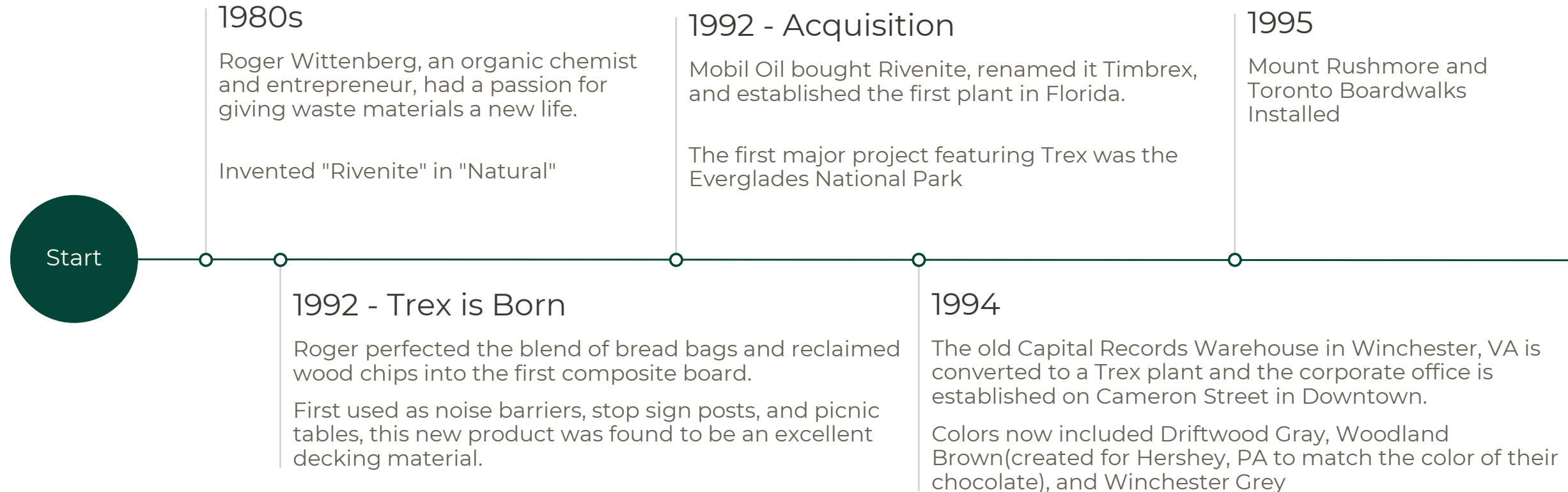
Trex



Trex Company Overview

History

Innovation & Reuse



History

A Rising Star

1996 - Exxon & Mobil Merge

Mobil sold off its non-core businesses including Rivenite.

Roger Witternberg, Anthony Cavanna, Andy Ferrari, and Robert Matheny bought Timbrex and renamed it Trex Company.

The first big marketing campaign was a huge success and they sold everything they made.

1999 - Fernley, NV

Trex builds its second plant in Fernley, taking the site from desert to decking in 8 months.

New color released: Madeira

1997 - 1999 Highlights

1997 - Disney World uses Trex for its "Celebration" Project

1998 - Trex is listed among the Fantastic 50 High Growth Companies in Virginia

1999 - Trex goes public on the NYSE as "TWP" at \$10/share

2000

The TrexPro Program was founded by Andy Ferrari and the first pro signed was Tim Ryan of Simply Decks in Fort Wayne.

Trex is voted Best Small Company in America

Trex is #43 on Forbes and Business Weeks' List of Top 100 Hot Growth Companies

History

More Than Just Decking

2001

New corporate office in Winchester, VA
Accents line of decking is released and the color "Saddle" is introduced

2008 -2010

Introduction of many new and exciting outdoor living products including Trex Contours, Trex Escapes, Trex Trim, and Trex Surroundings

2018 - Putting the Pressure on Wood

With the re-invention of Enhance Decking with scallops, Trex expands the entry point for composite decking and goes after the pressure-treated lumber market

2003 - Introduction of Railing

Brasilia Line of decking is released
Designer and Artisan Railing is created

2010 - Continued Innovation

Trex launched Transcend decking, a board engineered with our innovative shell technology. This offered consumers unrivaled fade, stain, scratch, and mold resistance.
Transcend started a new generation of composite decking.

