

# Full-service supplier of high-quality garden plants and trees

Menkehorst, naturally.



**menkehorst**  
nurseries  
Hengelo - Holland





# Menkehorst Nurseries – The all-round nursery!

For over 50 years, Menkehorst Nurseries has been a trusted partner in the “plant business”. You have come to the right place for an extensive range of garden plants and nursery crops. Growing and supplying high-quality plants and trees is our passion, allowing you to provide your clients with lush, mature gardens.



## Wholesale trade

Our very experienced purchasing and sales teams are at your service six days a week to provide you with solid advice and handle all your requests and orders. We enjoy making your life easier and you can receive your orders at any time, all year around, delivered right to your garden.

→ Read more on page 4

## Cash & Carry

In our 4 ha Cash & Carry, you will find a very extensive range of trees and plants that you can take away immediately. All products are conveniently presented and can be purchased individually.

→ Read more on page 8



## In-house fairs

Every year, we organise two large order fairs in our own halls in Hengelo. In one day, our spring and autumn fairs provide you with a complete overview of the latest tree nursery products of over 100 growers from home and abroad. The ideal way to make your early purchases.

→ Read more on page 10

## Field-grown nurseries

All products grown in our 60 hectares of field-grown nurseries of exceptional quality. A healthy dense plant with a solid, well-rooted rootball, cultivated on the fertile loamy soils of our region Twente.

→ Read more on page 14



*“In all business activities, the relationship with our customers and the quality of our products are key to providing as many people as possible with a fantastic, green environment.”*

Roy Menkehorst - CEO



## Container-grown nurseries

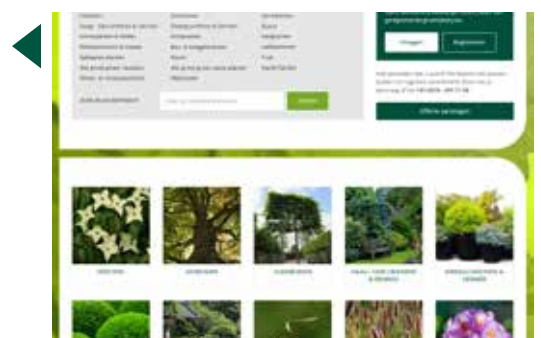
At Menkehorst, you will find the perfect trees for any project. In our 7 ha container nursery, we grow more than 300 varieties, in all shapes and sizes. With our many years of experience and our unique cultivation method, the quality of our trees is extremely high.

→ Read more on page 22

## Website

You can also find us online for all your requests and orders. On our website, you can find our entire assortment and easily request or order our products. Besides our standard assortment, we also present our complete spring and autumn fairs online, including photos of all the plants.

→ Check us out at [www.menkehorst.com](http://www.menkehorst.com)



## Sustainability

Menkehorst loves nature. Because our nursery is an integral part of the landscape in which we operate, our company attaches great importance to the sustainable, environmentally-friendly production of our plants.

→ Read more on page 12





Wholesale trade

## Our high-quality assortment quickly delivered to your doorstep



A high-quality assortment of plants and trees at competitive prices.  
Fast delivery on location.

At Menkehorst Nurseries, you are at the right address for a wide range of plants and trees of consistent and high quality. With a combination of our own production and an extensive network of over 150 high quality growers, we can offer you a wide assortment of trees and plants at attractive prices all year round.

Besides quality, we stand for excellent service and flexibility. We want to take work off your hands and make your life easier. Our very experienced sales team is at your service six days a week to provide advice and handle all your requests and orders.

### Our advantages:

- ✓ For over 50 years, we have been a reliable partner for landscape professionals, garden centres, nurseries and wholesalers across Europe.
- ✓ Large assortment of plants and trees through a network of more than 150 growers.
- ✓ Experienced purchasing and sales team will quickly help you with all your requests and orders.
- ✓ Fast delivery on location, right to your garden.

