

## Lünendonk® Ranking 2026: Leading Mid-sized IT Consulting and Systems Integration Companies in Germany

| Rank |      | Company                                         | Total revenue<br>(in million euros) |       | Revenue in<br>Germany<br>(in million euros) |       | Employees in<br>total<br>(in FTEs) |       | Employees in<br>Germany<br>(in FTEs) |       |
|------|------|-------------------------------------------------|-------------------------------------|-------|---------------------------------------------|-------|------------------------------------|-------|--------------------------------------|-------|
| 2026 | 2025 |                                                 | 2025                                | 2024  | 2025                                        | 2024  | 2025                               | 2024  | 2025                                 | 2024  |
| 1    | 2    | conet Holding GmbH, Bonn 1)                     | 341.2                               | 303.2 | 287.1                                       | 247.9 | 1,811                              | 1,809 | 1,523                                | 1,517 |
| 2    | 1    | Allgeier SE, Munich 1) 2)                       | 327.6                               | 323.8 | 276.8                                       | 271.0 | 2,330                              | 2,272 | 1,702                                | 1,659 |
| 3    | 4    | Senacor Technologies AG, Eschborn               | 248.0                               | 252.3 | 229.7                                       | 234.0 | 1,029                              | 995   | 868                                  | 833   |
| 4    | 5    | ]init[ AG für digitale Kommunikation, Berlin 1) | 226.6                               | 210.7 | 214.8                                       | 197.5 | 1,228                              | 1,276 | 1,119                                | 1,229 |
| 5    | 7    | Cosmo Consult AG, Berlin                        | 216.0                               | 196.0 | 130.0                                       | 115.0 | 1,402                              | 1,263 | 787                                  | 665   |
| 6    | 6    | Mait Group GmbH, Rottweil 3)                    | 215.0                               | 201.0 | 129.0                                       | 121.8 | 819                                | 773   | 590                                  | 534   |
| 7    | -    | x1F GmbH, Hamburg 1)                            | 210.5                               | 211.0 | 186.5                                       | 180.9 | 1,390                              | 1,400 | 1,171                                | 1,198 |
| 8    | 8    | ConVista Holding GmbH, Munich                   | 195.0                               | 183.0 | 156.0                                       | 147.0 | 888                                | 920   | 700                                  | 651   |
| 9    | 9    | ISO Software Systeme GmbH, Nuremberg 4)         | 156.4                               | 159.0 | 153.9                                       | 157.1 | 682                                | 647   | 653                                  | 621   |
| 10   | 10   | BE-terna Enhancement GmbH, Leipzig              | 153.8                               | 147.5 | 73.0                                        | 70.0  | 907                                | 1,023 | 325                                  | 344   |
| 11   | 13   | Exxeta AG, Karlsruhe                            | 142.0                               | 135.0 | 133.0                                       | 128.0 | 1,120                              | 1,054 | 1,045                                | 988   |
| 12   | 15   | PPI AG, Hamburg                                 | 135.4                               | 122.9 | 115.1                                       | 107.0 | 878                                | 849   | 796                                  | 770   |
| 13   | 12   | BridgingIT GmbH, Mannheim                       | 134.2                               | 137.0 | 134.2                                       | 137.0 | 673                                | 733   | 673                                  | 733   |
| 14   | 14   | TNG Technology Consulting GmbH, Unterföhring    | 131.6                               | 125.2 | 118.2                                       | 113.5 | 912                                | 858   | 809                                  | 780   |
| 15   | -    | Datacidars GmbH, Dortmund 1)                    | 115.6                               | 104.5 | 111.8                                       | 102.5 | 914                                | 809   | 726                                  | 749   |
| 16   | 17   | codecentric AG, Solingen                        | 100.6                               | 95.2  | 98.1                                        | 93.0  | 731                                | 756   | 623                                  | 647   |
| 17   | 21   | MaibornWolff GmbH, Munich                       | 90.3                                | 88.0  | 90.3                                        | 88.0  | 949                                | 985   | 850                                  | 910   |
| 18   | 16   | HyPlus Group GmbH, Braunschweig 5)              | 90.0                                | 109.0 | 84.4                                        | 105.0 | 708                                | 784   | 512                                  | 645   |
| 19   | 22   | Infomotion GmbH, Frankfurt a. M. 1)             | 89.7                                | 77.8  | 88.8                                        | 77.0  | 742                                | 610   | 592                                  | 580   |
| 20   | 18   | team neusta SE, Bremen 1) 2)                    | 77.5                                | 94.1  | 76.2                                        | 91.2  | 818                                | 1,080 | 818                                  | 1,080 |
| 21   | 19   | Consileon Business Consultancy GmbH, Karlsruhe  | 77.2                                | 90.0  | 67.2                                        | 83.7  | 527                                | 506   | 475                                  | 452   |
| 22   | 25   | AdEx Beratungs GmbH, Munich 1)                  | 75.5                                | 65.2  | 57.4                                        | 54.2  | 239                                | 210   | 213                                  | 190   |
| 23   | -    | iteratec GmbH, Munich                           | 60.5                                | 62.9  | 55.4                                        | 57.1  | 423                                | 442   | 371                                  | 375   |
| 24   | 24   | Seven Principles AG, Cologne *) 2)              | 59.6                                | 66.2  | 46.0                                        | 51.6  | 343                                | 370   | 310                                  | 340   |
| 25   | -    | Arineo GmbH, Göttingen                          | 56.2                                | 53.2  | 44.9                                        | 44.1  | 357                                | 355   | 328                                  | 324   |