History

Continuing to Raise the Bar



Locations



Winchester, VA
Corporate Headquarters
Established 1994



Fernley, NV
Established 1999



Little Rock, AK
In-Progress



Sustainability



Our Strategic Focus

Trex is the world's No. 1 brand of wood-alternative decking and railing. For more than 30 years, we have repurposed waste materials and diverted billions of pounds of plastics from landfill. Using recycled polyethylene (PE) film and reclaimed wood, we maintain an innovative blend of $\leq 95\%$ reclaimed and recycled material in our composite decking that outperforms traditional wood decking.

At Trex, innovation is foremost in maintaining our competitive edge. This includes seeking out novel sources of single-use plastic waste to manufacture our expanding range of eco-friendly decking and outdoor products. We are consistent in our pursuit of value through upcycling and innovation, enhancing our manufacturing methods, repurposing factory waste and identifying new sources for reclaimed wood and waste plastic film. We are proactively exploring new ways to enable the use of more challenging-to-recycle materials, ensuring a steady supply of PE film for our future.



OUR COMPOSITE DECKING
PRODUCTS ARE MADE FROM

≤ 95%

RECYCLED AND RECLAIMED CONTENT,
PRIMARILY USING MATERIALS THAT ARE WASTE
PRODUCTS OF OTHER INDUSTRIES.

**When your product is
made from waste, caring
for the environment is
second nature.**



APPROXIMATELY

99%

WATER RECYCLED ANNUALLY
BY CLOSED-LOOP RECIRCULATION
SYSTEMS AT OUR VIRGINIA AND NEVADA
MANUFACTURING FACILITIES.

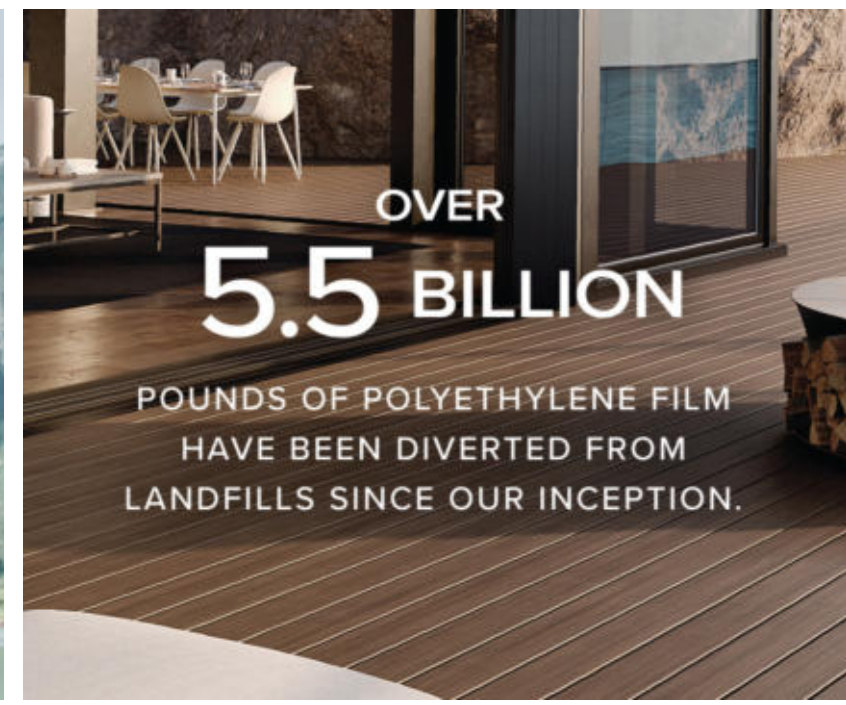


MOST SUSTAINABLE
DECKING BRAND SINCE

2010

BY THE GREEN BUILDER
MEDIA SURVEY.