Wholesale trade

## Contact our experienced sales team



### Fedde Boom

fedde@menkehorst.nl  
Germany / Switzerland /  
Czech Republic / Slovakia



### René Japink

rene@menkehorst.nl  
Estonia / Latvia / Italy



### Martijn Veenstra

martijn@menkehorst.nl  
Germany / Austria / Scandinavia /  
Eastern - Europe / UK / Ireland



### Maarten Bijen

maarten@menkehorst.nl  
The Netherlands / Belgium /  
France



### Wouter Voorhorst

wouter@menkehorst.nl  
Germany / Croatia / Hungary /  
Lithuania / Poland / Romania / Slovakia

### Our assortment:

- |                    |                      |                                   |
|--------------------|----------------------|-----------------------------------|
| ✓ Shrubs           | ✓ Pines              | ✓ Rhododendron & Azalea           |
| ✓ Ornamental trees | ✓ Topiary            | ✓ Forest trees and hedging plants |
| ✓ Shaped trees     | ✓ Balls              | ✓ Half standards                  |
| ✓ Multi-stems      | ✓ Fruit              | ✓ Roses                           |
| ✓ Hedging plants   | ✓ Climbers           | ✓ Perennials                      |
| ✓ Conifers         | ✓ Ornamental grasses | ✓ Water plants                    |



Our assortment can also be viewed and ordered online at [menkehorst.com](http://menkehorst.com)

"Our experienced sales team responds quickly to your questions and inquiries, enjoys brainstorming with you and ensures the correct processing of your orders."

Fedde Boom - Sales manager







All-round in plants and trees

# Fast delivery throughout Europe, all year round



You can receive your orders year-round at any time, tailored to your needs. Even at your project site, right down to the garden.



*"If desired, we can manage all the logistics for you! Menkehorst only works with specialised transport companies to ensure that your plants arrive at the desired location on time, and in good condition."*

Raymond Schröder - Planning

Menkehorst Nurseries has customers in 20 European countries. Thanks to a combination of our own production and an extensive network of growers, our versatile assortment can be supplied all year round.



*"Our professional team checks your order, packs your plants and efficiently loads your order."*

Klaas Veltman - Manager Logistics







Cash & Carry

## Quick and easy purchasing



"Thanks to the convenient layout and daily fresh supply, you will always find what you are looking for!"

Huub Verdonschot - Cash & Carry manager



On 4 ha of Cash & Carry, you will find a carefully selected range of plants, trees and materials that you can take away immediately.

### Our Cash & Carry, fast and efficient purchasing:

- ✓ Because the plants are conveniently grouped and you can use our electric carts, you can make your purchases quickly and efficiently.
- ✓ Always fresh plants through daily supplies from more than 150 growers.
- ✓ There are no minimum purchase quantities, each plant can be bought individually.
- ✓ We have experienced and helpful staff.
- ✓ Our Cash & Carry has extensive opening hours and shopping Sundays in the spring and autumn.







*In-house fairs*

## The ideal way to make your early purchases!

Visit 100 nurseries in one day? Our own fairs (in spring and autumn) give you a good and complete overview of the latest tree nursery products, all in one day. The ideal way to make your early purchases!

### Unique assortment:

- ✓ Within one day, a complete overview of the current tree nursery products from home and abroad, on more than 6,000 m<sup>2</sup>.
- ✓ Over 5,000 sample plants, layers and trolleys.
- ✓ Over 300 species of container-grown trees.
- ✓ Unique assortment of field-grown plants.
- ✓ Many special offers.
- ✓ Very clear, alphabetical arrangement.

### Even more advantages:

- ✓ Reliable partner with over 50 years of experience and satisfied customers all over Europe.
- ✓ Personal contact with our sales staff.
- ✓ We manage all the logistics.
- ✓ Easy ordering with our innovative Menkehorst App.
- ✓ Deliveries can also be made in partial shipments or on request.
- ✓ Quality guarantee on all deliveries.
- ✓ All-inclusive catering.