### Footnotes:

- 1) Figures for 2025 include acquisitions.
- 2) Figures for 2025 include disposals.
- 3) Figures differ from those in the 2025 Lünendonk List due to changes in accounting policies.
- 4) Revenue and employee figures refer to ISO-Group.
- 5) Change of name; formerly Hyand Group GmbH.

Further information on the IT services market are available at [www.luenendonk.de/en](http://www.luenendonk.de/en) and in the accompanying Lünendonk® Survey 'The Market for IT Services in Germany'.

The results of the survey are based on information provided by over 100 IT service providers operating in Germany.



\*) Figures fully or partially estimated.

Criteria for inclusion in the Lünendonk® Ranking: Companies generate more than 60 per cent of their revenue with management and IT consulting, software development and implementation as well as system integration, have their headquarters or the majority of their share capital in Germany and a total revenue of up to 500 million euros. If the companies are part of a group, they generate at least 75 per cent of their revenue on the external market.

Ranking based on verified company self-reporting and estimates by Lünendonk & Hossenfelder GmbH of sales recognised/generated in Germany or from Germany.

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## PRESS RELEASE

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### LÜNENDONK RANKING 2026: MID-SIZED IT CONSULTING FIRMS FEEL THE IMPACT OF THE STRUCTURAL ECONOMIC DOWNTURN

- **Top 25 mid-sized IT consulting and system integration companies grow by an average of 1.9 percent in 2025**
- **Struggling client industries increase pressure to develop new markets**
- **Growth expectations for 2026 revised downward: revenue increase of 8.5 percent anticipated**
- **Lünendonk Ranking of Leading Mid-sized IT Consulting and System Integration Companies available free of charge**

**Mindelheim, 29 June 2026** – The 25 leading mid-sized IT consulting and system integration companies in Germany are looking back on a second consecutive challenging year: their revenues grew by an average of just 1.9 percent in 2025 (2024: 2.2%). After IT service providers grew by an average of more than ten percent per year between 2015 and 2023, demand is now stabilizing at a low level. In 2025, positive growth momentum came primarily from international business. The weak performance in the German market is largely attributable to declining revenue shares in the automotive industry and the public sector. In the automotive industry, the share fell from 13.2 to 11.2 percent, and in the public sector by one percentage point to 13.9 percent. The strong dependence on large corporations put mid-sized IT consulting and system integration companies under particular pressure in the weak investment environment: every second euro of revenue comes from clients with annual revenues of more than two billion euros.

These are findings from the new Lünendonk Survey "The Market for IT Services in Germany", which will be published at the end of July 2026. The Lünendonk Ranking 2026 "Leading Mid-Sized IT Consulting and System Integration Companies in Germany" is now available for download free of charge at [www.luenendonk.de/en](http://www.luenendonk.de/en).