THE ONLY COMPANY IN THE HISTORY
OF THE GREEN BUILDER MEDIA SURVEY
TO NEVER FINISH LESS THAN NO. 1.



OVER
5.5 BILLION

POUNDS OF POLYETHYLENE FILM
HAVE BEEN DIVERTED FROM
LANDFILLS SINCE OUR INCEPTION.



3,300+

COMMUNITY GROUPS AND
SCHOOLS HAVE PARTICIPATED IN
THE NEXTREX OUTREACH AND
COLLECTION PROGRAM.

THEY HELP DIVERT APPROXIMATELY
1.5 MILLION POUNDS OF PLASTIC FILM
AWAY FROM LANDFILLS ANNUALLY.



Products

TrexSignature®

Setting a new standard for style

\$\$\$\$\$ 50  ★★★★★



TrexTranscend®

LINEAGE™
Our coolest decking yet

\$\$\$\$\$ 50  ★★★★★



TrexTranscend®

Elevated aesthetics from the original
high-performance decking

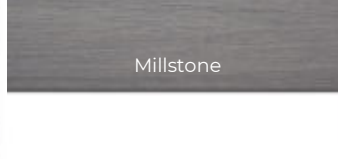
\$\$\$\$\$ 50  ★★★★★



TrexSelect®

Nature inspired with minimal
maintenance

\$\$\$ 35  ★★★



TrexEnhance®

NATURALS
Beauty on a budget

\$\$ 25  ★



TrexEnhance®

BASICS
A trade up from wood

\$ 25  ★



Staying hidden is what makes us stand out.

Trex Hideaway Fastener Collection Expansion

Gain the peace of mind that comes from the enduring strength and exquisite aesthetics that you can only get from a Trex deck built from the joist up.

Trex Hideaway Clips

Crafted specifically for Trex decking, Trex Hideaway® Clips offer a strong and seamless connection for a secure installation, every time.

Trex Hideaway Plugs & Screws

Crafted specifically for Trex decking, Trex Hideaway Color Match Composite Deck Screws and Decking Plugs offer both precision and lasting beauty that work across all decking lines.



BY TREX
FOR TREX



PRODUCT
WARRANTY

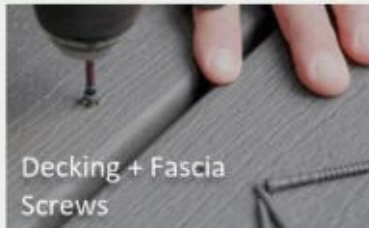


WORRY-FREE
INSTALL

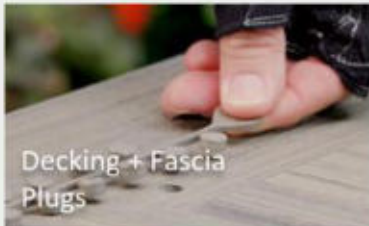
\$250_M
TOTAL ADDRESSABLE
MARKET OPPORTUNITY