"Every year, we welcome hundreds of customers to our Spring and Autumn fairs. May we welcome you too?"

*René Japink - Purchasing and Sales*



Visit over 100 nurseries in one day.



Over 5,000 sample plants, shelves and trolleys.



Unique assortment of specimen plants.



Over 300 species of container-grown trees.



Quickly and easily create your fair order with our app.



Personal contact with our sales team.



## Sustainability

# We love nature

*"The best time to plant a tree was 20 years ago.  
The second best time is now."*

Confucius

To ensure that future generations can also enjoy our wonderful trees and shrubs, we aim to minimise our impact on the surrounding landscape. To achieve this, we have started a variety of projects:

### ✓ Sowing native flower mixtures

The flower mixtures that we sow on our fields are good for the soil, increase the organic matter content and contribute to the biodiversity on and around our fields. Our flower meadows are teeming with bees, butterflies, wasps, hoverflies, ladybugs and birds. These beneficial insects and birds also control pests on our nursery crops. By creating a natural balance, pests have less of a chance and we reduce the use of protective substances.



### ✓ Green manures to reduce the use of artificial fertilizer

In addition to our flower mixtures, we also sow green manures on our fields. Green manures create healthier soil, higher organic matter content and higher nitrogen content, which means we need to use less fertilizer.

### ✓ Integrated crop protection

With integrated crop protection, it is vital that the right observations and decisions are made every time by our staff and external advisors. However, some signs of disease or stagnation cannot be immediately identified with the naked eye.



For this we use drones. With these drones, we measure plant activity on the leaves. Reduced plant activity can indicate problems, to which we can respond at an early stage.

### ✓ Waste separation reduces the impact of our disposal flows

We have a conservative consumption mindset. This means that we never use more than is necessary and therefore minimise our waste. The waste that we do produce is separated wherever possible.

### ✓ Innovations in mechanisation and electric transport create a healthy work environment

By continuing to innovate in the field of mechanisation, we are lightening the workload for our employees. For example, in partnership with 2 renowned nurseries, we have developed a new self-driving wrapping machine.

We also invest in electric transport. Besides the golf carts for our customers, our forklifts and our work platforms, we are the first company in the Benelux to work with an electric AVANT articulated loader from Finland.

### ✓ Drastically reducing water consumption by smart watering

We have been watering our container fields in a closed system for many years. This means that water and nutrients end up in our basin and are reused in our irrigation system.

We have also introduced a new way of watering our field-grown plants. By watering underground with drip irrigation, we limit the evaporation of our precious water and the water gets directly to the roots of our plants.

### ✓ Menkehorst loves nature, that's why we support Trees for All.

Trees care for us, therefore we care for trees. That is the motto of the Trees for All Foundation. Trees for All plants trees in the Netherlands and abroad and compensates CO2 emissions. Since 1999 Trees for All has been committed to planting new forests, restoring existing forests and improving the living conditions of people in developing countries.







Field-grown nurseries

# Let your customers enjoy a mature garden right away!



"A healthy, living soil is the foundation  
for growing our quality products."

Martin Meijlink - Manager field-grown nurseries



Our 60 hectares of field-grown nurseries are located in the beautiful countryside of Twente. All plants that are grown on our field-grown nurseries are of exceptional quality. A healthy, dense plant with a solid, well rooted rootball, cultivated on the fertile loamy soils of our region.

You are very welcome to visit our nursery at any time and you can mark your own plants during your visit.

## We grow:

- ✓ Evergreen hedging plants
- ✓ Taxus
- ✓ Conifers
- ✓ Pines
- ✓ Ornamental shrubs
- ✓ Topiary
- ✓ Balls





Field-grown nurseries

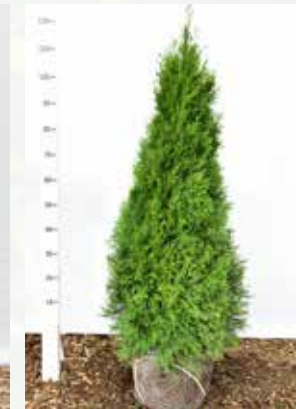
## Only the finest evergreen hedging plants



No garden without hedges. Evergreen hedges provide shelter, intimacy and privacy all year round.