### **The Ranking at a Glance**

In the current Lünendonk Ranking, Conet takes first place. With a revenue increase of 12.5 percent to total revenues of EUR 341.2 million, the Bonn-based company reclaims the top position from Allgeier, which held the leading spot in the Lünendonk Ranking 2025. Following a portfolio restructuring and the divestiture of business units, Allgeier reports total revenues of EUR 327.6 million, placing second, followed by Senacor with total revenues of EUR 248.0 million. Rank 4 goes to init. The company grew by 7.5 percent through the acquisition of HBSN, a specialist in digital transformation in the healthcare sector. The top 5 is completed by Cosmo Consult. With a revenue increase of 10.2 percent, the company is one of the fastest-growing IT consulting firms of 2025.

AdEx (+15.8%) and Infomotion (+15.3%) each grew by more than 15 percent — driven by both organic and inorganic effects. In addition to Conet and Cosmo Consult, Dataciders (+10.6%) and PPI (+10.2%) also achieved double-digit growth. New entries in the current Lünendonk Ranking are x1F at rank 7, Dataciders at rank 15, iteratec at rank 23, and Arineo at rank 25.

"Some IT service providers had to record partially significant revenue declines in 2025. Those most affected were providers with a high dependency on industries in crisis, such as export-oriented manufacturing and the automotive sector," says Mario Zillmann, describing the challenges faced by some mid-sized IT consulting firms. "At the same time, the declines

partly reflect a strategic realignment: some companies restructured their portfolios and divested services that were no longer in demand given changing client requirements, or that were no longer profitable," Zillmann adds. Four mid-sized IT consulting and system integration companies even had to absorb double-digit revenue losses: Consileon, Seven Principles, team neusta, and HyPlus.

### **Growth Forecast for 2026 Revised Downward**

The economic outlook for the current year 2026 and 2027 remains subdued, and the weak investment climate is also weighing on the mid-sized IT consulting and system integration companies surveyed. The average revenue forecast for 2026 stands at 8.5 percent; however, this figure has been revised downward compared to the forecasts made at the beginning of 2025 for the year 2026. "Many IT service providers will need to prepare for weaker demand in the coming years while simultaneously investing in new markets. The decisive factor will be consistently adapting portfolios and delivery models to changing client requirements and the new possibilities offered by AI," says Zillmann, summarizing the strategic challenges facing many mid-sized IT consulting firms.

### **About the Lünendonk Ranking and the Lünendonk Survey**

The new Lünendonk Ranking 2026 "Leading Mid-Sized IT Consulting and System Integration Companies in Germany" is now available for download free of charge at [www.luenendonk.de/en](https://www.luenendonk.de/en). The Lünendonk Ranking is part of the Lünendonk Survey "The Market for IT Services in Germany", for which more than 100 IT service providers and nearly 200 IT decision-makers from upper mid-sized companies as well as large enterprises and corporations were surveyed. Lünendonk defines mid-sized IT consulting and system integration companies as companies headquartered in Germany with revenues of up to EUR 500 million. At least 60 percent of revenue must be

generated from IT or management consulting, software development or implementation, and system integration. Furthermore, IT consulting firms that are part of a corporate group may generate no more than 25 percent of their revenue within that group.

#### **Company profile**

##### **Lünendonk: background information**

Lünendonk & Hossenfelder, based in Mindelheim (Bavaria), has been analysing the European business-to-business (B2B) services markets since 1983. The company's market researchers focus on business and digital & IT consulting, audit, tax & advisory consulting, real estate services and the staffing industry (temporary employment, staffing).

The firm's portfolio includes surveys, publications and benchmarks as well as consultancy on trends, pricing, positioning and contracting procedures. With a large pool of data at its disposal, Lünendonk is able to provide clients with unique insights and recommendations. The market research and consulting company has been publishing the Lünendonk Lists and Surveys, regarded as market barometers, for decades now.

With years of experience, deep understanding, an outstanding network and a passion for people and market research, Lünendonk and its consultants are sought-after among service providers, their customers and indeed journalists for their expertise. Every year, Lünendonk partners with a media jury to honour deserving companies and entrepreneurs with the Lünendonk Service Awards.

#### **Further information**

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