Butt Joint Clip



Decking + Fascia
Screws



Decking + Fascia
Plugs

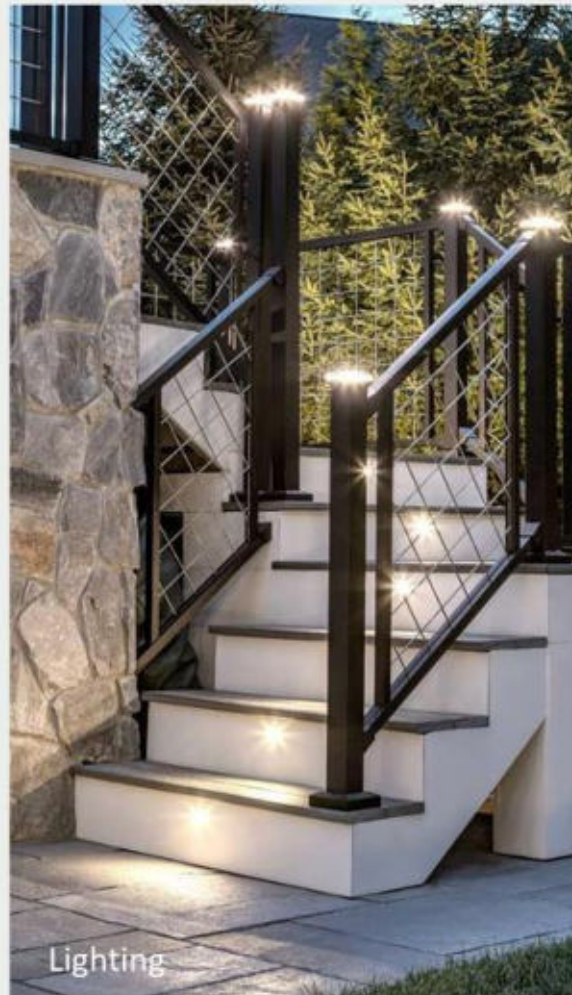


Hidden Fastener



Color-Match Screw

A full array of lifestyle products designed to live up to all the ways you want to live outdoors.