Prunus laurocerasus 'Greentorch'



Thuja occidentalis 'Smaragd'



Ilex crenata 'Green Hedge'



Taxus media 'Hilli'

*Our hedging plants are of exceptional quality.  
A healthy, dense plant with a solid, well-rooted rootball.*



Prunus lusitanica 'Angustifolia'



Prunus laurocerasus 'Rotundifolia'



Taxus baccata



Prunus laurocerasus 'Herbergii'



Thuja occidentalis 'Brabant'



Prunus laurocerasus 'Genolia'



Tsuga canadensis



Prunus laurocerasus 'Elly'



Field-grown nurseries

# The most beautiful ornamental shrubs



Menkehorst cultivates 150 species of ornamental shrubs in large sizes of 100-400 cm in a fully grown super quality, because they already bloom abundantly the first year in the garden! Why would you settle for less?



*Syringa vulgaris* 'Charles Joly'



*Cotinus coggygia* 'Royal Purple'



*Hydrangea paniculata* 'Limelight'



*Magnolia loebneri* 'Merrill'



*Cercidiphyllum japonicum*

*Shrubs draw attention with their flowers, fruits, leaf shape or growth habit.*



*Davidia involucrata*



*Hibiscus syriacus* 'Marina'



*Cornus kousa* 'Teutonia'



*Euonymus alatus*



*Hydrangea paniculata* 'Pinky Winky'



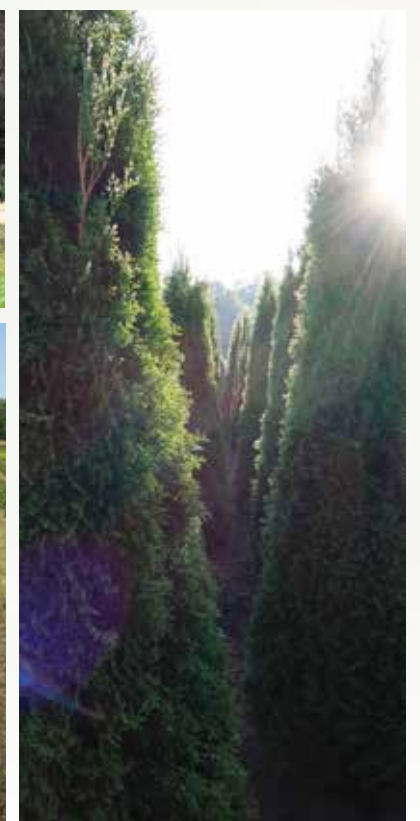
*Magnolia* 'Susan'



*Amelanchier lamarckii*



## Field-grown nurseries





Container-grown nurseries

## 7 hectares with over 300 varieties of trees in many shapes and sizes



"Trees are eye-catchers in any garden or public green space. They bring colour, shade, atmosphere and provide a healthy living environment."

Ronny Scheepers - Manager container-grown nurseries



At Menkehorst Nurseries you will find the most suitable varieties for every project! On our 7 hectares of container-grown nurseries we grow over 300 types of trees, in all kinds of shapes and sizes.

Through years of experience and our unique propagation method, the quality of our trees is exceptionally high. They all have an excellent root system that guarantees further growth, very good branching and a straight continuous stem with no large pruning wounds. Most of our container-grown trees are already in full bloom in the first year, so they will instantly give the consumer plenty of garden happiness!



