

A long-standing family business

Our mission



PRODUCE THE RIGHT PACKAGING:

PROTECTIVE, PRACTICAL, ECO FRIENDLY AND TO YOUR IMAGE

PROVIDED SUITED AND SUSTAINABLE SOLUTIONS

STEER INNOVATION AND PROJECTS WITH OUR CLIENTS







Two complementary activities



OUR PACKAGING SOLUTIONS

- Design and manufacturing of tailor-made flexible packaging for liquids and solids
 - ► CUSTOMIZED AND TECHNICAL POUCHES
 - ▶ WIDE RANGE OF FORMATS, FROM 100ML TO 2,000L
 - ► MEETING QUALITY REQUIREMENTS OF THE PHARMACEUTICAL AND FOODSTUFFS INDUSTRIES

OUR PACKING LINES

 Filling, gravimetric dosing, vacuum and sealing technologies

- ► SEALERS WITH TEMPERATURE REGULATION
- ► VACUUM AND GAS FLUSHING TECHNOLOGIES
- COMPREHENSIVE PACKING LINES FOR BAGS, BUCKETS, CARDBOARD BOXES AND BIG-BAGS

FOOD CONTACT CERTIFIED MATERIALS MANUFACTURED IN FRANCE AND EU









Overview



1956

Creation of Bernhardt in Boulogne-sur-Mer (Northern France) 3

Production Sites

€20M

► 2021 Turnover



▶ 120 employees, of which 35 hired since 2020



➤ 30 production lines, 1 lamination line and 1 flexo HD printing line



▶ 25% of our turnover on export sales in more than 30 countries

Our production sites





Our Clients



FOODSTUFFS



PHARMACEUTICALS & COSMETICS



CHEMISTRY & DETERGENCE







02

Our shared project

Project based on strong complementarities



- ► Two related businesses with a common suppliers base
- ► From BtoB to BtoC, from the supply of printed wheels to the production of bags, from small to very large sizes
- ► Modern and effective production tools
- Complementary clients (cosmetics, foodstuffs, pharmacy)

Why choose Bernhardt-Deltasacs?



- **►** Long-standing experience in pharma applications
 - ► VERY HIGH QUALITY STANDARDS
 - ► FOCUS ON DETAILED TRACEABILITY
 - ► CERTIFICATIONS (ISO, PHARMACOPEIA, FDA, DMF, VMF, IQ/OQ)
- Our ability to personalise bags, and our know-how in the field of recyclable & paper-based material
- ► Efficient customer service
 - ► FLEXIBILITY IN DELIVERY TIMES AND ORDER QUANTITIES
 - ► TEAM OF EXPERIENCE TECHNICIANS
 - ► FAST AFTER SALES SERVICE
- Our innovation capacity!
 - ► ALLOWED BY OUR COMPLEMENTARY DEPARTMENTS

Our strategy for 2024 – Priorities



► Stand Up Pouches for liquid products

- ► FROM 100ML UP TO 10L
- ▶ REPLACE BOTTLES AND JERRICANS WITH POUCHES
- ► MADE OF RECYCLABLE MATERIALS WHEN TECHNICALLY POSSIBLE

► Provide solutions for products sold in bulk

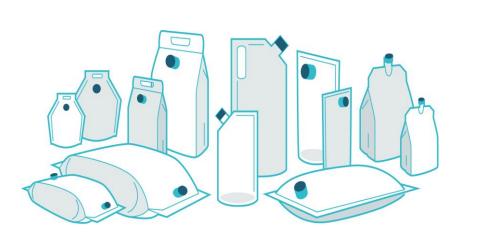
- ► PROTECTION OF RAW MATERIAL AND UNFINISHED GOODS DURING TRANSPORT (BIG BAG FILLING AND BIG BAG HIGH BARRIER LINERS)
- ▶ INCREASE THE SHELFLIFE OF HIGH VALUE PRODUCTS
- PROVIDE SMART SOLUTIONS FOR THE SALE OF PRODUCTS IN BULK TO END CONSUMERS

▶ Develop environmentally-friendly solutions

- ► LOOK FOR HIGH BARRIER ALTERNATIVES TO ALUMINIUM
- ► CREATE A RECYCLABLE RANGE
- Focus on reusability







03

Bernhardt & Deltasacs, Expert flexible packaging manufacturers

Our expertise in flexible packaging





► Flexible packaging

- ► PRACTICAL: SPACE SAVING AND TRANSPORT OPTIMIZATION
- LIGHT: WEIGHT REDUCTION OF THE PACKAGING
- ► INNOVATIVE : SOLUTIONS ADAPTED TO YOUR PRODUCTS

(ZIPLOCK, CAP, POURING SPOUT...)