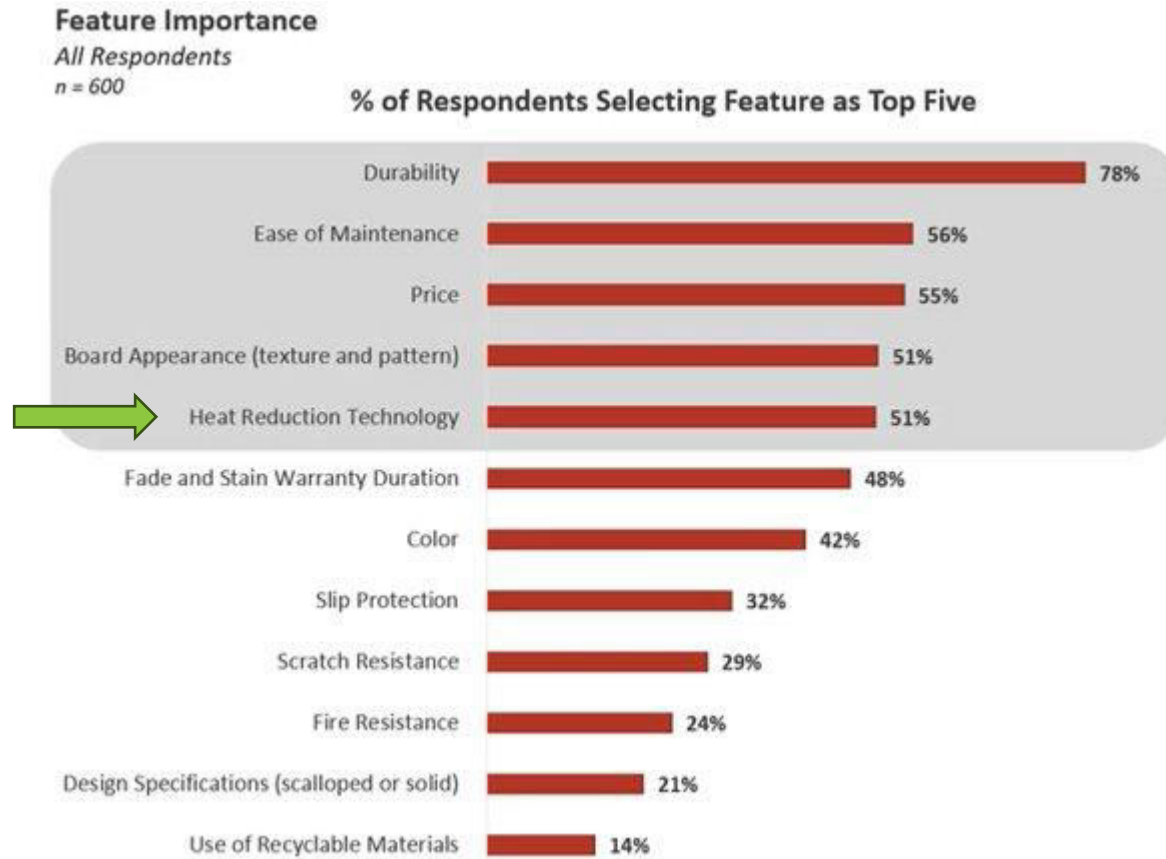




Decking Overview

Consumer Preference (Decking) – Feature Performance

- Durability leads as the most frequently cited feature and has become a non-negotiable
- Appearance and heat-mitigation technology are what consumer decisions are based on when choosing between products stocked.



Heat Mitigating Decking



Let's Talk About Your Feet. Awkward,
But Worth It.

Trex engineers don't just think about conquering water. They're constantly thinking on their feet — and about yours.

Thanks to SunComfortable™ heat-mitigating technology*, Trex is making decking feel even more civilized, on the kind of days that melt popsicles before they find your mouth.

SunComfortable™ [decking](#) stays cooler* to the touch on the hottest days. So even your flip-flops will keep their cool.

 **SunComfortable**
NOTICEABLY COOLER* DECKING

**Our SunComfortable™ products with heat-mitigating technology are designed to be cooler than most other composite decking products of a similar color. Although engineered to be more comfortable, they can still get hot to the touch when direct sunlight and high temperatures converge for extended periods of time. On such days, care should be taken.*



Application Highlight: Marine

- Same technology, stronger messaging: **All Trex decking is 100% submersible**, no restrictions or exclusions.
- Plus, new **stainless-steel screws** and **24"-OC span allowance** shore up our marine offering.