**With us, you can choose from trees in almost every possible style:**

- ✓ Standard trees of 180, 200, 225 and 240 cm
- ✓ Feathered trees
- ✓ Ball-shaped trees
- ✓ Column-shaped trees
- ✓ Shaped trees (roof, espalier, screen)
- ✓ Pollard trees
- ✓ Weeping trees
- ✓ Trees from 250 to 700 cm high
- ✓ Many new and unusual species
- ✓ Bee-friendly trees
- ✓ Evergreen trees
- ✓ Multi-stemmed trees
- ✓ Trees with lovely flowers
- ✓ Trees with a beautiful trunk
- ✓ Trees with edible fruit
- ✓ Trees with interesting leaves
- ✓ Trees with gorgeous autumn colours
- ✓ In sizes 6-8 to 16-18 and even up to 20-25-30 stem circumference







Quality always wins  
**Visit us and discover  
 300 unique varieties**

Our container trees are grown with care and craftsmanship,  
 for the very best quality.

#### Why is the quality so good?

- ✓ Because of the fantastic root system, continued growth is guaranteed.
- ✓ All the trees have an upright, continuous trunk with no large pruning wounds.
- ✓ Very good branching, which you seldom find elsewhere, due to our unique growing methods
- ✓ Most of the container trees already bloom abundantly the first year, so they give the consumer gardening pleasure right away!
- ✓ Sustainably grown on our recirculating container fields.



*"Every year, we strive to enrich our assortment with special, useful and future-proof varieties."*

Albert Kremer - Purchasing & Sales



Tillia europaea 'Pallida' - Espalier



Betula pendula 'Youngii'



Liquidambar styraciflua - Espalier



Magnolia brooklynensis 'Yellow Bird'



Prunus laurocerasus 'Novita'



Quercus palustris - Roof-shape



Gleditsia triacanthos 'Sunburst'



Containerfläche



Cercis 'Forest Pansy'



Gleditsia triacanthos 'Sunburst'



Malus in varieties



Liquidambar styraciflua 'Worplesdon'



*Quality always wins*  
**Visit us and discover  
 300 unique varieties**

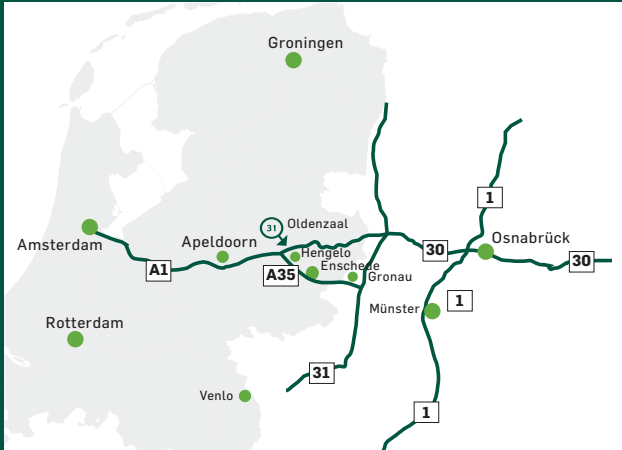




*Menkehorst Nurseries*

# Your reliable partner in the "green business"

## How to reach us:



### Are you using a navigation system?

Then enter Nieuwe Grensweg 173 as the address.

### Route from motorway A1

Menkehorst is easy to reach from the A1 motorway, exit 31 (Hengelo Noord).



### From exit 31

Turn left at the traffic lights (Oldenzaalsestraat). Then take the first left and immediately left again (Pentropsdijk).

Follow the road across the railway line and over the intersection straight to Menkehorst.



### Menkehorst Nurseries represents:

- ✓ Wholesale with competence and fast delivery
- ✓ Consistent and high quality
- ✓ Over 4 hectares of Cash & Carry
- ✓ Over 60 hectares of field-grown nurseries
- ✓ More than 300 varieties of container-grown trees
- ✓ Spring and Autumn fairs
- ✓ Sustainable production



Our assortment can also be viewed and ordered online at [www.menkehorst.com](http://www.menkehorst.com)