► Eco-responsible solutions

- USE OF RECYCLABLE OR COMPOSTABLE MATERIALS
- ► HOME COMPOST AND PEFC CERTIFICATIONS
- ► FRENCH AND EUROPEAN SUPPLIERS

Focus on quality

- ▶ USE OF PROTECTIVE AND BARRIER MATERIALS
- ▶ PRINT CUSTOMIZED HD FLEXO

Bag with cardboard bottom





- ► Ideal packaging for chocolates, sweets, cookies, nougats, candies and other fine grocery products
- ► Available in different materials :
 - OPP
 - Natureflex®
 - Kraft
- Customizable :
 - HD flexo printing
 - Ability to add a « window »
- Stability thanks to an integrated cardboard
- ► Available in 6 sizes
- ► Can be recyclable or compostable

Doypack®

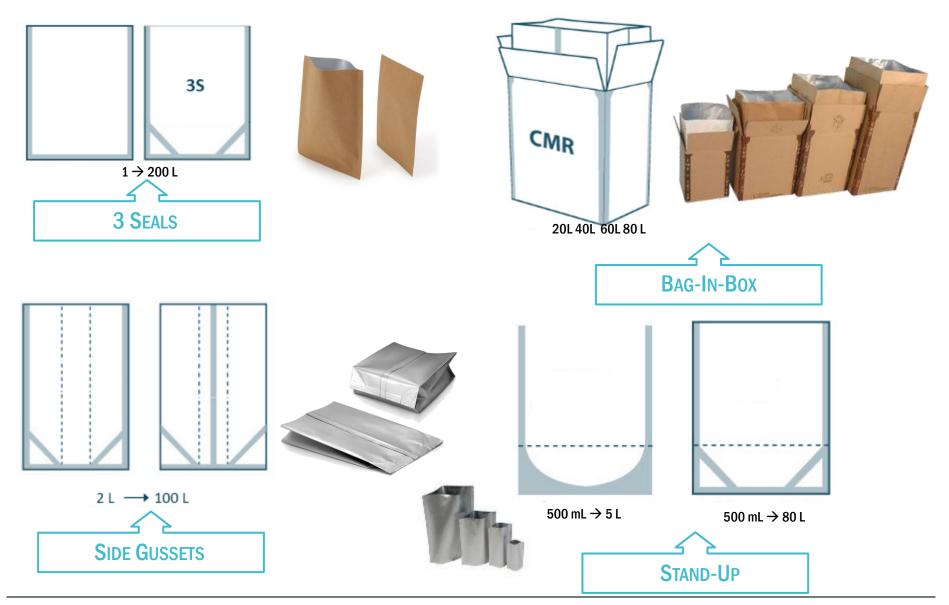




- Ideal packaging for foodstuffs, cosmetics and household products
- ► Available in different materials :
 - Brown or white kraft
 - PE mono-material
- Customizable :
 - HD flexo printing
 - Ability to add a « window »
 - Different closing: ziplock, cap, pouring spout,....
 - Recyclable
- ► Barrier to aromas, moisture, gas
- ► Made in France

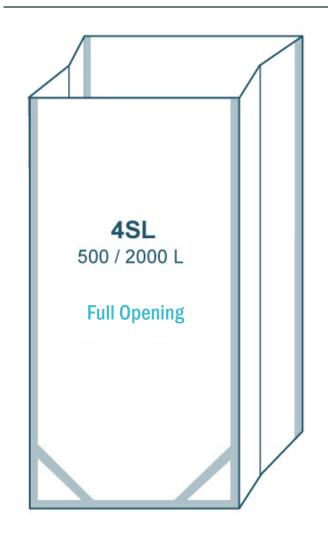
Solutions for Solids

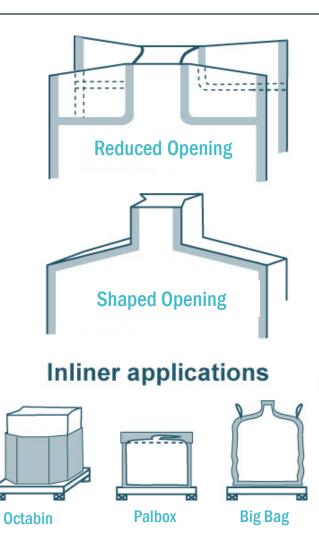




Solutions for Large Containers











Solutions for Liquids (500mL to 200L)







04

...and of **Packaging Machines**

Impulse Sealers





INDUSTRIAL SEALERS

VACUUM & MODIFIED ATMOSPHERE



Vertical Vacuum Chamber





- ► Bags are introduced vertically
- ► Complete vacuum (10 mbars, <0,5% of residual oxygen) with or without neutral gas flushing
- ► Adapted to bags from 0,5L to 40L
- ► Manual or fully automatised depending on target output

Gravimetric Dosing & Filling Solutions





- ► High dosing precision and optimisation of cycle time without intervention of the operator
 - ► THANKS TO OUR PROPRIETARY SOFTWARE BARONDOSE®
- ► Multiple benefits for the end-user
 - ► ASPIRATION OF FINE PARTICLES PREVENTING THE EMISSION OF DUST IN THE PACKING ROOM
 - ► EASY DISMANTLING FOR CLEANING
 - ► FULL TRACEABILITY AND SAVING OF FILLING PARAMETERS FOR EACH CYCLE



Integrated Packing Lines







► From Filling to Conveying through Dosing, Weight Control & Sealing



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Thank you for your attention







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