24"-oc span allowance

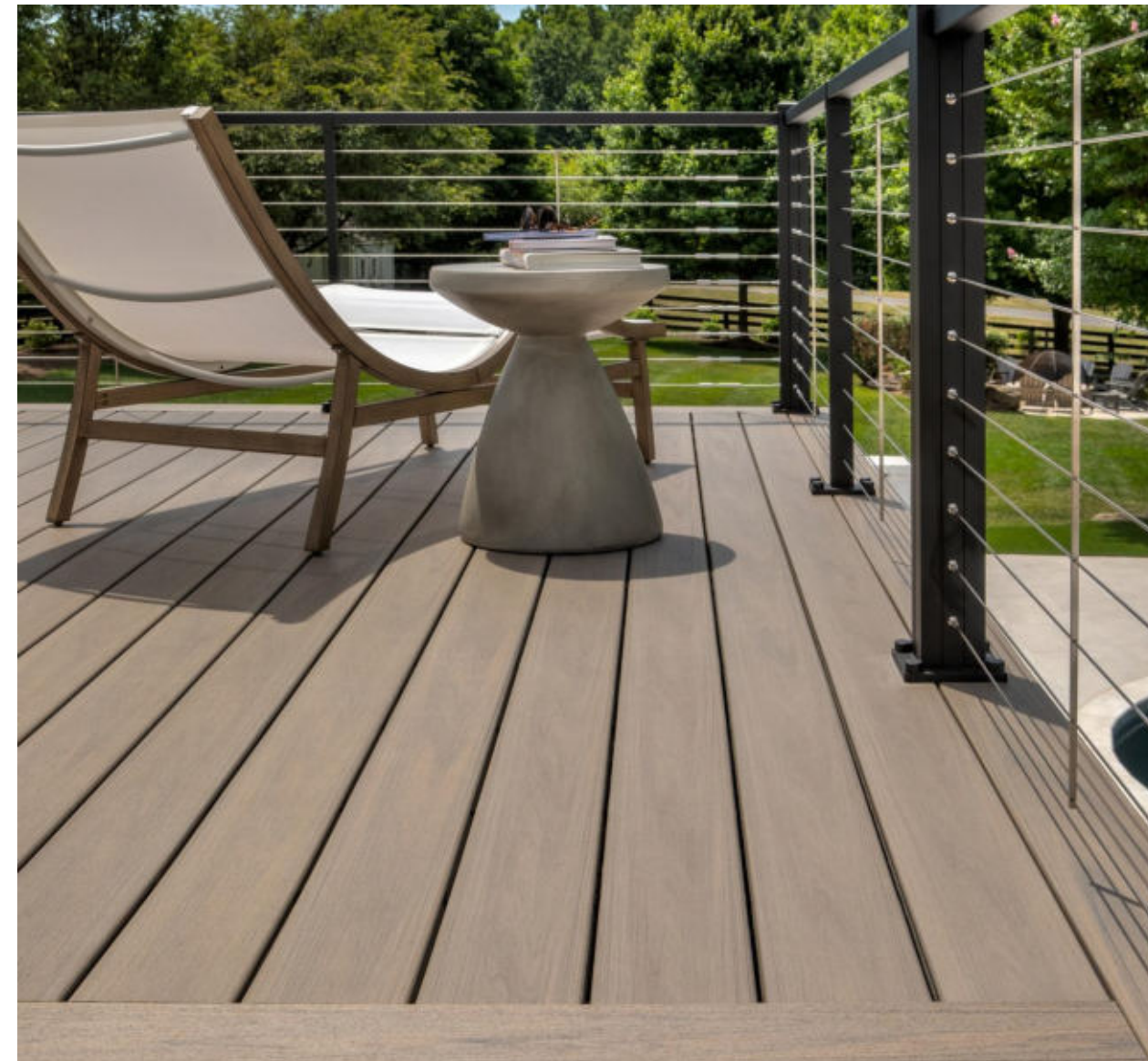
- Update to code report coming soon: Select, Transcend and Transcend Lineage 1x6 profiles approved for 24"-OC span.



***- Recommended
Offering**

Transcend® Lineage®

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THE NEXT GENERATION OF DESIGN & PERFORMANCE

Scratch Resistance: ★★★★★

Colors (Streaked - Refined, marbleized):

Island Mist

Jasper

Biscayne

Hatteras

Rainier

Salt Flat

Carmel

All colors include heat-mitigation

Grain/Emboss: subtle, linear grain pattern

Profile: 1" Solid

Fire Rating: Class B

 **SunComfortable**
NOTICEABLY COOLER* DECKING





Lineage® Decking – Product Features



Trex® SunComfortable™ products with heat-mitigating technology are designed to be cooler than most other composite decking products of a similar color. Although engineered to be more comfortable, they can still get hot to the touch when direct sunlight and high temperatures converge for extended periods of time. On such days, care should be taken.

Transcend Lineage 1X4 – New Offering

Trex introduces a new, narrower profile that serves as both a cocktail rail and narrow deck board option.

Colors

- Biscayne, Carmel, Hatteras, Island Mist, Jasper, Rainier, Salt Flat

Profile

- 1x4 Square: 16' only



***- Recommended
Offering**

Select®

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PERFECT PAIRING OF PRICE AND MINIMAL MAINTAINENCE

Scratch Resistance: ★★★

Colors 2.0 (Streaked - subtle):

Whiskey Barrel (heat mitigation)

Millstone (heat mitigation)

Malted Barley (heat mitigation)

Grain/Emboss 2.0: subtle, bark-like, a new take on the classic wood look

Profile: 7/8" Solid - thinner profile reduces cost, cannot be mixed with other decking lines

Fire Rating: Class B

 **SunComfortable**
NOTICEABLY COOLER® DECKING

35
YEAR





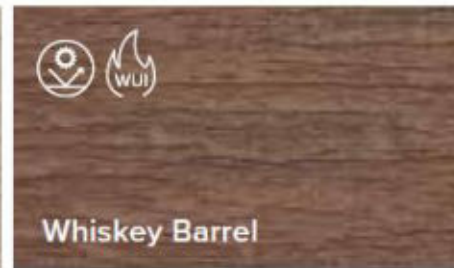
Select® Decking Overview

- 3 new on-trend colors, refined aesthetics
 - Whiskey Barrel - (WL)
 - Millstone - (MS)
 - Malted Barley - (MY)
- Profiles
 - 7/8 x 6 Square: 12', 16', 18', 20'
 - 7/8 x 6 Grooved: 12', 16', 18', 20'
 - 1x8 Fascia: 12'
 - 1x12 Fascia: 12'
 - 2x6 Square: 12', 16', 20'
- Color match screws will align as shown below:
 - MY=CL, WL=SR, MS=IM (updated packaging with rolling change)
 - Plugs





Select® Decking – Product Features



Trex® SunComfortable™ products with heat-mitigating technology are designed to be cooler than most other composite decking products of a similar color. Although engineered to be more comfortable, they can still get hot to the touch when direct sunlight and high temperatures converge for extended periods of time. On such days, care should be taken.

Signature®

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LUXURY HIGH-PERFORMANCE DECKING

Scratch Resistance: ★★★★★ - superior to other lines

This board goes through a lamination process (rather than embossing), the finish is smooth while offering the most natural looking board (similar to indoor flooring) and the idea is that you would be able to walk from indoors – out and get the same ambiance.

Colors:

Ocracoke

Whidbey

Grain/Emboss: linear, stippled grain

Profile: 1" Solid

Fire Rating: Class C



Transcend®

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ELEVATED AESTHETICS PAIRED WITH THE HIGHEST LEVEL OF PERFORMANCE

Scratch Resistance: ★★★★★

Tropicals Colors (Streaked - to mimic tropical hardwoods):

Island Mist

Tiki Torch

Havana Gold

Spiced Rum

Lava Rock

Grain/Emboss: Tropicals - Ellipse Grain Pattern

Profile: 1" Solid

Fire Rating: Class B



Enhance® Naturals

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THE BEAUTY OF WOOD WITH THE EASE OF COMPOSITE

Scratch Resistance: ★

Colors (Streaked – multi-tonal streaking for a more realistic wood look):

Foggy Wharf

Honey Grove (heat mitigation)

Golden Hour (heat mitigating)

Cinnamon Cove

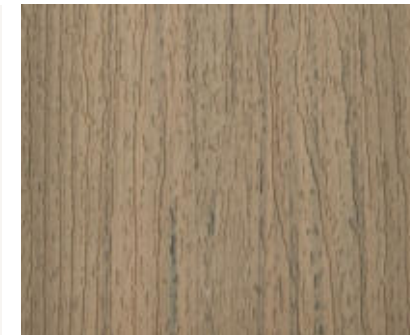
Toasted Sand

Rocky Harbor

Grain/Emboss: Wood grain patterns for real-wood look, stippling/texture

Profile: 1" Scalloped - lighter, easier to handle, cost reduction helps convert from wood

Fire Rating: Class C



Enhance® Basics

\$

PRICED TO PUT THE PRESSURE ON TREATED LUMBER

Scratch Resistance: ★

Colors (solid, no streaking):

Clam Shell

Saddle

Tide Pool (heat-mitigation)

Pebble Beach (heat-mitigating)

Grain/Emboss: Wood grain patterns for that real-wood look, stippling/texture

Profile: 1" Scalloped - lighter, easier to handle, cost reduction helps convert from wood

Fire Rating: Class C





Trex®